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**From:** Scott Cuomo [REDACTED]  
**Sent:** Thursday, 13 October 2022 5:41 PM  
**To:** Merger Authorisations  
**Subject:** Mo's Mobiles : MA1000021 - Telstra TPG Spectrum Transaction - submission'

Dear Soo Sian Koh and Janet Li

In response to the ACC's Statement of Preliminary Views about the Proposed Transaction I would like to lodge the following submission.

By way of background, I manage a business that offers Vodafone products and services.

If the transaction is approved, it will significantly enhance the coverage we can offer to our customers. Increased coverage will result in greater competition for customers who require regional network services. Many customers who currently reside in metropolitan areas also require regional coverage from time to time and like many of their regional counterparts they only have one choice of provider at present. An approval of the merger will double the number of providers able to offer 5G services to many parts of regional Australia and as a result will significantly increase competition.

Our customers are not concerned with who owns the network infrastructure, they just want the ability to use our services in areas where they currently cannot. Much the same as utility providers who share the same networks or airlines that codeshare, customers are indifferent to who owns the infrastructure, they simply want to see the benefits of competition and have choices.

In addition to the benefits for customers an approval would enable us to drive further investment in our business and allow expansion to outer metropolitan and regional areas. This investment would drive leasing, construction and ongoing employment opportunities in these areas.

Best Regards



**Scott Cuomo**

Director

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