



Our ref: AA1000515
Contact officer: Andrew Mahony
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27 May 2020

adjudication@acc.gov.au
www.acc.gov.au

By email

Dear Sir/Madam,

National Lotteries and Newsagents Association application for authorisation AA1000515 — interested party consultation

The Australian Competition and Consumer Commission (the **ACCC**) is conducting a consultation process on an application for authorisation received from the National Lotteries and Newsagents Association Ltd (**NLNA**).

The ACCC invites you to comment on the application. Further information about the authorisation process is provided in the ACCC's [Guidelines for authorisation of conduct](#).

Application for authorisation

On 20 May 2020, the NLNA lodged an application seeking authorisation to collectively bargain on behalf of its current and future members with Tabcorp, the official Government-licensed operator of lottery products throughout Australia (except for WA).

The NLNA is a national industry body, representing the newsagency and lottery industry. Its sole shareholder is the Victorian Association of Newsagents. Tabcorp is the largest provider of lotteries, Keno, wagering and gaming products and services in Australia.

The NLNA has requested interim authorisation to engage in the proposed conduct, while the ACCC considers its determination, and substantive authorisation for a period of five years.

A copy of the authorisation is available on the ACCC's [public register](#).

Request for submissions

The ACCC invites you to make a submission on the likely public benefits and effect on competition, or any public detriment, from the proposed arrangements.

If you intend to provide a submission, please do so by **15 June 2020**. Submissions should be emailed to adjudication@acc.gov.au with the subject 'AA1000515 – NLNA – submission'.

Alternatively, if you would like to provide comments orally, please contact Andrew Mahony on 03 9290 1983 to organise a suitable time.

Submissions, including oral submissions, will be placed on the ACCC's public register subject to any request for exclusion. Please see the ACCC's publication [Guidelines for excluding information from the public register](#).

If you do not wish to make a submission at this time, but would like to be informed of the progress of the application, please provide a contact email address for future correspondence.

You can forward this letter to any other party who may wish to make a submission to the ACCC regarding the application.

Timetable

The ACCC will progress its assessment of the application in a timely manner. An indicative timetable is set out below for your information

| Indicative date | Stage in assessment process |
|------------------------------|--|
| 20 May 2020 | Lodgement of application and supporting submission. |
| 27 May 2020 | Public consultation process begins. |
| 15 June 2020 | Closing date for submissions from interested parties. |
| June 2020 | Applicants respond to issues raised in the public consultation process. |
| June/July 2020 | Interim authorisation decision and draft determination. |
| July/August 2020 | Public consultation on draft determination including any conference if called. |
| August/September 2020 | Final determination. |

This letter has been placed on the ACCC's public register.

If you wish to discuss any aspect of this matter, please contact Andrew Mahony on 03 9290 1983 or via email to adjudication@acc.gov.au.

Yours sincerely,



Darrell Channing
Director
Adjudication

National Lotteries and Newsagents Association AA1000515 — List of interested parties consulted

ACT Gambling and Racing Commission

Australian Lottery and Newsagents Association

Australian Retailers Association

Licensing NT

Liquor and Gaming NSW

Lottery Retailers Association

National Retail Association

Newsagents Association of NSW and ACT

Queensland Office of Liquor and Gaming Regulation

South Australia Consumer and Business Services: Liquor, Gambling and Lotteries

Tabcorp Holdings Ltd

Tasmanian Department of Treasury and Finance, Liquor and Gambling Branch

Victorian Commission for Gambling and Liquor Regulation