

# Launtel public response to NBN's updated SAU submission to the ACCC dated 16th August 2023

Sep 12, 2023

## Executive Summary:

Enough already, let's do it!

## Detailed response:

We still have misgivings about the limited movement of NBN around the NNI pricing and the restrictive way they are proposing to implement discounted upgrade path for RSPs wishing to upgrade NNIs (e.g. upgrades must be direct one for one, not going via another tech like vNNI or from one POI to another).

We are currently being hit hard by the nonsensical way NBN have implemented their current overage waiver, but we have now accepted that the only reasonable way to fix this is to get on with the new AVC only pricing for speed tiers above 100 Mb.

We are not confident that it will be worth us continuing to offer the 50 Mbps (and below) speed tiers due to their complicated and less predictable pricing and certainly for the 50/20 that it will likely be close in pricing to the HomeFast (100/20) speed tier.

**However we are willing to accept all of this in order to move forward with the new pricing model (Option 2).**

We therefore support the new pricing model (Option 2) as proposed by NBN in their latest draft of the SAU and strongly hope that it can be implemented by the Dec 1st 2023 intended start date.

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