

**IN THE MATTER OF UNDERTAKINGS
DATED 23 DECEMBER 2005 LODGED BY
TELSTRA CORPORATION LIMITED
WITH THE AUSTRALIAN COMPETITION
AND CONSUMER COMMISSION IN
RESPECT OF UNCONDITIONED LOCAL
LOOP SERVICE
("the Access Undertakings")**

STATEMENT OF [c-i-c]

On 25 July 2006, I, [c-i-c] of 192 Ann Street, Brisbane, in the State of Queensland, Product Lead for Integrated Access Service, state as follows:

1 [removed]

EXPERIENCE

- 2 I am the Product Lead for Integrated Access Service ("IAS") in the Integrated Access Group ("IAG") which is part of the Telstra Product Management Group. The IAG seeks to provide an integrated approach to providing different products to the one customer.
- 3 In my position, I am responsible for the customer service aspect of projects designed to achieve the integration referred to in the previous paragraph. I have been the Product Lead for IAS for 4 months. Prior to that, I was a Product Manager in the Fixed Access and Calling Product Team at Telstra.
- 4 One of the projects which I oversee is the Spectrum Sharing Service ("SSS") on Unconditioned Local Loop Service ("ULLS") upper spectrum project. In that capacity, I am responsible for the following:
- investigating and developing the business requirements of the project;
 - engaging appropriate company endorsement and resources to build the proposed solution; and
 - building and launching the solution.
- 5 [c-i-c]

SSS on ULLS Upper Spectrum

- 6 ULLS can be used to provide a variety of services, including both voice and data services. The upper spectrum of the ULLS is required to provide broadband related services.
- 7 My involvement with the SSS on ULLS upper spectrum project commenced in or about [c-i-c]. The project has three components:
- facilitating upper spectrum provision to a party other than the ULLS provider;
 - facilitating upper spectrum transfer between parties, neither of which is the ULLS provider; and
 - facilitating cancellation of the upper spectrum service where that service is being used by a party who is not the ULLS provider.
- 8 [c-i-c]
- 9 Presently, Telstra offers SSS on its PSTN services. This means that an end user customer has the ability to acquire broadband via SSS from a service provider other than Telstra. The same ability does not presently exist for an end user customer whose services are provided via ULLS.
- 10 The SSS on ULLS upper spectrum project is designed to provide internet service providers (“ISP’s”) (including Telstra) with access to SSS on the ULLS line in the same way that ISP’s have access to SSS on PSTN lines.
- 11 The ability for Telstra and other ISP’s to provide broadband related services over the ULLS upper spectrum (through SSS) means that the end user customers will have the option to acquire broadband services from a supplier other than the supplier of narrow band services via ULLS. This is likely to increase competitive pressure on suppliers of services via ULLS.
- 12 Telstra assessed alternative means of implementing the project to provide SSS on the ULLS upper spectrum and determined that there was one other viable option. However, this was discounted as it was more expensive than the Telstra project design.

13 The estimate of the total cost of the SSS on ULLS upper spectrum project, [c-i-c].

DATED: 25 July 2006.

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[c-i-c]