Dear Sir / Madam,

I have recently received a letter from Australia Post stating that it has lodged a notification with the ACCC seeking an increase in the BPR from 70 cents to $1.00 (an increase of 42.86%).

This is a significant increase and will have an impact on my businesses use of Australia Post's postal service as well as my family's personal use of the post.

If the price rise is approved, we are likely to significantly reduce our use of the postal service.

I presume many other consumers are likely to adopt a similar approach.

This would likely have a disastrous impact on Australia Post and increase its current mail service losses.

In my view, it would be better to have more people using the postal service and paying a 70 cent BPR, than pricing most people out of using the postal service.

For the good of consumers and the postal service, I would urge you to reject Australia Post's proposed BPR increase.

If Australia Post wishes to make an overall profit, it should look to the example of New Zealand's postal service, which introduced a popular and profitable banking service (Kiwibank) which has helped that postal service achieve consistent overall profits.

Regards,

Suryan

Suryan Chandrasegaran, BEc, LLB, MTax

Legal Practitioner Director

Albury Legal Pty Ltd