

**IN THE MATTER OF UNDERTAKINGS  
DATED 23 DECEMBER 2005 LODGED BY  
TELSTRA CORPORATION LIMITED  
WITH THE AUSTRALIAN COMPETITION  
AND CONSUMER COMMISSION IN  
RESPECT OF UNCONDITIONED LOCAL  
LOOP SERVICE  
("the Access Undertakings")**

**SUPPLEMENTARY STATEMENT OF [c-i-c]**

On 4 August 2006, I, [c-i-c] of 300 LaTrobe Street, Melbourne in the State of Victoria, [c-i-c], state as follows:

1 [removed]

**Product Management Costs**

2 I refer to my previous Statement dated 26 July 2006 ("**July Statement**").

3 At paragraph 43 of my July Statement I set out the ULLS related activities undertaken by the product management team. All of those activities are necessary for the effective product management of ULLS.

4 At paragraph 46 of my July Statement I set out an estimate of the average percentage of time spent by members of the product management team on ULLS related activities. In that paragraph I noted that there are additional members of the product management team who undertake ULLS activities on a weekly basis but to a lesser extent than the product managers. There are [c-i-c] staff members in this category. Based on my enquiries of those [c-i-c] staff members, an estimate of the time spent by them on ULLS related activities is approximately [c-i-c] per person.

5 In addition to the staff set out at paragraph 46 of my July Statement there is also a Group Managing Director who oversees the activities of the product management team. I have made enquiries of the Group Managing Director regarding the time spent by him in a supervisory capacity for ULLS related activities. Based on those enquiries, an estimate of the time spent by him on such activities is, on average, approximately [c-i-c].

6 The supervisory activities of the Group Managing Director, in relation to ULLS, include:

- (a) managing escalated issues and facilitating resolutions for those issues;
- (b) providing advice and guidance in relation to key product decision making for ULLS;
- (c) briefing key internal stake holders in relation to developments and issues related to ULLS.

7 The different levels for the members of the product management team are as follows:

- (a) Group Managing Director: [c-i-c]
- (b) Group Manager: [c-i-c]
- (c) Product Manager: [c-i-c]
- (d) Additional Product Management staff: [c-i-c]

**DATED:** 4 August 2006

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[c-i-c]