IN THE AUSTRALIAN COMPETITION TRIBUNAL AGL ENERGY LIMITED

of 2014

RE: PROPOSED ACQUISITION OF MACQUARIE GENERATION (A CORPORATION ESTABLISHED UNDER THE ENERGY SERVICES CORPORATIONS ACT 1995 (NSW))

ANNEXURE CERTIFICATE

This is the annexure marked "MB17" annexed to the statement of MARK TROY BROWNFIELD dated 21 March 2014

Annexure MB17

Filed on behalf of (name & role of party)

Prepared by (name of person/lawyer)

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Annexure MB17

AGL CUSTOMER CHURN DATA, BY COMPETITOR AND GEOGRAPHIC AREA (FY10 to FY14)

Notes to tables below:

- Source: AGL internal, based on AEMO data.
- Data shows completed customer churn from AGL for period FY10 to FY14 (note that FY14 includes data from 1 July 2013 to 31 January 2013 only)
- Alinta includes Neighbourhood Energy, Origin Energy includes Country Energy and Integral, and EnergyAustralia includes TRUenergy.
- Churn to Jackgreen is omitted because that retailer no longer exists, churn to Sun Metal Corp, TARONG Energy and Toora Wind Farm have been omitted as it is de minimis. Churn within AGL is not shown.

1. NEM (AGL ONLY)

LOW MI	FY10	FY11	FY12	FY13	FY14 to end Jan	Grand Total
ActewAGL						
Alinta Energy						
Aurora Energy						
Australian Power and Gas						
Blue NRG						
Click Energy						
Diamond Energy						
Dodo Power and Gas						
Energy Australia						
Ergon Energy Queensland			1			
ERM Power Retail						
Lumo Energy						
Momentum Energy						
Origin						
People Energy						
Powershop Australia						
QEnergy						
Red Energy						
Sanctuary Energy						

FY10	FY11	FY12	FY13	FY14 to end Jan	Grand Total
	FY10	FY10 FY11	FY10 FY11 FY12	FY10 FY11 FY12 FY13	

2. **NEW SOUTH WALES (AGL ONLY)**

	FY10	FY11	FY12	FY13	FY14 to end Jan	Total
ActewAGL						
Alinta Energy				1	1	
Aurora Energy						
Australian Power and Gas						
Click Energy						
Diamond Energy				ı		
Dodo Power and Gas						
Energy Australia						
ERM Power Retail						
Lumo Energy						
Momentum Energy						
Origin						
QEnergy						
Red Energy						
Sanctuary Energy						
Simply Energy						
Total						

3. VICTORIA (AGL ONLY)

	FY10	FY11	FY12	FY13	FY14 to end Jan	Total
Alinta Energy						
Aurora Energy				1		
Australian Power and Gas						

Blue NRG			
Click Energy			
Diamond Energy			
Dodo Power and Gas			
Energy Australia			
ERM Power Retail			
Lumo Energy			
Momentum Energy			
Origin			
People Energy			
Powershop Australia			
QEnergy			
Red Energy			
Simply Energy			
Total			

4. SOUTH AUSTRALIA (AGL ONLY)

	FY10	FY11	FY12	FY13	FY14 to end Jan	Total
Alinta Energy						
Aurora Energy						
Diamond Energy		1				
Energy Australia						
ERM Power Retail						
Lumo Energy						
Momentum Energy						
Origin						
QEnergy						
Red Energy						
Sanctuary Energy						
Simply Energy						

Total			

5. QUEENSLAND (AGL ONLY)

	FY10	FY11	FY12	FY13	FY14 to end Jan	Total
Alinta Energy					1	
Aurora Energy		I				
Australian Power and Gas						
Click Energy						
Diamond Energy						
Dodo Power and Gas						
Energy Australia						
Ergon Energy Queensland		1	1			
ERM Power Retail						
Lumo Energy						
Momentum Energy						
Origin						
QEnergy						
Red Energy						
Sanctuary Energy						
Simply Energy						
Total						