To whom it may concern.

I contend that there should be no increases in postage prices.

If anything postal costs should be lowered.

Ever since a peak in postal services in the 1980's, successive postal charge increases have led to a decrease in the number of letters posted.

It is therefore a futile exercise to keep raising postal prices.

Given that there are set rounds for postal delivery in Australia, it would obviously be more cost-effective to be delivering a larger number of letters per round.

This would be achieved by lowering, not increasing postal costs.

Large companies have many customers on their books. To have mail-outs to these is a very expensive exercise. Some companies like Telstra are even introducing a surcharge for mailed correspondence. In the end these postal costs end up either getting past onto the consumer, lead to diminished profits or increased costs.

Why should the efficiency of the Postal service impact on the costs of others businesses and consumers in Australia?

The profitability of the parcel delivery service of Australia post has been increasing> Australia post likes to separate the profit/loss of the letter and parcel services, but in reality they belong to the same organisation.

The fact that the parcel service has increased volume and profitability, underscores the first point I made that Letter costs should not be increased: and: if anything, decreased

Yours Sincerely

Richard Kottek