From: Mahony, Andrew <andrew.mahony@accc.gov.au>

Sent: Friday, 26 June 2020 4:02 PM

To: Troy Mossley

Cc: Craig Sanford ; Channing, Darrell <darrell.channing@accc.gov.au> **Subject:** RE: NLNA - Further information on urgency of interim authorisation claim [SEC=OFFICIAL]

OFFICIAL

Hi Troy,

Thanks for the confirmation, NLNA's response is now on our public register.

There are a couple of points raised in NLNA's response that we'd like to clarify further:

- 1. NLNA's response states that 'the NLNA has no objections to the comments and suggestions noted by Tabcorp in its submission' (p. 2). Without being exhaustive, Tabcorp suggested several limitations on the Proposed Conduct, such as excluding 'unforeseen matters' and 'processes for the approval of incoming retailers', among other things. Can you please confirm that NLNA intends to accept all aspects of Tabcorp's submission, including where it concerns the Proposed Conduct?
- 2. NLNA's response notes 'In the submission from NewsXpress, assertions were made that the NLNA employs or engages "commission only" sale people to sell products. This assertion is false' (p. 3). We previously found the attached job ad on Seek (though we note it is no longer available online), which, on its face, does look like a commission-only position associated with NLNA. Can you please clarify NLNA's response to the newsXpress submission in light of this ad and/or provide further context to the ad?

We understand you'll likely need to seek instructions, so a response sometime early next week would be fine.

Let me know if you'd like to discuss anything.

Kind regards,

Andrew Mahony

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