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Reference Number: REF [REDACTED]

Customer

Customer Name		Demographic Details	
Is Anonymous	No	Age	N/A
Salutation		Gender	Not Specified
First Name	[REDACTED]	Financial Hardship	No
Last Name	[REDACTED]	Youth	No
Contact Numbers		Older Australian	No
Business Phone	[REDACTED]	English Language Skills	No
Home Phone		Indigenous	No
Mobile Phone	[REDACTED]	Remote Community	No
Address Details		Disability	No
Address Type	Primary	Serious or Chronic Illness	No
Address Line 1	[REDACTED]	Other Temporary Circumstances	No
Address Line 2		Special Requirements	
Address Line 3		Interpreter Call	No
Suburb	[REDACTED]	TTY	No
Postcode		Contact Record	
State	[REDACTED]		
Country			
Email Address			
Email Address	[REDACTED]		

Report Details

Contact Date	[REDACTED]	Contact Reason	Report
Contact Mode	Email	Phone Source Line	
Description	EDLEE [REDACTED] - Email received [REDACTED] See email for attachments.		



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RMCDO [redacted] - Email received [redacted]
 MDELG [redacted] C Has submitted more evidence related to the previous s18 allegations

Reported By [redacted] | On Behalf of Organisation

Desired Outcome

External Identifiers

Reference Number REF [redacted] | CRM 2011 Ticket Number

TrackIT ID

Activities

Type	Subject	Status	Owner	Actual Start
email	[redacted]	Scheduled	PowerApps Admin	
task	[redacted]		Anna Snigg	[redacted]
email	[redacted]	Scheduled	PowerApps Admin	
email	[redacted]	Scheduled	PowerApps Admin	
email	[redacted]	Scheduled	PowerApps Admin	
email	[redacted]	Canceled	Matthew Hartigan	
task	[redacted]		Rachelle McDonald	[redacted]

Clock

Start Date and Time	End Date and Time	Duration
[redacted]	[redacted]	9
[redacted]	[redacted]	3
[redacted]	[redacted]	1
[redacted]	[redacted]	4

Classification

Categories

Level 1 Consumer Protection
 Level 2 False Representations
 Level 3 Price

Types of Claim

Organic	No	Animal Welfare	No
Technology or Scientific	No	Genetically Modified	No
Environmental	No	Quality and Content Standards	No
Free Range	No	Place of Origin	No
Fair Trade	No	Health	No

Issue

Carbon Issue		Franchise Issue	No
Small Business Issue	No	Food Labelling	No
NBN Network	No		

Industry of Interest

Medical	No	Fuel	No
Supermarkets General	No	Supermarkets Shopper Dockets	No
Debt Collection	No	Telecommunications	No
Energy	No	Online or eCommerce	No

Mode of Communication

Door to Door	No	Telemarketing	No
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Advertising

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Internet	No	Radio	No
Television	No	Press	No

Conducts

Section Id	Section Name	Act / Division / Part	Group Description	ACL Classificationname
29(1)(i)	29(1)(i) - False representation price	Act: CCA Div: 1 Part: 3-1	ACL	M&D Conduct & False Representations
18	18 - Misleading or deceptive conduct	Act: CCA Div: Part: 2-1	ACL	M&D Conduct & False Representations

Trader Details

Primary Trader: Herbalife International Inc
 Trader ANZSIC Code: 4129-Other Specialised Food Retailing
 Primary Trader Business Contact Name :

Trader Details (if Different from Primary)

Trader Website
 Trader Email Address
 Trader Phone
 Trader Address Line 1
 Trader Address Line 2
 Trader Address Line 3
 Trader Address Suburb
 Trader Address State
 Trader Address Post Code

Other Traders

Action

Advice 

POC - only 1 other report re T in last 12 months re unrelated issue

MHART
 Adv c on s18
 adv c on fine print
 adv c OFT > SCT
 adv c report taken

RMCDO
 NRP as C has CC'd us into correspondence with - FYI sent to

MDELG NRP C Has submitted more evidence related to the previous s18 allegations

Assignment

Owner	Anna Snigg	No Response Required	Yes
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Resolution Dates

First Resolved On		Last Resolved On	
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InfoForm Action

Report Status	Referred to External Party	Report Status Reason	Intelligence
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Referred To External Party: OFT

Escalated To	Escalated By
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Action Date

Comments

Confidentiality & TRIM Documents

Ministerial	No	TRIM Response Doc
TRIM Contact Doc		

Product Safety

Action Taken

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Complained	No	Returned	No
Asked Refund	No	Returned Purchase	No
Action Taken Other			
Contacted Supplier		Consent to disclose	
Outcome of contact with supplier			
PS Other action taken			

Product Details

Brand		Date of Purchase	
Type		Batch Name / Number	
Manufacturer Name			
Model			
Description			
Product Category			
Regulated Product	No		
How was product obtained			
Other			

Why Reporting

Problem Report			
Believe Banned	No	Almost Accident	No
Injured	No	Injury Required Hospital Treat.	No
Injury Details			

Product Safety Injury/Incident details

PS Injured		Injury Severity	
Treatment from a medical professional		Near Miss/Almost Accident	
Require hospital stay		Type of incident nearly occurred	
Provide details			

Scam Watch

Scammer Contact Date		Will You Share Your Story:	
Scam Contact Mode	N/A	On Behalf of Business	No
Scam Contact Website		Business Age	
Scam Contact Website Other		Business Size	
How Paid (Payment Type)			
How Paid (Other)			

Loss Type

Is a Loss Suffered?	No	Commercial Information Loss	No
Personal Info Loss	No	Banking Details Loss	No
Amount Lost			

Small Business

Business Name		Industry	
Business Age		Business Size	
Description of Loss			

Relationship

As Competitor	No	As Supplier	No
Related As Franchisee	No	As Customer	No
As Other	No		
As Other Description			

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Refusal

Is Refusal	No		
Refusal to Supply?	No	Refusal Other	No
Refusal Type		Refusal Date	
Reason Sought	No	Alternative Available	No
Referred Elsewhere	No		
Reason Description			
Referral Outcome			

Franchise

Name			
Location			
Date Disclosure		Franchise Legal Received	No
Date Entered		Franchise Legal Waiver	No
Mediation	No	Mediation Date	
Mediation Result			
Negotiation	No	Negotiation Date	
Negotiation Result			
Franchise Other	No		
Franchise Other Details			
Franchise Other Outcome			

Anti-Competitive & Unconscionable Conduct

Is Anticompetitive	No		
Product			
Description			


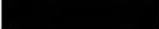
Unconscionable Conduct

Is Unconscionable	No		
Unconscionable Event			
Documents	No	Unconscionable Influence Used	No

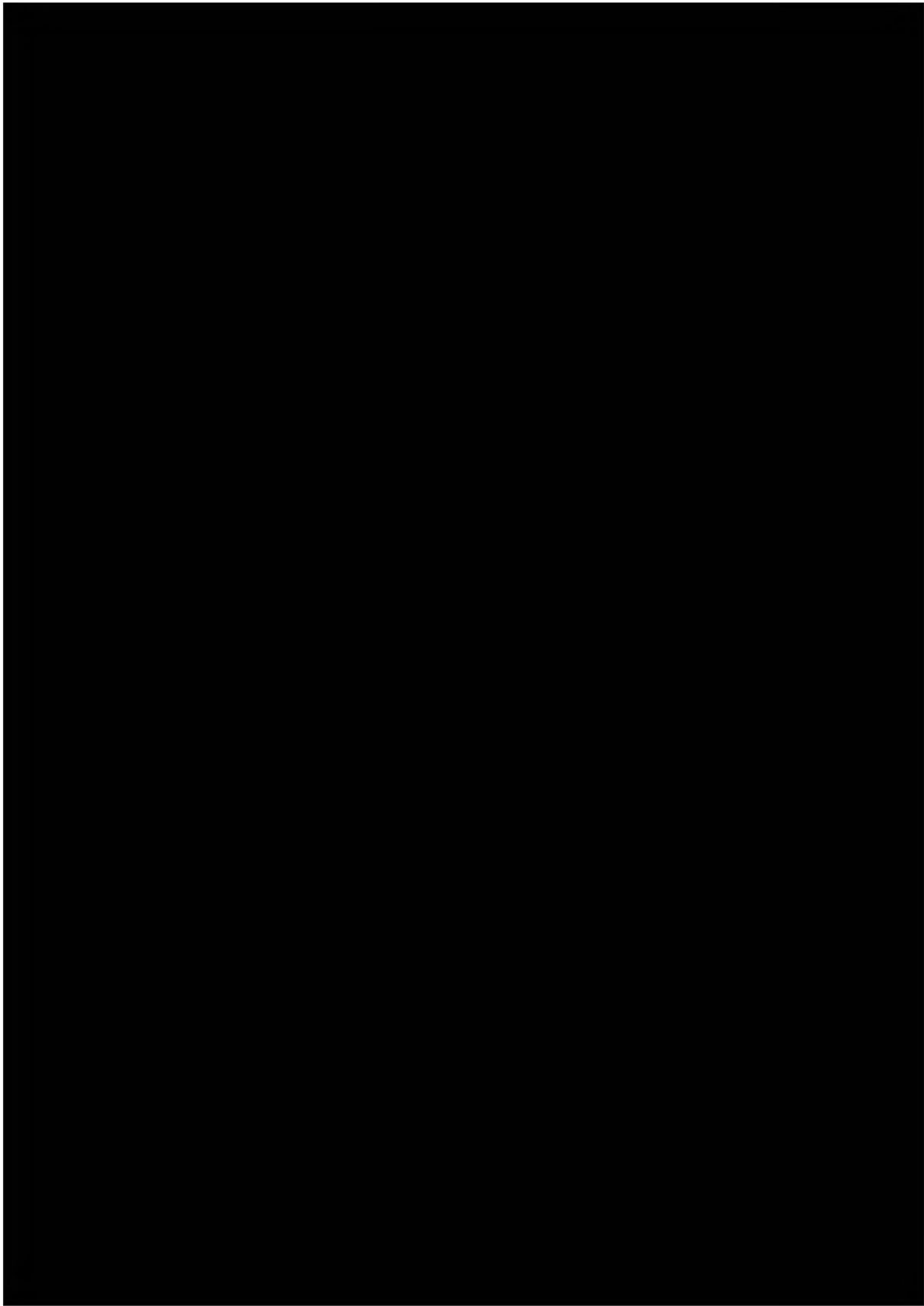
Report Lodged With Other Agency

Lodged With Other?	No		
Description			
Result			

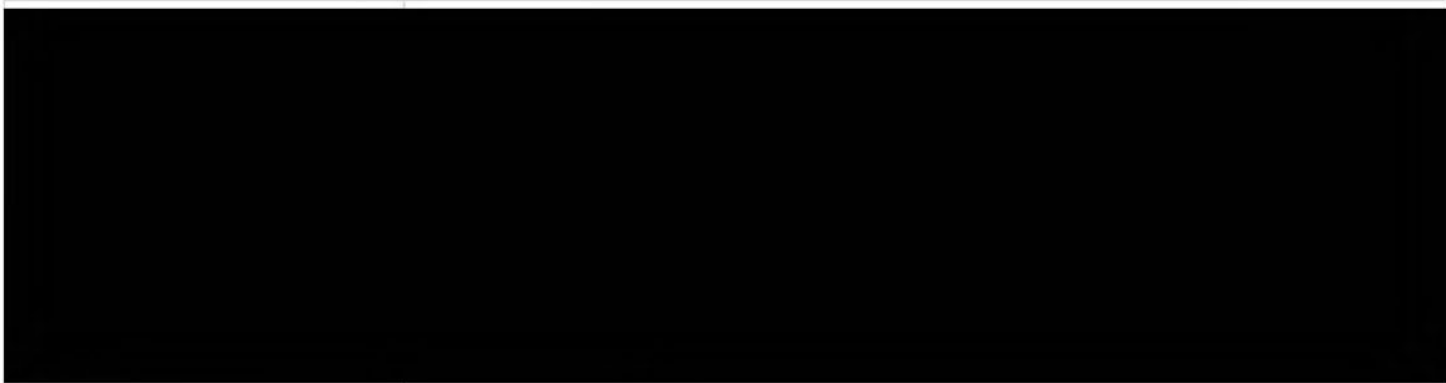
Audit

Created By	Edna Lee	Created On	
Modified By	Max Del Gaizo	Modified On	

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Created On	[REDACTED]
Sent On	
Activity Status	Completed

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Herbalife Australasia Pty. Ltd.

PO BOX 61
Marleston, SA 5033
ABN 42 008 003 030

Mon - Fri 9:00am - 5:00pm (ACDT) Phone (08) 8154 0200

AUSTRALIA

Bank Account Details

Herbalife Australasia Pty. Ltd.
National Australia Bank
BSB: 085364 Acc: 463719492

Valid from 27 November 2018

Pricelists are subject to change without notice

All prices are in Australian Dollars (AUD)

GST Rate 10%

Minimum Freight \$8.65

Freight: 2.4% + GST or minimum of \$8.65 + GST

Stock No.	Product Name	Qty.	Volume Points	Earn Base	Earn Base Inc GST.	Retail Taxable Amount	Retail Tax Free Amount	Recom'd Retail Price Exc. GST	Recom'd Retail Price Inc. GST	Member Purchase Price (including GST)				MF (inc GST)	Freight (inc GST)
										25%	35%	42%	50%		
INNER NUTRITION															
CORE PRODUCTS															
0141	Formula 1 Nutritional Shake Mix - Vanilla	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0142	Formula 1 Nutritional Shake Mix - Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0143	Formula 1 Nutritional Shake Mix - Berry	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0146	Formula 1 Nutritional Shake Mix - Cookies n' Cream	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
2789	Formula 1 Nutritional Shake Mix - Mint Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
1124	Formula 1 Select - Vanilla	(1)	27.55	68.50	75.35	75.77	0.00	75.77	83.35	64.51	56.98	51.70	45.68	0.83	2.00
3115	Formula 2 Multivitamin Complex	(1)	19.95	42.73	47.00	45.70	0.00	45.70	50.27	38.52	33.82	30.53	26.77	0.50	1.21
2864	Active Fibre Complex Apple	(1)	22.95	50.82	55.90	54.35	0.00	54.35	59.79	45.81	40.22	36.31	31.84	0.60	1.43
0075	Probiotic Complex	(1)	20.50	42.77	47.05	45.74	0.00	45.74	50.31	38.55	33.84	30.55	26.79	0.50	1.21
WEIGHT MANAGEMENT															
0194	Personalized Protein Powder 360g	(1)	28.50	63.20	69.52	67.59	0.00	67.59	74.35	56.97	50.02	45.15	39.59	0.74	1.78
0111	Cell-U-Loss	(1)	15.75	32.27	35.50	34.51	0.00	34.51	37.96	29.09	25.54	23.05	20.21	0.38	0.91
0364	Vanilla/Almond Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0365	Chocolate/Peanut Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0366	Citrus/Lemon Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0210	Chitosan Fibre Complex	(1)	24.05	68.03	74.83	72.76	0.00	72.76	80.04	61.33	53.85	48.61	42.62	0.80	1.92
0106	Instant Herbal Beverage - Original	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0190	Instant Herbal Beverage - Peach	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0195	Instant Herbal Beverage - Cinnamon	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
HERBALIFE 24 PRODUCTS															
1458	HERBALIFE 24 - Hydrate	(1)	22.20	53.48	58.83	57.20	0.00	57.20	62.92	48.21	42.33	38.21	33.51	0.63	1.51
1459	HERBALIFE 24 - Rebuild	(1)	54.75	100.78	110.86	111.98	0.00	111.98	123.18	95.47	84.38	76.62	67.75	1.23	2.96
1412	HERBALIFE 24 - F1 Sport - Vanilla	(1)	41.60	99.96	109.96	106.91	0.00	106.91	117.60	90.11	79.12	71.42	62.62	1.18	2.82
1463	HERBALIFE 24 - CR7 Drive - Acai Berry	(1)	24.90	58.73	64.60	66.25	0.00	66.25	72.88	56.73	50.27	45.75	40.58	0.73	1.75
1653	HERBALIFE 24 - Program	(1)	143.45	312.95	344.25	342.34	0.00	342.34	376.57	290.51	256.08	231.99	204.45	3.77	9.04
PRODUCT PACKS															
093A	3 Day Trial Pack - Vanilla	(1)	8.70			22.17	0.00	22.17	24.39					0.24	0.59
1777	Shape Up Pack - Vanilla	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1778	Shape Up Pack - Chocolate	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1779	Shape Up Pack - Berry	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
2595	Shape Up Pack - Cookies n' Cream	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
3336	Healthy Breakfast Pack - Vanilla	(1)	103.80	238.05	253.99	170.46	84.14	254.60	271.65	208.15	182.75	164.97	144.66	2.80	6.72
WEIGHT MANAGEMENT PROGRAMMES															
2072	Quickstart Programme - Vanilla	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2073	Quickstart Programme - Chocolate	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2074	Quickstart Programme - Berry	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2075	Quickstart Programme - Cookies n' Cream	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2076	Advanced Programme - Vanilla	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2077	Advanced Programme - Chocolate	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2078	Advanced Programme - Berry	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52

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2079	Advanced Programme - Cookies n' Cream	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2106	Ultimate Programme - Vanilla	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2107	Ultimate Programme - Chocolate	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2108	Ultimate Programme - Berry	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2109	Ultimate Programme - Cookies n' Cream	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
TARGETED NUTRITION															
0065	Herbalifeline®	(1)	25.75	66.31	72.94	70.92	0.00	70.92	78.01	59.77	52.48	47.37	41.54	0.78	1.87
0006	Herbal Aloe Concentrate - 473ml Original Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
1065	Herbal Aloe Concentrate - 473ml Mango Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
2631	Herbal Aloe Concentrate - 473ml Mandarin Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
0555	Joint Support Advanced	(1)	20.90	50.17	55.19	53.66	0.00	53.66	59.03	45.23	39.71	35.85	31.44	0.59	1.42
0139	Roseguard™	(1)	23.75	50.79	55.87	54.32	0.00	54.32	59.75	45.78	40.20	36.29	31.82	0.60	1.43
0003	Tang Kuei Plus	(1)	12.50	34.07	37.48	36.44	0.00	36.44	40.08	30.71	26.96	24.34	21.34	0.40	0.96
0020	Xtra-Cal	(1)	10.25	26.08	28.69	27.89	0.00	27.89	30.68	23.51	20.64	18.63	16.34	0.31	0.74
ENERGY & FITNESS															
2871	Liftoff™ - Lemon-Lime Blast (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
2872	Liftoff™ - Ignite-Me Orange (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
0124	NRG	(1)	14.15	35.78	39.36	38.27	0.00	38.27	42.10	32.26	28.32	25.57	22.42	0.42	1.01
PERSONAL CARE / OUTER NUTRITION															
SKIN ESSENTIALS															
0765	SKIN - Soothing Aloe Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0766	SKIN - Polishing Citrus Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0767	SKIN - Energizing Herbal Toner	(1)	12.70	27.90	30.69	29.84	0.00	29.84	32.82	25.15	22.08	19.93	17.48	0.33	0.79
0768	SKIN - Line Minimizing Serum	(1)	37.70	82.74	91.01	88.49	0.00	88.49	97.34	74.59	65.49	59.11	51.83	0.97	2.34
0769	SKIN - Daily Glow Moisturiser	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0770	SKIN - Firming Eye Gel	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0771	SKIN - Hydrating Eye Cream	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0772	SKIN - Instant Reveal Berry Scrub	(1)	13.10	28.75	31.63	30.75	0.00	30.75	33.83	25.92	22.76	20.55	18.02	0.34	0.81
0773	SKIN - Purifying Mint Clay Mask	(1)	14.20	31.14	34.25	33.31	0.00	33.31	36.64	28.08	24.65	22.25	19.51	0.37	0.88
0774	SKIN - Replenishing Night Cream	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0899	SKIN - Protective Moisturizer SPF 30	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
SKIN ESSENTIALS (cont.)															
1492	SKIN - Basic Kit - Normal to Dry	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1496	SKIN - Basic Kit - Normal to Oily	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1493	SKIN - Advanced Kit - Normal to Dry	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1497	SKIN - Advanced Kit - Normal to Oily	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1494	SKIN - Ultimate Kit - Normal to Dry	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
1498	SKIN - Ultimate Kit - Normal to Oily	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
BODY ESSENTIALS															
0378	Herbal Aloe - Everyday Hand & Body Lotion (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0379	Herbal Aloe - Everyday Soothing Gel (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0493	Herbal Aloe - Body Wash	(1)	12.95	27.16	29.88	29.05	0.00	29.05	31.96	24.49	21.50	19.41	17.02	0.32	0.77
LITERATURE															
BUSINESS ESSENTIALS															
9909	Annual Membership Services Fee - Member	(1)				14.35		14.35	15.79						
0909	Annual Membership Services Fee - Supervisor	(1)				95.01		95.01	104.51						
5498	Herbalife Member Pack	(1)				65.63		65.63	72.19					0.72	1.73
5003	Career Manual (2 x Books & Folder)	(1)				14.99		14.99	16.49					0.16	0.40
6704	Presentation Pitch Book	(1)				4.04		4.04	4.44					0.04	0.11
5001	Retail/Tax Invoice Pad	(25)				2.93		2.93	3.22					0.03	0.08
CATALOGUES, MAGAZINES, BROCHURES & FLYERS															
6240	Mini Product Brochure	(10)				9.70		9.70	10.67					0.11	0.26
5942	Product Information Guide	(1)				2.43		2.43	2.67					0.03	0.06

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6095	Product Information Guide (5)	(5)			9.09	9.09	10.00					0.10	0.24
6502	Business Opportunity Brochure	(20)			8.48	8.48	9.33					0.09	0.22
6458	Herbalife Programmes Guide	(20)			6.07	6.07	6.68					0.07	0.16
6654	Ring Binder (Green)	(1)			4.20	4.20	4.62					0.05	0.11
6530	Lean Protein Estimator	(1)			5.45	5.45	6.00					0.06	0.14
6407	Meal Planner Guide	(50)			18.19	18.19	20.01					0.20	0.48
N355	H24 Product Brochure	(20)			7.64	7.64	8.40					0.08	0.20
5004	Nutrition Brochure	(10)			4.73	4.73	5.20					0.05	0.12
5360	Healthy Breakfast Flyer	(20)			6.92	6.92	7.61					0.08	0.18
6954	Weight Loss Challenge Flyer	(100)			12.69	12.69	13.96					0.14	0.34
5355	Formula 1 Flyer	(100)			12.12	12.12	13.33					0.13	0.32
N048	Herbalife Skin Brochure - Mens	(20)			9.70	9.70	10.67					0.11	0.26
N052	Herbalife Skin Brochure - Womens	(20)			9.70	9.70	10.67					0.11	0.26
4029	Zip-Lock Sample Bags	(10)			6.07	6.07	6.68					0.07	0.16
6683	Enviro Bags	(10)			16.36	16.36	18.00					0.18	0.43
N013	Herbalife White Bags - plastic	(20)			7.99	7.99	8.79					0.09	0.21
N053	Herbalife Skin Flip Book	(5)			19.39	19.39	21.33					0.21	0.51
N014	Weight Loss Tracker Booklet	(20)			9.13	9.13	10.04					0.10	0.24
PROMOTE													
PROMOTE ITEMS													
8501	Buttons - Lose Weight Now	(10)	0.75		8.81	8.81	9.69					0.10	0.23
8502	Buttons - I've Lost Over...	(10)	0.75		8.81	8.81	9.69					0.10	0.23
I069	Buttons - Skin	(4)	0.50		7.89	7.89	8.68					0.09	0.21
082A	Buttons - 3 Day Trial	(2)	0.20		1.86	1.86	2.05					0.02	0.05
A403	Button - I Make the World Healthier and Happier	(1)	0.55		4.55	4.55	5.01					0.05	0.12
8462	Pins - I Love Herbalife Green Magnetic Pin	(5)	1.85		34.36	34.36	37.80					0.38	0.91
8346	Pins - Gold Magnetic Leaf	(5)	1.40		25.93	25.93	28.52					0.29	0.68
8347	Pins - Silver Magnetic Leaf	(5)	1.40		25.93	25.93	28.52					0.29	0.68
311A	Fabric Tape Measure - 153cm length	(10)	0.75		10.42	10.42	11.46					0.11	0.28
8271	Promote! Starter Kit	(1)	0.90		15.03	15.03	16.53					0.17	0.40
296A	Shakers (set)	(5)	1.65		22.45	22.45	24.70					0.25	0.59
I065	H24 Shaker Bottle	(1)	0.65		10.34	10.34	11.37					0.11	0.27
297A	Measuring Spoons (Set)	(10)	1.20		22.45	22.45	24.70					0.25	0.59
606A	Thermal Travel Bottle	(1)	1.90		18.54	18.54	20.39					0.20	0.49
837P	H24 Metal Shaker	(1)	2.10		18.54	18.54	20.39					0.20	0.49
838P	CR7 Stainless Steel Drink Bottle	(1)	2.10		18.54	18.54	20.39					0.20	0.49
8785	Herbalife Nutrition Water Bottle - 700ml	(1)	0.85		9.71	9.71	10.68					0.11	0.26
K509	H24 Water Bottle - 1 Litre	(1)	1.05		9.27	9.27	10.20					0.10	0.24
024P	Herbalife Nutrition Water Bottle - 2 Litre	(1)	1.70		14.55	14.55	16.01					0.16	0.38
381P	Herbalife Healthy Food Container	(1)	1.10		9.46	9.46	10.41					0.10	0.25
299A	Tablet Boxes - Small	(10)	1.15		17.88	17.88	19.67					0.20	0.47
305A	Tablet Boxes - Medium	(5)	1.05		12.84	12.84	14.12					0.14	0.34
8780	Tablet Box - X-Large	(1)	1.05		12.19	12.19	13.41					0.13	0.32
308A	Tablet Box - Long	(5)	1.50		18.68	18.68	20.55					0.21	0.49
195A	Bling Tablet Box with Carrier Bag	(1)	5.45		69.54	69.54	76.49					0.76	1.64
302A	Powder Containers - Formula 1 (Small)	(10)	0.90		14.00	14.00	15.40					0.15	0.37
377P	Herbalife Nutrition Table Runner	(1)	3.25		29.09	29.09	32.00					0.32	0.77
378P	Herbalife Skin Table Runner	(1)	3.25		27.82	27.82	30.60					0.31	0.73
043A	Herbalife Nutrition Retro Sports Bag	(1)	5.45		48.47	48.47	53.32					0.53	1.28
379P	H24 Travel Fitness Towel	(1)	3.25		27.82	27.82	30.60					0.31	0.73
I070	Herbalife Skin Crystal Pen	(1)	0.55		8.53	8.53	9.38					0.09	0.23
I068	Herbalife Skin Trolley Set Kit	(1)	7.10		106.64	106.64	117.30					1.17	2.82
I025	Herbalife Skin All In One Tool Set	(1)	1.00		9.46	9.46	10.41					0.10	0.25
049A	Herbalife Skin Drawstring Bags	(3)	1.25		11.09	11.09	12.20					0.12	0.29

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HERBALIFE APPAREL													
446P	Ottaman Fabric Caps	(1)	11.25			27.82		27.82	30.60			0.31	0.73
428P	Womens Champion Range Sleeveless - XS	(1)	0.00			26.10		26.10	28.71			0.29	0.69
429P	Womens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
430P	Womens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
431P	Womens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
K563	Womens H24 Lifestyle Shorts - L	(1)	0.00			11.02		11.02	12.12			0.12	0.29
K595	Womens H24 Streamline Training Full Length Leggings - L	(1)	0.00			18.20		18.20	20.02			0.20	0.48
K596	Womens H24 Streamline Training Full Length Leggings - XL	(1)	0.00			18.20		18.20	20.02			0.20	0.48
897Q	Nike Victory Solid Polo Women White -S	(1)	0.00			34.00		34.00	37.40			0.37	0.90
898Q	Nike Victory Solid Polo Women White - M	(1)	0.00			34.00		34.00	37.40			0.37	0.90
899Q	Nike Victory Solid Polo Women White - L	(1)	0.00			34.00		34.00	37.40			0.37	0.90
900Q	Nike Victory Solid Polo Women White -XL	(1)	0.00			34.00		34.00	37.40			0.37	0.90
Y696	Womens Bling Skin T-Shirt Grey - S	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y697	Womens Bling Skin T-Shirt Grey - M	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y698	Womens Bling Skin T-Shirt Grey - L	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y699	Womens Bling Skin T-Shirt Grey - XL	(1)	0.00			10.35		10.35	11.39			0.11	0.27
442P	Womens Herbalife Skin Dress Tee - S	(1)	0.00			31.95		31.95	35.15			0.35	0.84
443P	Womens Herbalife Skin Dress Tee - M	(1)	0.00			31.95		31.95	35.15			0.35	0.84
444P	Womens Herbalife Skin Dress Tee - L	(1)	0.00			31.95		31.95	35.15			0.35	0.84
445P	Womens Herbalife Skin Dress Tee - XL	(1)	0.00			31.95		31.95	35.15			0.35	0.84
424P	Mens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
425P	Mens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
426P	Mens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
427P	Mens Champion Range Sleeveless - XL	(1)	0.00			26.10		26.10	28.71			0.29	0.69
416P	Mens Customised Kooldry V Neck T-Shirt -S	(1)	0.00			27.40		27.40	30.14			0.30	0.72
417P	Mens Customised Kooldry V Neck T-Shirt - M	(1)	0.00			27.40		27.40	30.14			0.30	0.72
418P	Mens Customised Kooldry V Neck T-Shirt - L	(1)	0.00			27.40		27.40	30.14			0.30	0.72
419P	Mens Customised Kooldry V Neck T-Shirt - XL	(1)	0.00			27.40		27.40	30.14			0.30	0.72
X582	Mens Contrast Placket Dress Shirt - S	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X583	Mens Contrast Placket Dress Shirt - M	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X584	Mens Contrast Placket Dress Shirt - L	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X585	Mens Contrast Placket Dress Shirt - XL	(1)	0.00			19.50		19.50	21.45			0.21	0.51
438P	Mens Running Shorts - S	(1)	0.00			37.50		37.50	41.25			0.41	0.99
439P	Mens Running Shorts - M	(1)	0.00			37.50		37.50	41.25			0.41	0.99
440P	Mens Running Shorts - L	(1)	0.00			37.50		37.50	41.25			0.41	0.99
441P	Mens Running Shorts - XL	(1)	0.00			37.50		37.50	41.25			0.41	0.99
T171	Mens Skin T- Shirt Grey - S	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T172	Mens Skin T-Shirt Grey - M	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T173	Mens Skin T-Shirt Grey - L	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T174	Mens Skin T-Shirt Grey - XL	(1)	0.00			10.10		10.10	11.11			0.11	0.27
902Q	H24 Nike Mens Legend Tee Black - M	(1)	0.00			48.95		48.95	53.85			0.54	1.29
903Q	H24 Nike Mens Legend Tee Black - L	(1)	0.00			48.95		48.95	53.85			0.54	1.29
904Q	H24 Nike Mens Legend Tee Black - XL	(1)	0.00			48.95		48.95	53.85			0.54	1.29

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PROGRAMME PACKS - AUSTRALIA

SHAPE UP

SKU# 1777 1778 1779 2595

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 Literature items

HEALTHY BREAKFAST PACK

SKU# 3336

1 x Formula 1 - Vanilla
 1 x Multivitamin Complex
 1 x Herbal Aloe Concentrate
 1 x Instant Herbal Beverage - Original
 Literature items

H24 PROGRAM

SKU# 1653

1 x Herbalife 24 - Hydrate
 1 x Herbalife 24 - Rebuild
 1 x Herbalife 24 - CR7 Canister
 1 x Herbalife 24 - F1 Sport
 1 x H24 Brochure

QUICKSTART

SKU# 2072 2073 2074 2075

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 Literature items

ADVANCED

SKU# 2076 2077 2078 2079

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 Literature items

ULTIMATE

SKU# 2106 2107 2108 2109

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 1 x Herbal Aloe Concentrate Original
 1 x Probiotic Complex
 Literature items

SKIN - ULTIMATE KIT

choose from either cleanser

SKU# 1494

1 X Soothing Aloe Cleanser (Normal to Dry)**OR**

SKU# 1498

1 x Polishing Citrus Cleanser (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream
 1 x Purifying Mint Clay Mask
 1 x Instant Reveal Berry Scrub

SKIN - ADVANCED KIT

choose from either cleanser

SKU# 1493

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1497

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

SKIN - BASIC KIT

choose from either cleanser

SKU# 1492

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1496

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

3 DAY TRIAL PACK

SKU# 093A

Zippered case branded with Herbalife Nutrition
 6 x Formula 1 Nutritional Shake Mix - Vanilla
 3 x Instant Herbal Beverage - Original (9 x servings)

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Distributor Discount Scale:

Q23: With the marketing plan enhancements, what discounts will remain?

A23: Beginning November 1, 2009, regardless of the volume month, we will streamline our discount scale to four discounts:

- 25%
- 35%
- 42%
- 50%

DISTRIBUTOR LEVEL	MONTHLY VOLUME	DISCOUNT	ELIGIBILITY
DISTRIBUTOR	0 – 499 Volume Points	25%	Until you become eligible for a higher discount.
SENIOR CONSULTANT	Achieve 500 Volume Points or more	35%	Accumulate 500 VP during the month and then your next order is at 35% OR Purchase a 500VP order @ 35% All orders will be placed at 35% discount until you become eligible for a higher discount.
	Accumulate 2000 Volume Points or more	42%	Once you have accumulated 2000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount.
SUCCESS BUILDER	Minimum 1000 Volume Points (one order)	42%	This order entitles you to a 42% discount on this order and all orders for the remainder of the Volume Month.
QUALIFIED PRODUCER	2500 Personally Purchased volume Points in 1-3 months	42%	As a Qualified Producer you are entitled to a 42% discount on every order. Must requalify annually.
QUALIFYING SUPERVISOR	Accumulate 4000 Volume Points or more	Temporary 50%	Once 4000 Volume Points are achieved in one Volume Month, additional orders are purchased at a Temporary 50% discount.
SUPERVISOR	1. 4000 volume points in 1 month 2. 2500 volume points in 2 consecutive months OR 3. Accumulate 5000 personally purchased volume points within 12 months (with a 3 month minimum required)	50%	As a Supervisor you are entitled to a 50% discount on every order. Must requalify annually.

***Note:** Once you have qualified for Senior Consultant the following Monthly Discount Scale will apply:

35% = 0 – 1,999 Volume Points

42% = 2,000 – 4,000 Volume Points

42% = 1,000 in One order = Success Builder

THE SALES AND MARKETING PLAN

5

may be surprised to learn that retail sales are not the only way to make profit. There are other ways to increase your earnings, too...

WAYS OF EARNING

PROFIT ON RETAIL

Up to 50%



02 PROFIT ON WHOLESALE

Up to 25%



03 ROYALTIES

Up to 5% on three levels of your Organisation

04 BONUS

2% to 7% bonus on the Organisational production



1. Profit on Retail explained:

As a Member, you may purchase at Wholesale prices of 25% to 50%. As your Volume increases, this profit increase up to a maximum of 50% when you act as a Supervisor. You earn an immediate profit of 25% to 50% when you sell these products to your downline. The difference between the discounted price paid by you and the retail price is your profit.

2. Profit on Wholesale explained:

(See also COMMISSIONS)

In addition to Retail Profit, as a Herbalife Member, you can earn Wholesale Profit on the products purchased by your downline (Members who you have sponsored). Wholesale Profit, also called Commissions, is the profit between the discounted price you pay for the products and the discounted price paid by your downline. You must qualify to earn Commissions when you become a Supervisor Consultant and have at least one downline.

3. Royalties explained:

When you are a Supervisor and have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may then be able to earn Royalty Overrides of 1% to 5% of your Organisation Volume.

4. Bonus explained:

Once you have qualified as TAB Team, you may be eligible to receive a bonus of between 2% and 7% on your downline Organisation Volume, provided you meet certain requirements.

The three 'Pre-Supervisor' levels explained...

Senior Consultant

35 - 42% Product Discount

7% - 17% Profit on Wholesale

Who is a Senior Consultant?

A Senior Consultant is the first step up from joining as a Member and it's at this level that a Herbalife Member starts building their own downlines and taking the first steps to developing their own organisation!

How to qualify and product discount:

- Achieve 500 Volume Points in 1 Volume month to qualify for 35% discount.
- or**
- Achieve 2000 Volume Points in 1 Volume month to qualify for 42% discount.
- Once you have achieved 2,000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount. Minimum discount will then be 35% from the 1st of the next Volume month.

As a Senior Consultant, you are eligible to earn:

- 35% Profit on Retail when you sell to your customers
- Earn 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Senior Consultant is on a 35% discount and if you have a Member in your downline on a 25% discount, you will earn 10% Wholesale Profit (Commission) on their product purchases).

How many customers do you need to reach this level?

As a guide, if you have five customers who each purchases x2 Formula 1, x1 Instant Herbal Beverage and x1 Herbal Aloe Concentrate, along with your own personal products, you could achieve 500 VP and reach Senior Consultant in one month.

Accumulating Volume Points can either come from orders that you place directly with Herbalife, which are referred to as your Personally Purchased Volume, or they can come from orders placed by your downline Members with Herbalife, called Downline Volume. Both types of volume may be used to achieve Senior Consultant at 35% or 42% discount.



REMEMBER: Work with your Sponsor - Your sponsor is an experienced person who can help you to define and achieve your goals. The more often you are in touch with him/her, the less mistakes you will be making along the way and the faster you will be moving towards the goals you've set.

5

THE SALES AND MARKETING PLAN

Success Builder**42% Product Discount****7% - 17% Profit on Wholesale****Who is a Success Builder?**

A Success Builder is one step up from Senior Consultant. At this level, a Member is building upon the downlines they have created and really beginning to develop their organisation. Not only do they have their own direct downlines but their downlines may also be starting to build their own teams.

How to qualify and product discount:

- Your own Personally Purchased Volume order of 1,000 Volume Points or more entitles you to a 42% discount on this order and all orders for the remainder of the month.

Members (non-Supervisors) who do not achieve Success Builder are able to order at a 42% once they have accumulated 2,000 Volume Points in one month or have achieved the Qualified Producer level.

*The Success Builder level is a Personally Purchased Volume qualification; Downline Volume may not be used towards this discount opportunity.

As a Success Builder, you are eligible to earn:

- 35% - 42% Profit on Retail when you sell to your customers
- 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Success Builder is on a 42% discount and if you have a Member in your downline on 25% discount, you will earn 17% Wholesale Profit (Commission) on their product purchases).



Qualified Producer**Product Discount****17% Profit on Wholesale**

To qualify and product discount:

• Accumulate 2,500 Volume Points in 1-3 months.
 • Which 1,000 is Personally Purchased Volume and receive
 17% discount.

• Producer is an annual status, which means you need to
 qualify every year in order to retain your status.

As a Qualified Producer, you are eligible to earn:

• Profit on Retail when you sell to your customers

• 17% Profit on Wholesale (Commissions).

• Earn Commissions on the products purchased by your
 Members. The amount you earn is the difference between
 your discount on the products and your downline's discount (e.g. a
 Qualified Producer is on a 42% discount and if you have a Member
 downline on 35% discount, you will earn 7% Wholesale Profit
 on their product purchases).



5

THE SALES AND MARKETING PLAN

Supervisor**50% Product Discount****8–25% Wholesale Profit****Up to 5% Royalty Overrides**

Plus access to special trainings, bonuses and the opportunity to qualify for promotions including vacations.



How to qualify and product discount:

- 4,000 VP in 1 month with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP over 2 consecutive months with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP in 3–12 months, with at least 2,000 PPV.

Once you have achieved the required Volume Points toward Supervisor qualification, you will be considered a Qualifying Supervisor until the 1st of the following month, when you will become a Fully Qualified Supervisor. As a Qualifying Supervisor, you are eligible for a temporary 50% discount for the remainder of the Volume Month in which your qualifying Volume Points were achieved.

As a Supervisor, you are eligible to earn:

- 50% Profit on Retail when you sell to your customers
- 8-25% Wholesale Profit (Commission)

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. you are on 50% discount and you have a Senior Consultant in your downline on 35% discount, you will earn 15% Wholesale Profit (Commission) on their product purchases).

- Up to 5% Royalties

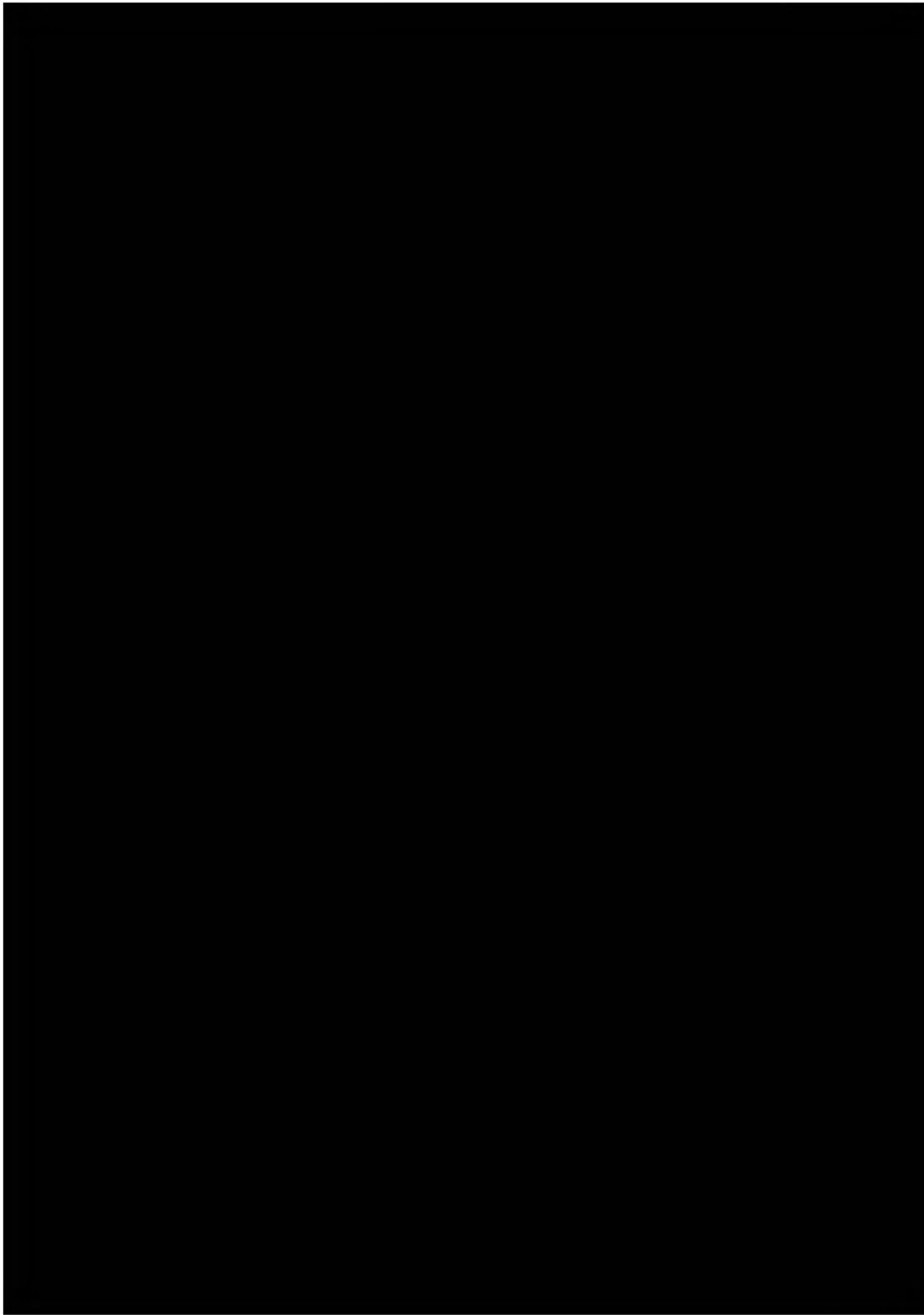
When you are a Supervisor and you have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may qualify to earn Royalty Overrides of 1-5% on your Organisational Volume.

Plus you become eligible to:

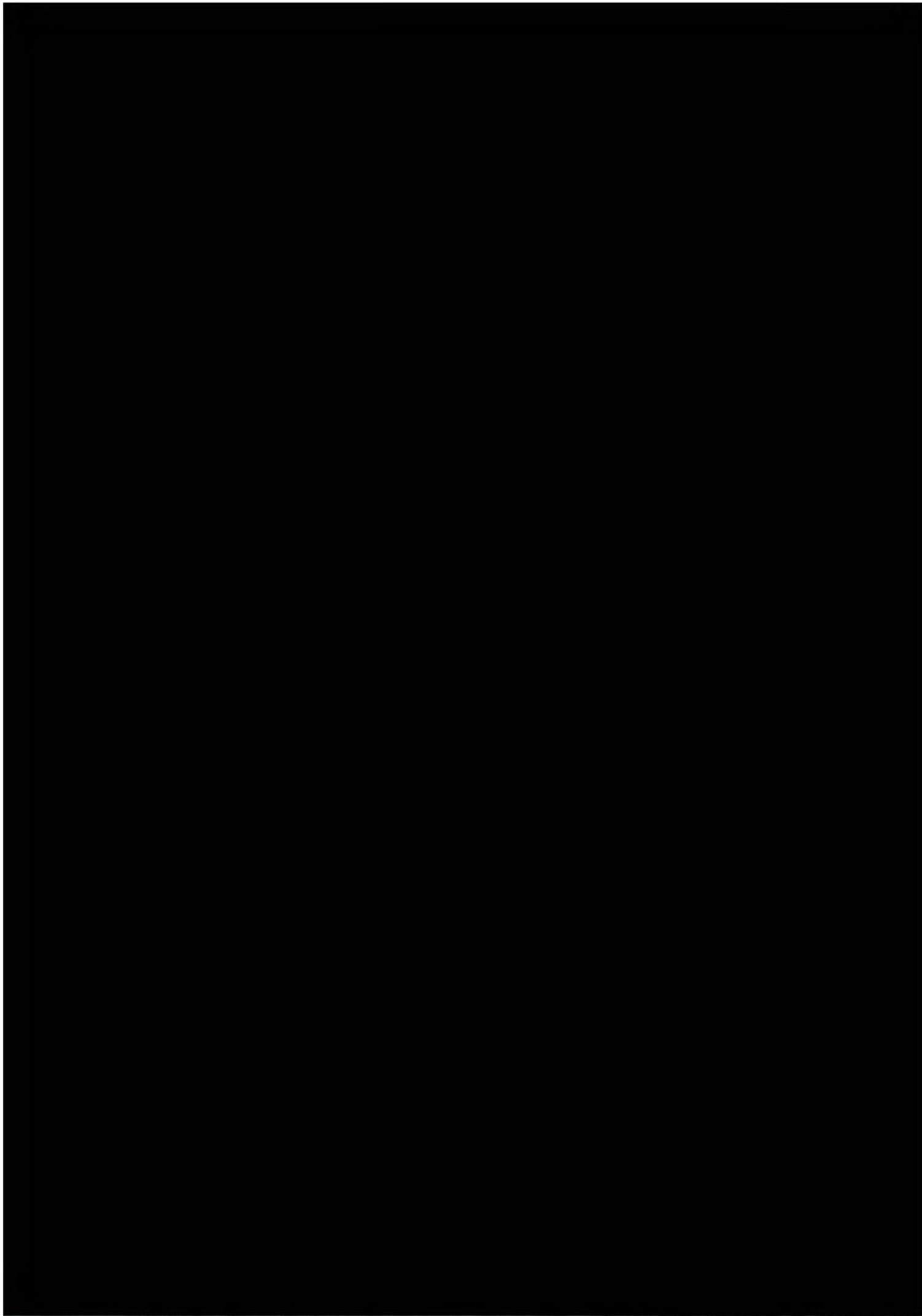
- Qualify for Vacation and training events.

*Unencumbered Volume is all volume produced by anyone in your personal organisation, that is not used by anyone for Supervisor qualification purposes. Unencumbered volume is also your own personal volume.

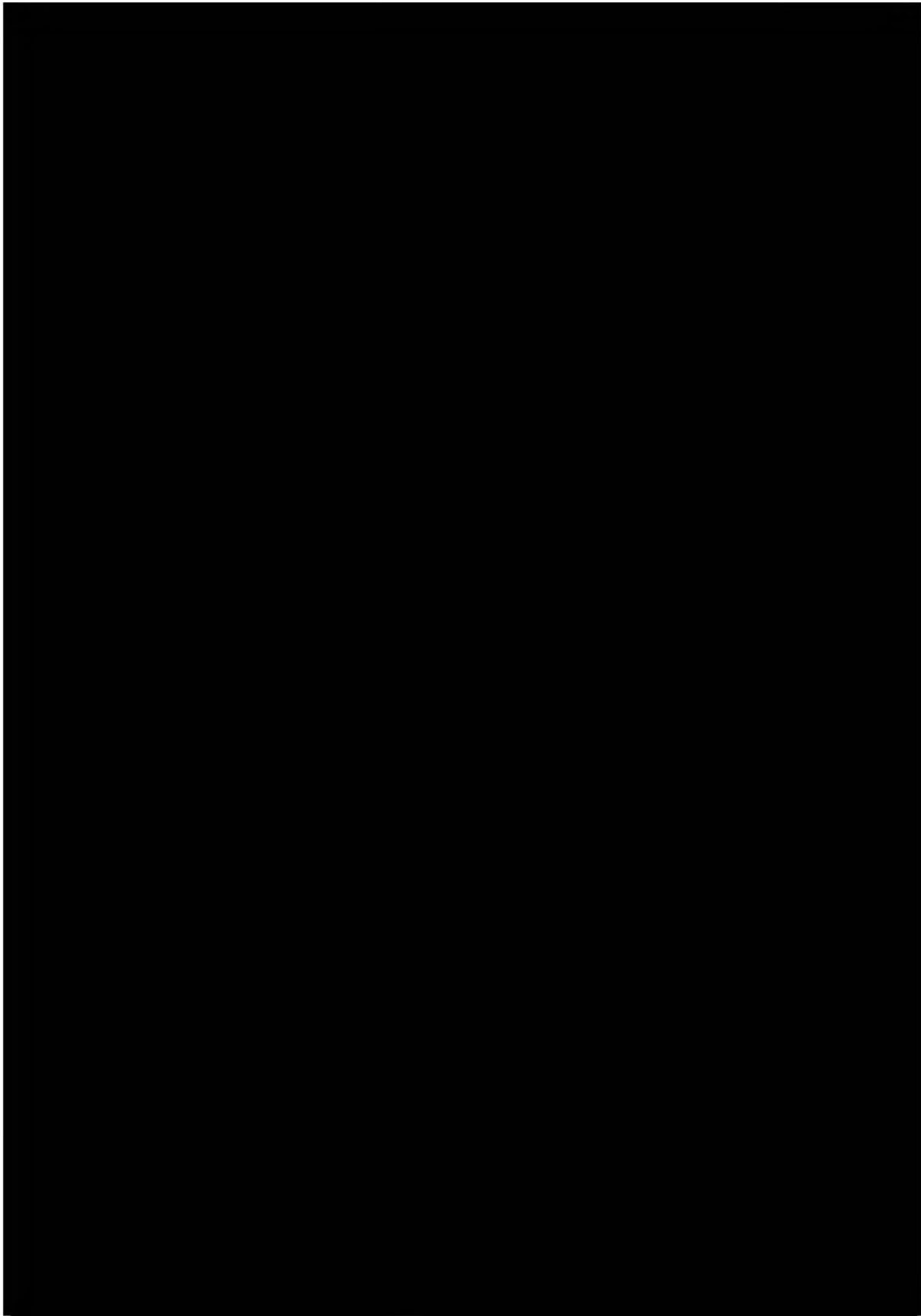
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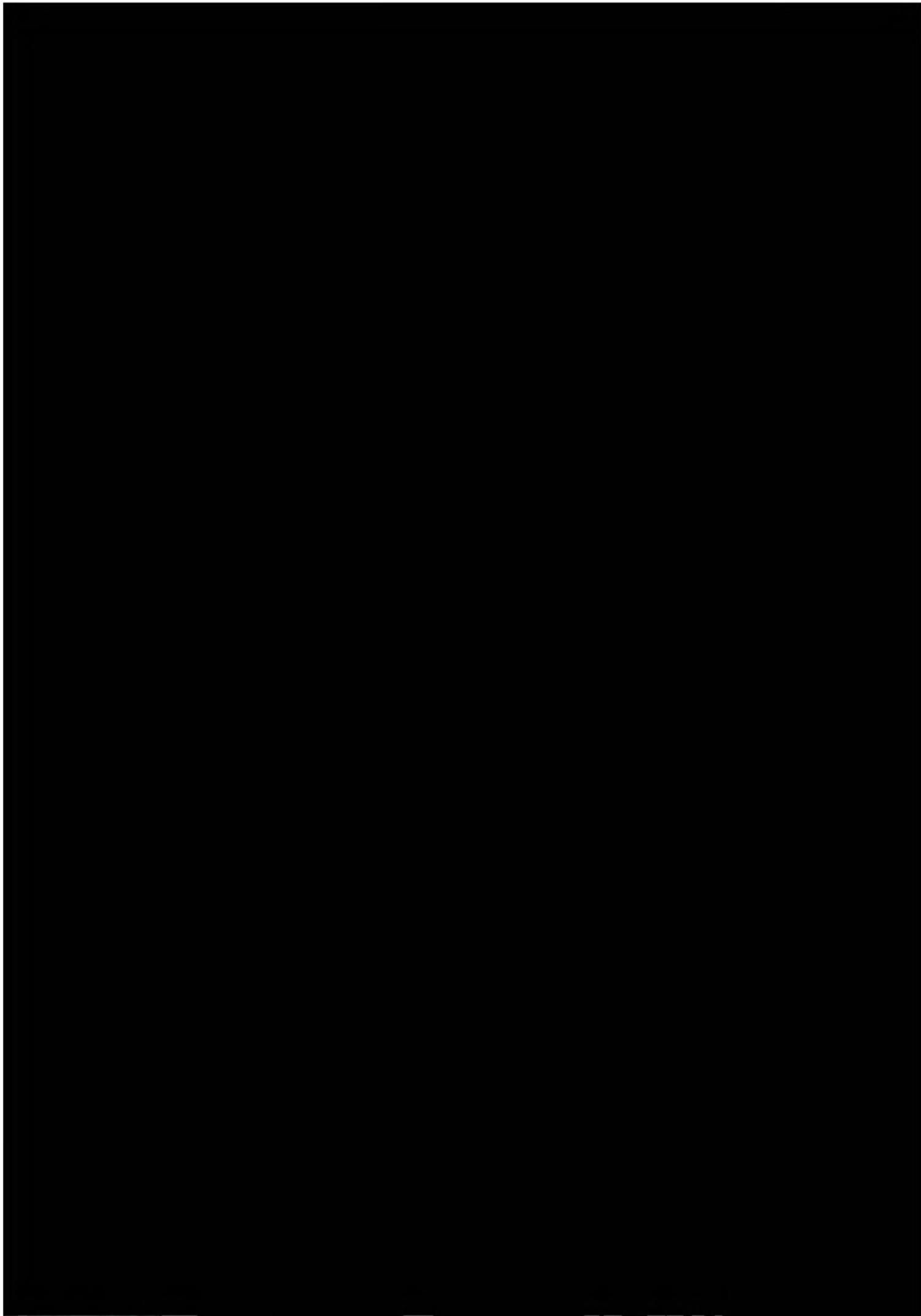
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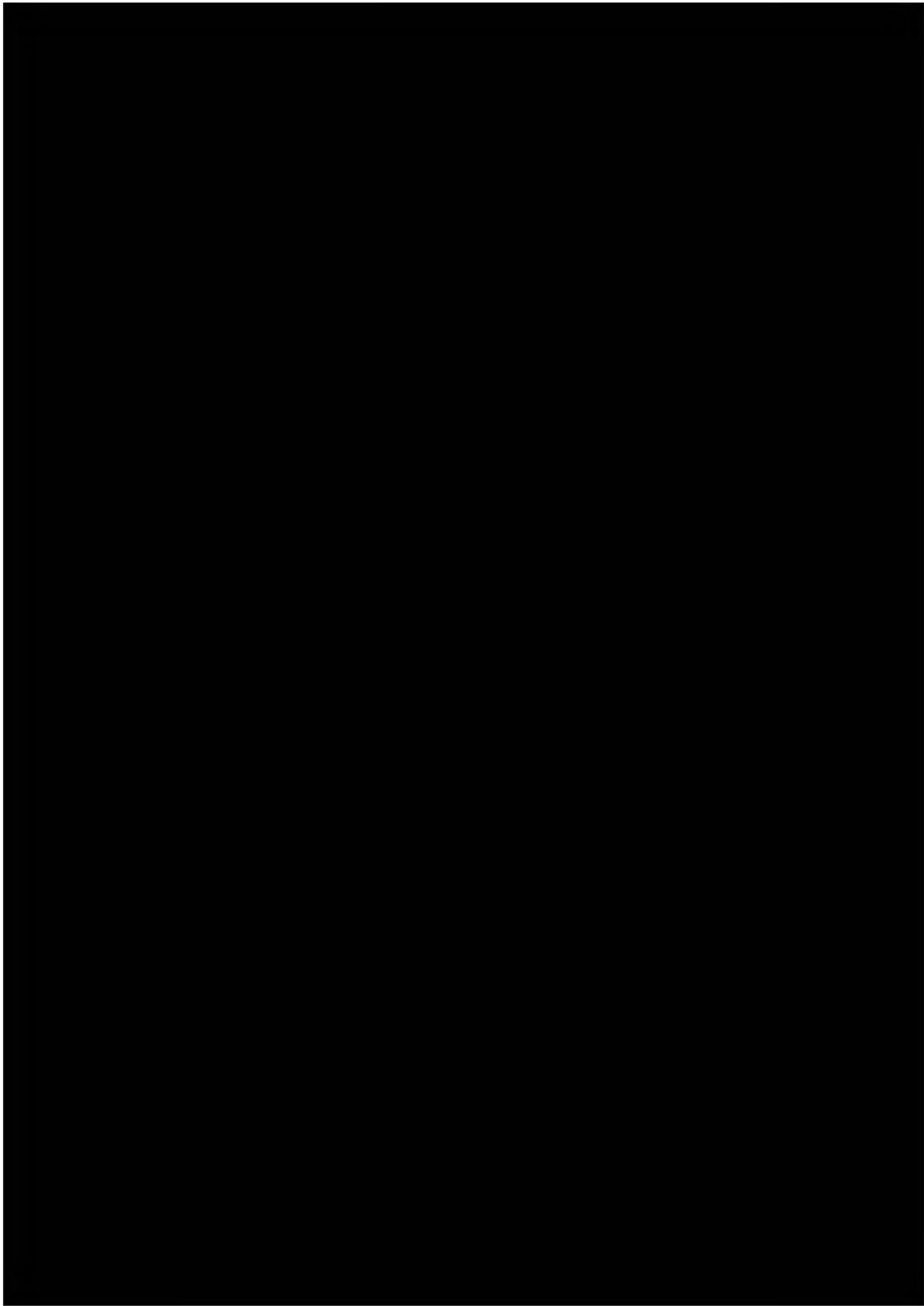
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Herbalife Australasia Pty. Ltd.

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Marleston, SA 5033
ABN 42 008 003 030

Mon - Fri 9:00am - 5:00pm (ACDT) Phone (08) 8154 0200

AUSTRALIA

Bank Account Details

Herbalife Australasia Pty. Ltd.
National Australia Bank
BSB: 085364 Acc: 463719492

Valid from 27 November 2018

Pricelists are subject to change without notice

All prices are in Australian Dollars (AUD)

GST Rate 10%

Minimum Freight \$8.65

Freight: 2.4% + GST or minimum of \$8.65 + GST

Stock No.	Product Name	Qty.	Volume Points	Earn Base	Earn Base Inc GST.	Retail Taxable Amount	Retail Tax Free Amount	Recom'd Retail Price Exc. GST	Recom'd Retail Price Inc. GST	Member Purchase Price (including GST)				MF (inc GST)	Freight (inc GST)
										25%	35%	42%	50%		
INNER NUTRITION															
CORE PRODUCTS															
0141	Formula 1 Nutritional Shake Mix - Vanilla	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0142	Formula 1 Nutritional Shake Mix - Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0143	Formula 1 Nutritional Shake Mix - Berry	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0146	Formula 1 Nutritional Shake Mix - Cookies n' Cream	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
2789	Formula 1 Nutritional Shake Mix - Mint Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
1124	Formula 1 Select - Vanilla	(1)	27.55	68.50	75.35	75.77	0.00	75.77	83.35	64.51	56.98	51.70	45.68	0.83	2.00
3115	Formula 2 Multivitamin Complex	(1)	19.95	42.73	47.00	45.70	0.00	45.70	50.27	38.52	33.82	30.53	26.77	0.50	1.21
2864	Active Fibre Complex Apple	(1)	22.95	50.82	55.90	54.35	0.00	54.35	59.79	45.81	40.22	36.31	31.84	0.60	1.43
0075	Probiotic Complex	(1)	20.50	42.77	47.05	45.74	0.00	45.74	50.31	38.55	33.84	30.55	26.79	0.50	1.21
WEIGHT MANAGEMENT															
0194	Personalized Protein Powder 360g	(1)	28.50	63.20	69.52	67.59	0.00	67.59	74.35	56.97	50.02	45.15	39.59	0.74	1.78
0111	Cell-U-Loss	(1)	15.75	32.27	35.50	34.51	0.00	34.51	37.96	29.09	25.54	23.05	20.21	0.38	0.91
0364	Vanilla/Almond Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0365	Chocolate/Peanut Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0366	Citrus/Lemon Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0210	Chitosan Fibre Complex	(1)	24.05	68.03	74.83	72.76	0.00	72.76	80.04	61.33	53.85	48.61	42.62	0.80	1.92
0106	Instant Herbal Beverage - Original	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0190	Instant Herbal Beverage - Peach	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0195	Instant Herbal Beverage - Cinnamon	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
HERBALIFE 24 PRODUCTS															
1458	HERBALIFE 24 - Hydrate	(1)	22.20	53.48	58.83	57.20	0.00	57.20	62.92	48.21	42.33	38.21	33.51	0.63	1.51
1459	HERBALIFE 24 - Rebuild	(1)	54.75	100.78	110.86	111.98	0.00	111.98	123.18	95.47	84.38	76.62	67.75	1.23	2.96
1412	HERBALIFE 24 - F1 Sport - Vanilla	(1)	41.60	99.96	109.96	106.91	0.00	106.91	117.60	90.11	79.12	71.42	62.62	1.18	2.82
1463	HERBALIFE 24 - CR7 Drive - Acai Berry	(1)	24.90	58.73	64.60	66.25	0.00	66.25	72.88	56.73	50.27	45.75	40.58	0.73	1.75
1653	HERBALIFE 24 - Program	(1)	143.45	312.95	344.25	342.34	0.00	342.34	376.57	290.51	256.08	231.99	204.45	3.77	9.04
PRODUCT PACKS															
093A	3 Day Trial Pack - Vanilla	(1)	8.70			22.17	0.00	22.17	24.39					0.24	0.59
1777	Shape Up Pack - Vanilla	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1778	Shape Up Pack - Chocolate	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1779	Shape Up Pack - Berry	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
2595	Shape Up Pack - Cookies n' Cream	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
3336	Healthy Breakfast Pack - Vanilla	(1)	103.80	238.05	253.99	170.46	84.14	254.60	271.65	208.15	182.75	164.97	144.66	2.80	6.72
WEIGHT MANAGEMENT PROGRAMMES															
2072	Quickstart Programme - Vanilla	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2073	Quickstart Programme - Chocolate	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2074	Quickstart Programme - Berry	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2075	Quickstart Programme - Cookies n' Cream	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2076	Advanced Programme - Vanilla	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2077	Advanced Programme - Chocolate	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2078	Advanced Programme - Berry	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52

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2079	Advanced Programme - Cookies n' Cream	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2106	Ultimate Programme - Vanilla	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2107	Ultimate Programme - Chocolate	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2108	Ultimate Programme - Berry	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2109	Ultimate Programme - Cookies n' Cream	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
TARGETED NUTRITION															
0065	Herbalifeline®	(1)	25.75	66.31	72.94	70.92	0.00	70.92	78.01	59.77	52.48	47.37	41.54	0.78	1.87
0006	Herbal Aloe Concentrate - 473ml Original Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
1065	Herbal Aloe Concentrate - 473ml Mango Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
2631	Herbal Aloe Concentrate - 473ml Mandarin Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
0555	Joint Support Advanced	(1)	20.90	50.17	55.19	53.66	0.00	53.66	59.03	45.23	39.71	35.85	31.44	0.59	1.42
0139	Roseguard™	(1)	23.75	50.79	55.87	54.32	0.00	54.32	59.75	45.78	40.20	36.29	31.82	0.60	1.43
0003	Tang Kuei Plus	(1)	12.50	34.07	37.48	36.44	0.00	36.44	40.08	30.71	26.96	24.34	21.34	0.40	0.96
0020	Xtra-Cal	(1)	10.25	26.08	28.69	27.89	0.00	27.89	30.68	23.51	20.64	18.63	16.34	0.31	0.74
ENERGY & FITNESS															
2871	Liftoff™ - Lemon-Lime Blast (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
2872	Liftoff™ - Ignite-Me Orange (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
0124	NRG	(1)	14.15	35.78	39.36	38.27	0.00	38.27	42.10	32.26	28.32	25.57	22.42	0.42	1.01
PERSONAL CARE / OUTER NUTRITION															
SKIN ESSENTIALS															
0765	SKIN - Soothing Aloe Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0766	SKIN - Polishing Citrus Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0767	SKIN - Energizing Herbal Toner	(1)	12.70	27.90	30.69	29.84	0.00	29.84	32.82	25.15	22.08	19.93	17.48	0.33	0.79
0768	SKIN - Line Minimizing Serum	(1)	37.70	82.74	91.01	88.49	0.00	88.49	97.34	74.59	65.49	59.11	51.83	0.97	2.34
0769	SKIN - Daily Glow Moisturiser	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0770	SKIN - Firming Eye Gel	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0771	SKIN - Hydrating Eye Cream	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0772	SKIN - Instant Reveal Berry Scrub	(1)	13.10	28.75	31.63	30.75	0.00	30.75	33.83	25.92	22.76	20.55	18.02	0.34	0.81
0773	SKIN - Purifying Mint Clay Mask	(1)	14.20	31.14	34.25	33.31	0.00	33.31	36.64	28.08	24.65	22.25	19.51	0.37	0.88
0774	SKIN - Replenishing Night Cream	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0899	SKIN - Protective Moisturizer SPF 30	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
SKIN ESSENTIALS (cont.)															
1492	SKIN - Basic Kit - Normal to Dry	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1496	SKIN - Basic Kit - Normal to Oily	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1493	SKIN - Advanced Kit - Normal to Dry	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1497	SKIN - Advanced Kit - Normal to Oily	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1494	SKIN - Ultimate Kit - Normal to Dry	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
1498	SKIN - Ultimate Kit - Normal to Oily	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
BODY ESSENTIALS															
0378	Herbal Aloe - Everyday Hand & Body Lotion (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0379	Herbal Aloe - Everyday Soothing Gel (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0493	Herbal Aloe - Body Wash	(1)	12.95	27.16	29.88	29.05	0.00	29.05	31.96	24.49	21.50	19.41	17.02	0.32	0.77
LITERATURE															
BUSINESS ESSENTIALS															
9909	Annual Membership Services Fee - Member	(1)				14.35		14.35	15.79						
0909	Annual Membership Services Fee - Supervisor	(1)				95.01		95.01	104.51						
5498	Herbalife Member Pack	(1)				65.63		65.63	72.19					0.72	1.73
5003	Career Manual (2 x Books & Folder)	(1)				14.99		14.99	16.49					0.16	0.40
6704	Presentation Pitch Book	(1)				4.04		4.04	4.44					0.04	0.11
5001	Retail/Tax Invoice Pad	(25)				2.93		2.93	3.22					0.03	0.08
CATALOGUES, MAGAZINES, BROCHURES & FLYERS															
6240	Mini Product Brochure	(10)				9.70		9.70	10.67					0.11	0.26
5942	Product Information Guide	(1)				2.43		2.43	2.67					0.03	0.06

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6095	Product Information Guide (5)	(5)			9.09	9.09	10.00					0.10	0.24
6502	Business Opportunity Brochure	(20)			8.48	8.48	9.33					0.09	0.22
6458	Herbalife Programmes Guide	(20)			6.07	6.07	6.68					0.07	0.16
6654	Ring Binder (Green)	(1)			4.20	4.20	4.62					0.05	0.11
6530	Lean Protein Estimator	(1)			5.45	5.45	6.00					0.06	0.14
6407	Meal Planner Guide	(50)			18.19	18.19	20.01					0.20	0.48
N355	H24 Product Brochure	(20)			7.64	7.64	8.40					0.08	0.20
5004	Nutrition Brochure	(10)			4.73	4.73	5.20					0.05	0.12
5360	Healthy Breakfast Flyer	(20)			6.92	6.92	7.61					0.08	0.18
6954	Weight Loss Challenge Flyer	(100)			12.69	12.69	13.96					0.14	0.34
5355	Formula 1 Flyer	(100)			12.12	12.12	13.33					0.13	0.32
N048	Herbalife Skin Brochure - Mens	(20)			9.70	9.70	10.67					0.11	0.26
N052	Herbalife Skin Brochure - Womens	(20)			9.70	9.70	10.67					0.11	0.26
4029	Zip-Lock Sample Bags	(10)			6.07	6.07	6.68					0.07	0.16
6683	Enviro Bags	(10)			16.36	16.36	18.00					0.18	0.43
N013	Herbalife White Bags - plastic	(20)			7.99	7.99	8.79					0.09	0.21
N053	Herbalife Skin Flip Book	(5)			19.39	19.39	21.33					0.21	0.51
N014	Weight Loss Tracker Booklet	(20)			9.13	9.13	10.04					0.10	0.24
PROMOTE													
PROMOTE ITEMS													
8501	Buttons - Lose Weight Now	(10)	0.75		8.81	8.81	9.69					0.10	0.23
8502	Buttons - I've Lost Over...	(10)	0.75		8.81	8.81	9.69					0.10	0.23
I069	Buttons - Skin	(4)	0.50		7.89	7.89	8.68					0.09	0.21
082A	Buttons - 3 Day Trial	(2)	0.20		1.86	1.86	2.05					0.02	0.05
A403	Button - I Make the World Healthier and Happier	(1)	0.55		4.55	4.55	5.01					0.05	0.12
8462	Pins - I Love Herbalife Green Magnetic Pin	(5)	1.85		34.36	34.36	37.80					0.38	0.91
8346	Pins - Gold Magnetic Leaf	(5)	1.40		25.93	25.93	28.52					0.29	0.68
8347	Pins - Silver Magnetic Leaf	(5)	1.40		25.93	25.93	28.52					0.29	0.68
311A	Fabric Tape Measure - 153cm length	(10)	0.75		10.42	10.42	11.46					0.11	0.28
8271	Promote! Starter Kit	(1)	0.90		15.03	15.03	16.53					0.17	0.40
296A	Shakers (set)	(5)	1.65		22.45	22.45	24.70					0.25	0.59
I065	H24 Shaker Bottle	(1)	0.65		10.34	10.34	11.37					0.11	0.27
297A	Measuring Spoons (Set)	(10)	1.20		22.45	22.45	24.70					0.25	0.59
606A	Thermal Travel Bottle	(1)	1.90		18.54	18.54	20.39					0.20	0.49
837P	H24 Metal Shaker	(1)	2.10		18.54	18.54	20.39					0.20	0.49
838P	CR7 Stainless Steel Drink Bottle	(1)	2.10		18.54	18.54	20.39					0.20	0.49
8785	Herbalife Nutrition Water Bottle - 700ml	(1)	0.85		9.71	9.71	10.68					0.11	0.26
K509	H24 Water Bottle - 1 Litre	(1)	1.05		9.27	9.27	10.20					0.10	0.24
024P	Herbalife Nutrition Water Bottle - 2 Litre	(1)	1.70		14.55	14.55	16.01					0.16	0.38
381P	Herbalife Healthy Food Container	(1)	1.10		9.46	9.46	10.41					0.10	0.25
299A	Tablet Boxes - Small	(10)	1.15		17.88	17.88	19.67					0.20	0.47
305A	Tablet Boxes - Medium	(5)	1.05		12.84	12.84	14.12					0.14	0.34
8780	Tablet Box - X-Large	(1)	1.05		12.19	12.19	13.41					0.13	0.32
308A	Tablet Box - Long	(5)	1.50		18.68	18.68	20.55					0.21	0.49
195A	Bling Tablet Box with Carrier Bag	(1)	5.45		69.54	69.54	76.49					0.76	1.64
302A	Powder Containers - Formula 1 (Small)	(10)	0.90		14.00	14.00	15.40					0.15	0.37
377P	Herbalife Nutrition Table Runner	(1)	3.25		29.09	29.09	32.00					0.32	0.77
378P	Herbalife Skin Table Runner	(1)	3.25		27.82	27.82	30.60					0.31	0.73
043A	Herbalife Nutrition Retro Sports Bag	(1)	5.45		48.47	48.47	53.32					0.53	1.28
379P	H24 Travel Fitness Towel	(1)	3.25		27.82	27.82	30.60					0.31	0.73
I070	Herbalife Skin Crystal Pen	(1)	0.55		8.53	8.53	9.38					0.09	0.23
I068	Herbalife Skin Trolley Set Kit	(1)	7.10		106.64	106.64	117.30					1.17	2.82
I025	Herbalife Skin All In One Tool Set	(1)	1.00		9.46	9.46	10.41					0.10	0.25
049A	Herbalife Skin Drawstring Bags	(3)	1.25		11.09	11.09	12.20					0.12	0.29

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HERBALIFE APPAREL													
446P	Ottaman Fabric Caps	(1)	11.25			27.82		27.82	30.60			0.31	0.73
428P	Womens Champion Range Sleeveless - XS	(1)	0.00			26.10		26.10	28.71			0.29	0.69
429P	Womens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
430P	Womens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
431P	Womens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
K563	Womens H24 Lifestyle Shorts - L	(1)	0.00			11.02		11.02	12.12			0.12	0.29
K595	Womens H24 Streamline Training Full Length Leggings - L	(1)	0.00			18.20		18.20	20.02			0.20	0.48
K596	Womens H24 Streamline Training Full Length Leggings - XL	(1)	0.00			18.20		18.20	20.02			0.20	0.48
897Q	Nike Victory Solid Polo Women White -S	(1)	0.00			34.00		34.00	37.40			0.37	0.90
898Q	Nike Victory Solid Polo Women White - M	(1)	0.00			34.00		34.00	37.40			0.37	0.90
899Q	Nike Victory Solid Polo Women White - L	(1)	0.00			34.00		34.00	37.40			0.37	0.90
900Q	Nike Victory Solid Polo Women White -XL	(1)	0.00			34.00		34.00	37.40			0.37	0.90
Y696	Womens Bling Skin T-Shirt Grey - S	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y697	Womens Bling Skin T-Shirt Grey - M	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y698	Womens Bling Skin T-Shirt Grey - L	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y699	Womens Bling Skin T-Shirt Grey - XL	(1)	0.00			10.35		10.35	11.39			0.11	0.27
442P	Womens Herbalife Skin Dress Tee - S	(1)	0.00			31.95		31.95	35.15			0.35	0.84
443P	Womens Herbalife Skin Dress Tee - M	(1)	0.00			31.95		31.95	35.15			0.35	0.84
444P	Womens Herbalife Skin Dress Tee - L	(1)	0.00			31.95		31.95	35.15			0.35	0.84
445P	Womens Herbalife Skin Dress Tee - XL	(1)	0.00			31.95		31.95	35.15			0.35	0.84
424P	Mens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
425P	Mens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
426P	Mens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
427P	Mens Champion Range Sleeveless - XL	(1)	0.00			26.10		26.10	28.71			0.29	0.69
416P	Mens Customised Kooldry V Neck T-Shirt -S	(1)	0.00			27.40		27.40	30.14			0.30	0.72
417P	Mens Customised Kooldry V Neck T-Shirt - M	(1)	0.00			27.40		27.40	30.14			0.30	0.72
418P	Mens Customised Kooldry V Neck T-Shirt - L	(1)	0.00			27.40		27.40	30.14			0.30	0.72
419P	Mens Customised Kooldry V Neck T-Shirt - XL	(1)	0.00			27.40		27.40	30.14			0.30	0.72
X582	Mens Contrast Placket Dress Shirt - S	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X583	Mens Contrast Placket Dress Shirt - M	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X584	Mens Contrast Placket Dress Shirt - L	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X585	Mens Contrast Placket Dress Shirt - XL	(1)	0.00			19.50		19.50	21.45			0.21	0.51
438P	Mens Running Shorts - S	(1)	0.00			37.50		37.50	41.25			0.41	0.99
439P	Mens Running Shorts - M	(1)	0.00			37.50		37.50	41.25			0.41	0.99
440P	Mens Running Shorts - L	(1)	0.00			37.50		37.50	41.25			0.41	0.99
441P	Mens Running Shorts - XL	(1)	0.00			37.50		37.50	41.25			0.41	0.99
T171	Mens Skin T- Shirt Grey - S	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T172	Mens Skin T-Shirt Grey - M	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T173	Mens Skin T-Shirt Grey - L	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T174	Mens Skin T-Shirt Grey - XL	(1)	0.00			10.10		10.10	11.11			0.11	0.27
902Q	H24 Nike Mens Legend Tee Black - M	(1)	0.00			48.95		48.95	53.85			0.54	1.29
903Q	H24 Nike Mens Legend Tee Black - L	(1)	0.00			48.95		48.95	53.85			0.54	1.29
904Q	H24 Nike Mens Legend Tee Black - XL	(1)	0.00			48.95		48.95	53.85			0.54	1.29

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PROGRAMME PACKS - AUSTRALIA

SHAPE UP

SKU# 1777 1778 1779 2595

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 Literature items

HEALTHY BREAKFAST PACK

SKU# 3336

1 x Formula 1 - Vanilla
 1 x Multivitamin Complex
 1 x Herbal Aloe Concentrate
 1 x Instant Herbal Beverage - Original
 Literature items

H24 PROGRAM

SKU# 1653

1 x Herbalife 24 - Hydrate
 1 x Herbalife 24 - Rebuild
 1 x Herbalife 24 - CR7 Canister
 1 x Herbalife 24 - F1 Sport
 1 x H24 Brochure

QUICKSTART

SKU# 2072 2073 2074 2075

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 Literature items

ADVANCED

SKU# 2076 2077 2078 2079

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 Literature items

ULTIMATE

SKU# 2106 2107 2108 2109

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 1 x Herbal Aloe Concentrate Original
 1 x Probiotic Complex
 Literature items

SKIN - ULTIMATE KIT

choose from either cleanser

SKU# 1494

1 X Soothing Aloe Cleanser (Normal to Dry)**OR**

SKU# 1498

1 x Polishing Citrus Cleanser (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream
 1 x Purifying Mint Clay Mask
 1 x Instant Reveal Berry Scrub

SKIN - ADVANCED KIT

choose from either cleanser

SKU# 1493

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1497

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

SKIN - BASIC KIT

choose from either cleanser

SKU# 1492

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1496

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

3 DAY TRIAL PACK

SKU# 093A

Zippered case branded with Herbalife Nutrition
 6 x Formula 1 Nutritional Shake Mix - Vanilla
 3 x Instant Herbal Beverage - Original (9 x servings)

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Distributor Discount Scale:

Q23: With the marketing plan enhancements, what discounts will remain?

A23: Beginning November 1, 2009, regardless of the volume month, we will streamline our discount scale to four discounts:

- 25%
- 35%
- 42%
- 50%

DISTRIBUTOR LEVEL	MONTHLY VOLUME	DISCOUNT	ELIGIBILITY
DISTRIBUTOR	0 – 499 Volume Points	25%	Until you become eligible for a higher discount.
SENIOR CONSULTANT	Achieve 500 Volume Points or more	35%	Accumulate 500 VP during the month and then your next order is at 35% OR Purchase a 500VP order @ 35% All orders will be placed at 35% discount until you become eligible for a higher discount.
	Accumulate 2000 Volume Points or more	42%	Once you have accumulated 2000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount.
SUCCESS BUILDER	Minimum 1000 Volume Points (one order)	42%	This order entitles you to a 42% discount on this order and all orders for the remainder of the Volume Month.
QUALIFIED PRODUCER	2500 Personally Purchased volume Points in 1-3 months	42%	As a Qualified Producer you are entitled to a 42% discount on every order. Must requalify annually.
QUALIFYING SUPERVISOR	Accumulate 4000 Volume Points or more	Temporary 50%	Once 4000 Volume Points are achieved in one Volume Month, additional orders are purchased at a Temporary 50% discount.
SUPERVISOR	1. 4000 volume points in 1 month 2. 2500 volume points in 2 consecutive months OR 3. Accumulate 5000 personally purchased volume points within 12 months (with a 3 month minimum required)	50%	As a Supervisor you are entitled to a 50% discount on every order. Must requalify annually.

***Note:** Once you have qualified for Senior Consultant the following Monthly Discount Scale will apply:

35% = 0 – 1,999 Volume Points

42% = 2,000 – 4,000 Volume Points

42% = 1,000 in One order = Success Builder

THE SALES AND MARKETING PLAN

5

may be surprised to learn that retail sales are not the only way to increase your profit. There are other ways to increase your earnings, too...

WAYS OF EARNING

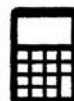
PROFIT ON RETAIL

Up to 50%



02 PROFIT ON WHOLESALE

Up to 25%



03 ROYALTIES

Up to 5% on three levels of your Organisation

04 BONUS

2% to 7% bonus on the Organisational production



1. Profit on Retail explained:

As a Member, you may purchase at Wholesale prices of 25% to 50%. As your Volume increases, this profit increase up to a maximum of 50% when you act as a Supervisor. You earn an immediate profit of 25% to 50% when you sell these products to your downline. The difference between the discounted price paid by you and the retail price is your profit.

2. Profit on Wholesale explained:

(See also COMMISSIONS)

In addition to Retail Profit, as a Herbalife Member, you can earn Wholesale Profit on the products purchased by your downline (Members who you have sponsored). Wholesale Profit, also called Commissions, is the profit between the discounted price you pay for the products and the discounted price paid by your downline. You must qualify to earn Commissions when you are a Supervisor Consultant and have at least one downline.

3. Royalties explained:

When you are a Supervisor and have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may then be able to earn Royalty Overrides of 1% to 5% of your Organisation Volume.

4. Bonus explained:

Once you have qualified as TAB Team, you may be eligible to receive a bonus of between 2% and 7% on your downline Organisation Volume, provided you meet certain requirements.

The three 'Pre-Supervisor' levels explained...

Senior Consultant

35 - 42% Product Discount

7% - 17% Profit on Wholesale

Who is a Senior Consultant?

A Senior Consultant is the first step up from joining as a Member and it's at this level that a Herbalife Member starts building their own downlines and taking the first steps to developing their own organisation!

How to qualify and product discount:

- Achieve 500 Volume Points in 1 Volume month to qualify for 35% discount.
- or**
- Achieve 2000 Volume Points in 1 Volume month to qualify for 42% discount.
- Once you have achieved 2,000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount. Minimum discount will then be 35% from the 1st of the next Volume month.

As a Senior Consultant, you are eligible to earn:

- 35% Profit on Retail when you sell to your customers
- Earn 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Senior Consultant is on a 35% discount and if you have a Member in your downline on a 25% discount, you will earn 10% Wholesale Profit (Commission) on their product purchases).

How many customers do you need to reach this level?

As a guide, if you have five customers who each purchases x2 Formula 1, x1 Instant Herbal Beverage and x1 Herbal Aloe Concentrate, along with your own personal products, you could achieve 500 VP and reach Senior Consultant in one month.

Accumulating Volume Points can either come from orders that you place directly with Herbalife, which are referred to as your Personally Purchased Volume, or they can come from orders placed by your downline Members with Herbalife, called Downline Volume. Both types of volume may be used to achieve Senior Consultant at 35% or 42% discount.



REMEMBER: Work with your Sponsor - Your sponsor is an experienced person who can help you to define and achieve your goals. The more often you are in touch with him/her, the less mistakes you will be making along the way and the faster you will be moving towards the goals you've set.

5

THE SALES AND MARKETING PLAN

Success Builder**42% Product Discount****7% - 17% Profit on Wholesale****Who is a Success Builder?**

A Success Builder is one step up from Senior Consultant. At this level, a Member is building upon the downlines they have created and really beginning to develop their organisation. Not only do they have their own direct downlines but their downlines may also be starting to build their own teams.

How to qualify and product discount:

- Your own Personally Purchased Volume order of 1,000 Volume Points or more entitles you to a 42% discount on this order and all orders for the remainder of the month.

Members (non-Supervisors) who do not achieve Success Builder are able to order at a 42% once they have accumulated 2,000 Volume Points in one month or have achieved the Qualified Producer level.

*The Success Builder level is a Personally Purchased Volume qualification; Downline Volume may not be used towards this discount opportunity.

As a Success Builder, you are eligible to earn:

- 35% - 42% Profit on Retail when you sell to your customers
- 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Success Builder is on a 42% discount and if you have a Member in your downline on 25% discount, you will earn 17% Wholesale Profit (Commission) on their product purchases).



Qualified Producer**Product Discount****17% Profit on Wholesale**

To qualify and product discount:

• Accumulate 2,500 Volume Points in 1-3 months.
 • Which 1,000 is Personally Purchased Volume and receive
 17% discount.

• Producer is an annual status, which means you need to
 qualify every year in order to retain your status.

As a Qualified Producer, you are eligible to earn:

• Profit on Retail when you sell to your customers

• 17% Profit on Wholesale (Commissions).

• Earn Commissions on the products purchased by your
 Members. The amount you earn is the difference between
 your discount on the products and your downline's discount (e.g. a
 Qualified Producer is on a 42% discount and if you have a Member
 downline on 35% discount, you will earn 7% Wholesale Profit
 on their product purchases).



5

THE SALES AND MARKETING PLAN

Supervisor**50% Product Discount****8–25% Wholesale Profit****Up to 5% Royalty Overrides**

Plus access to special trainings, bonuses and the opportunity to qualify for promotions including vacations.



How to qualify and product discount:

- 4,000 VP in 1 month with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP over 2 consecutive months with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP in 3–12 months, with at least 2,000 PPV.

Once you have achieved the required Volume Points toward Supervisor qualification, you will be considered a Qualifying Supervisor until the 1st of the following month, when you will become a Fully Qualified Supervisor. As a Qualifying Supervisor, you are eligible for a temporary 50% discount for the remainder of the Volume Month in which your qualifying Volume Points were achieved.



As a Supervisor, you are eligible to earn:

- 50% Profit on Retail when you sell to your customers
- 8-25% Wholesale Profit (Commission)

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. you are on 50% discount and you have a Senior Consultant in your downline on 35% discount, you will earn 15% Wholesale Profit (Commission) on their product purchases).

- Up to 5% Royalties

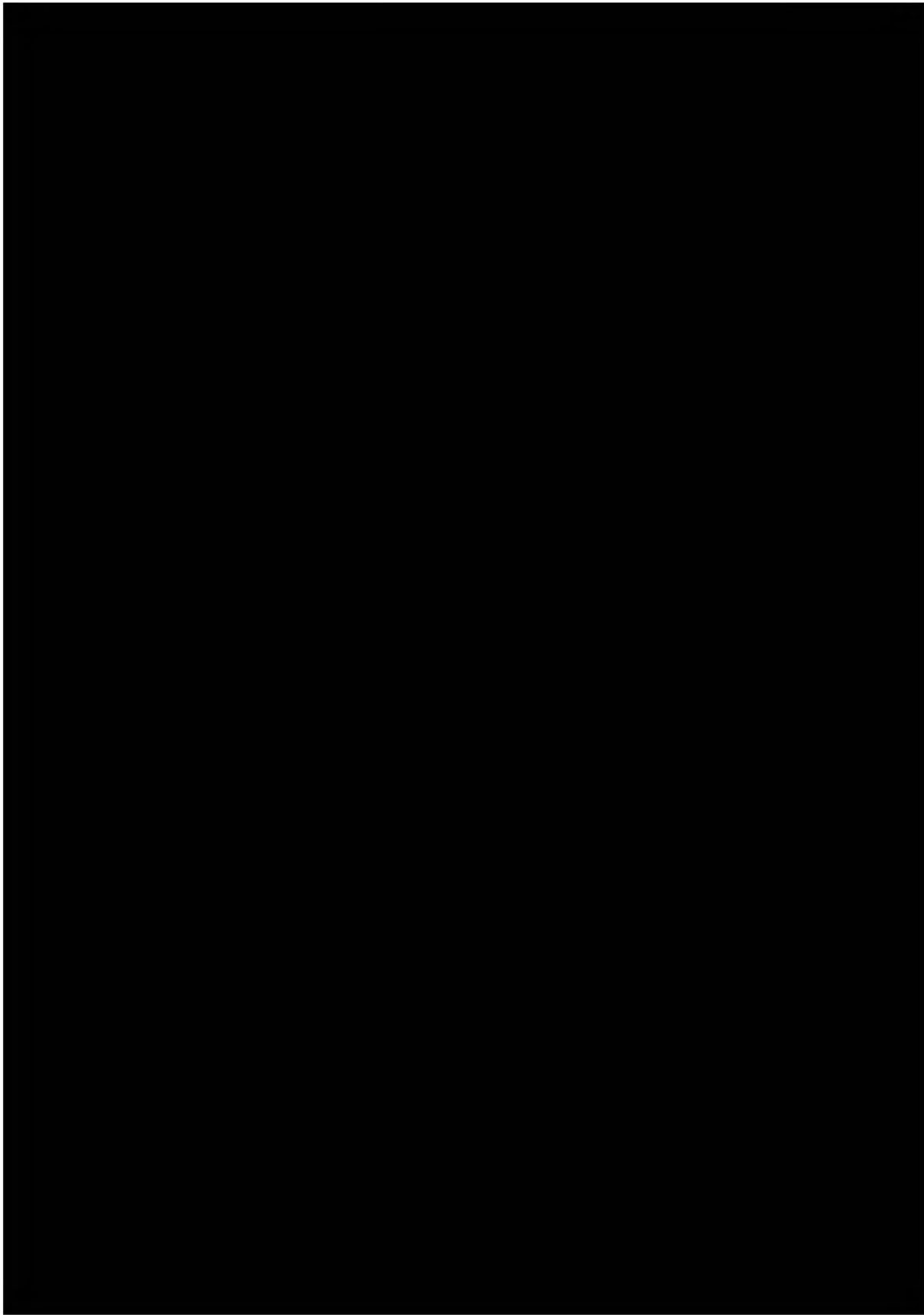
When you are a Supervisor and you have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may qualify to earn Royalty Overrides of 1-5% on your Organisational Volume.

Plus you become eligible to:

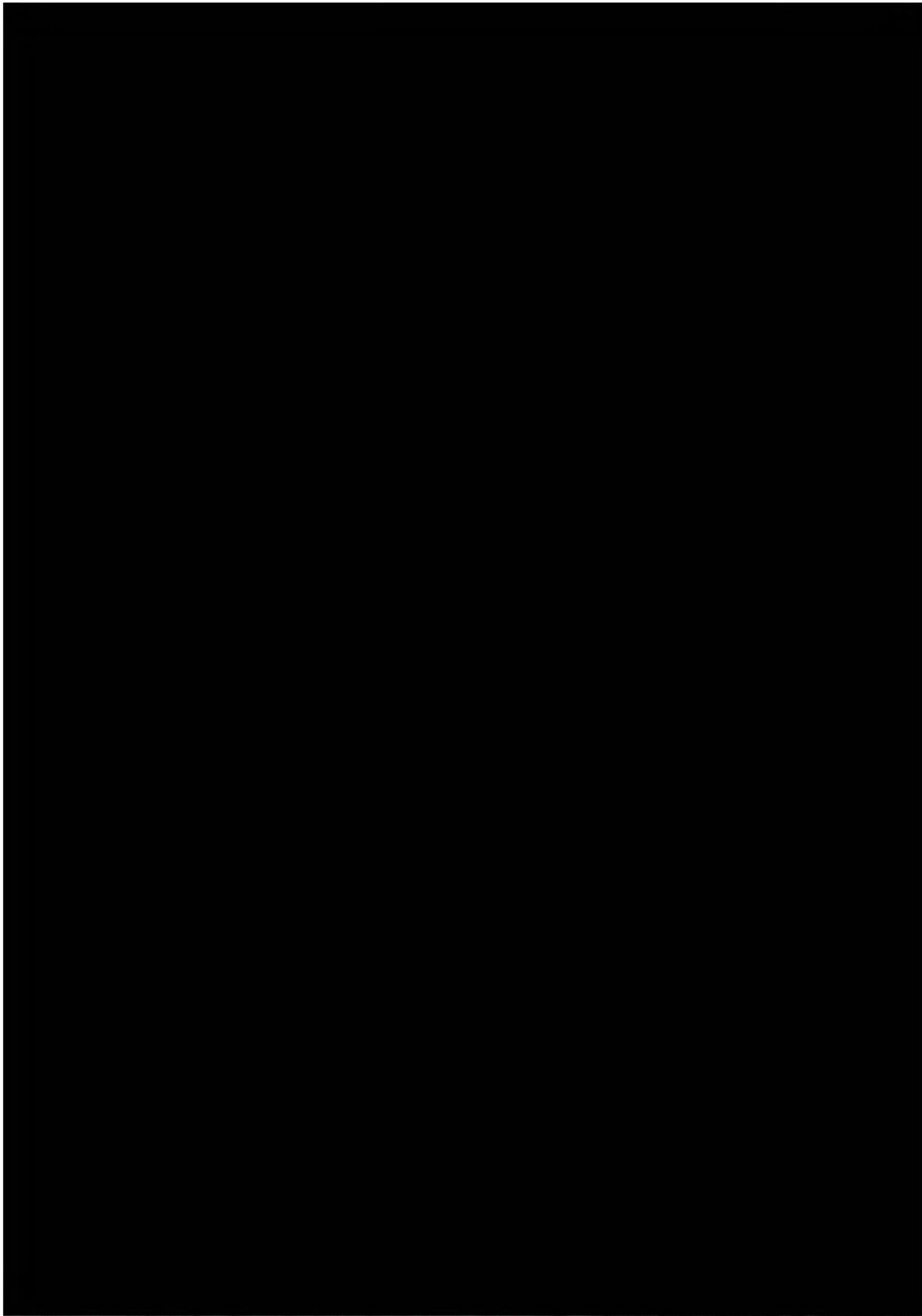
- Qualify for Vacation and training events.

*Unencumbered Volume is all volume produced by anyone in your personal organisation, that is not used by anyone for Supervisor qualification purposes. Unencumbered volume is also your own personal volume.

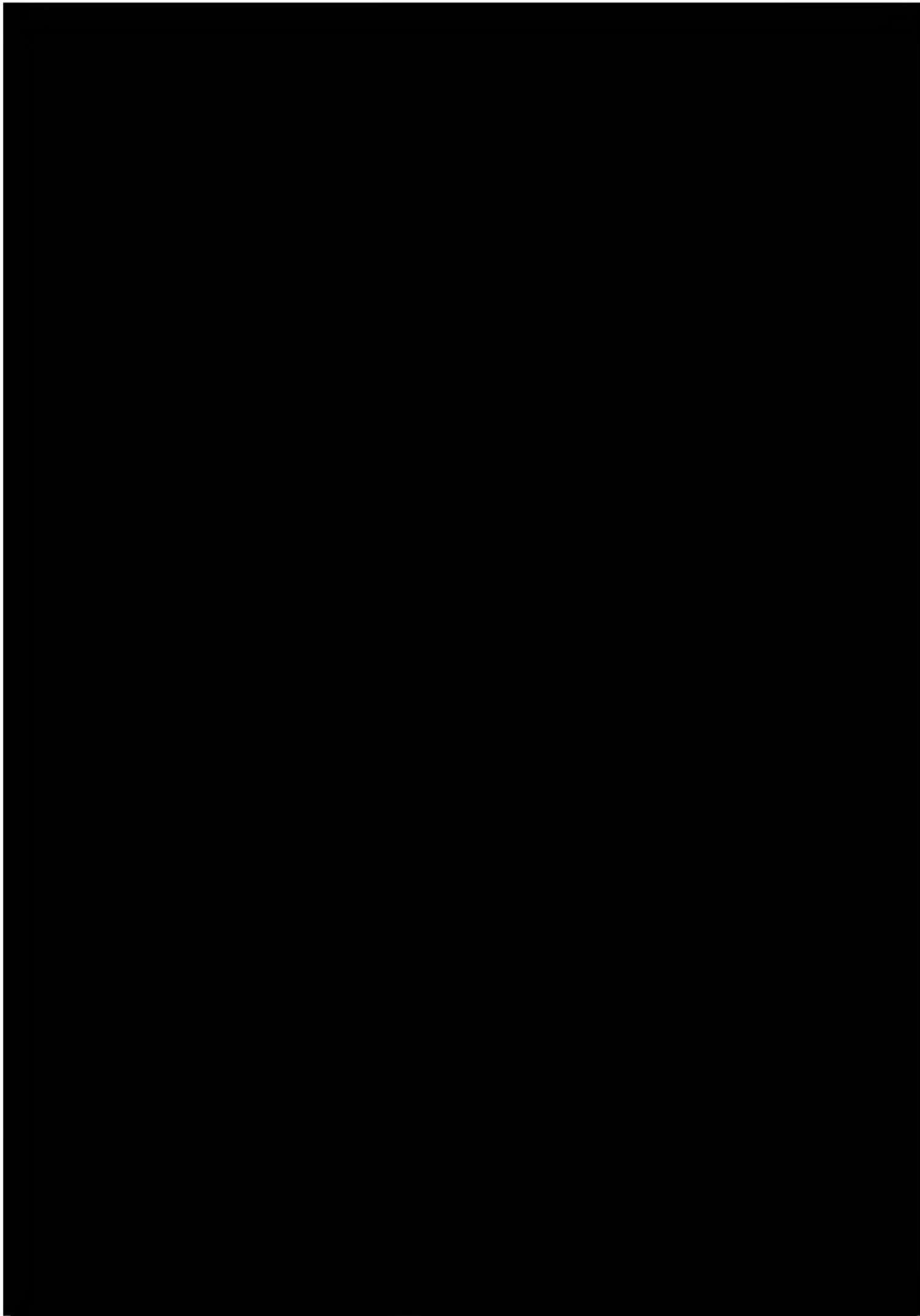
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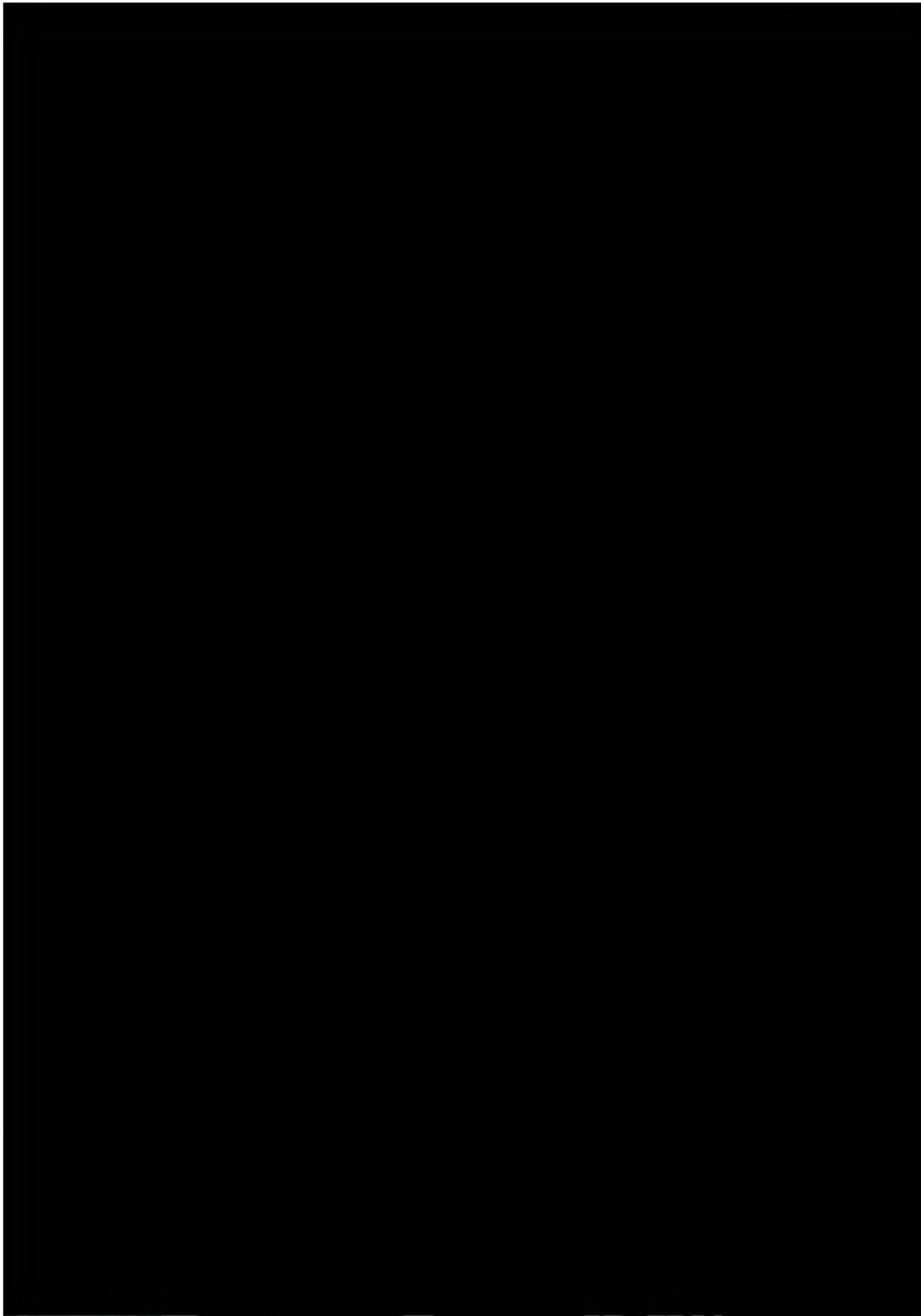
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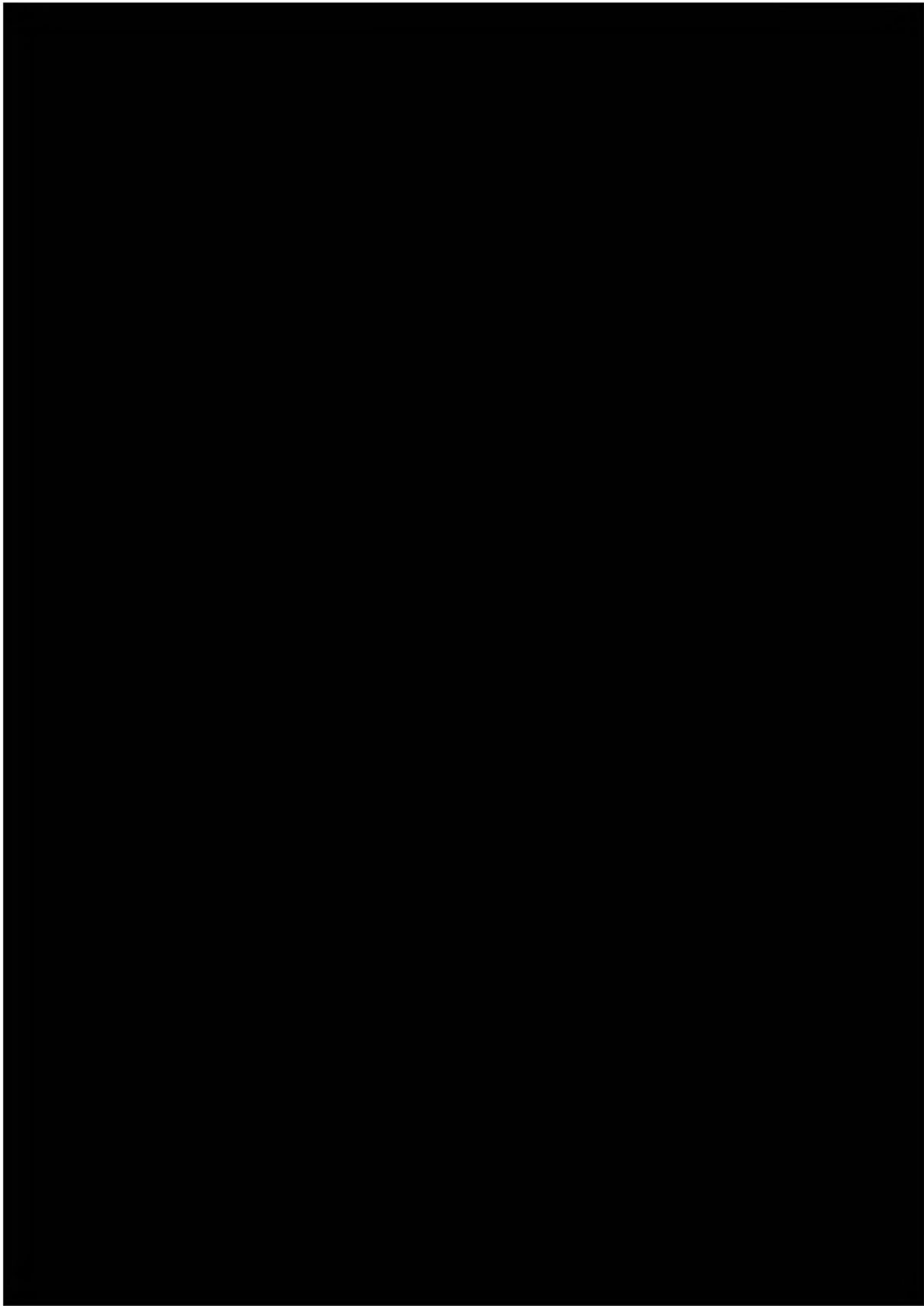
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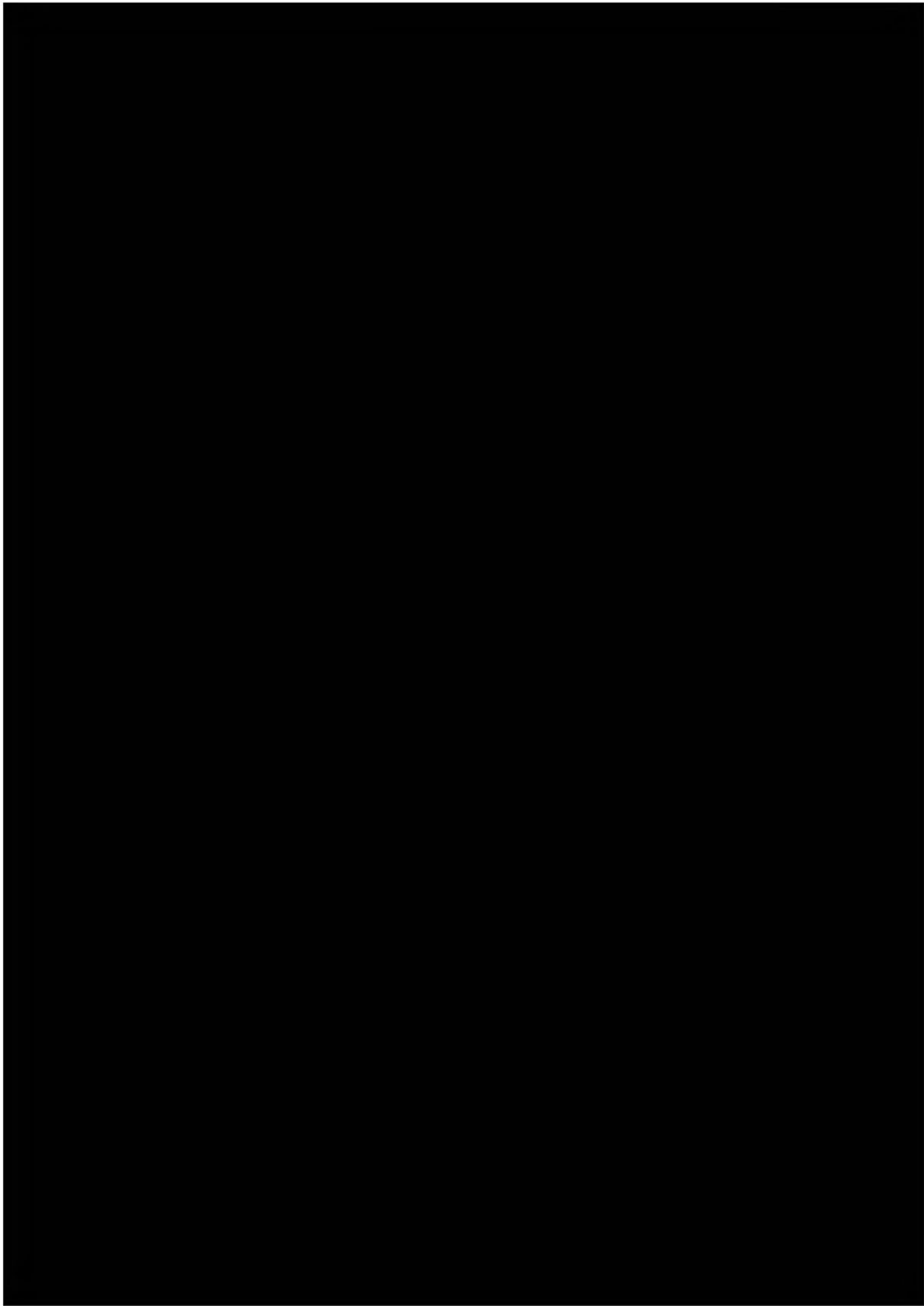


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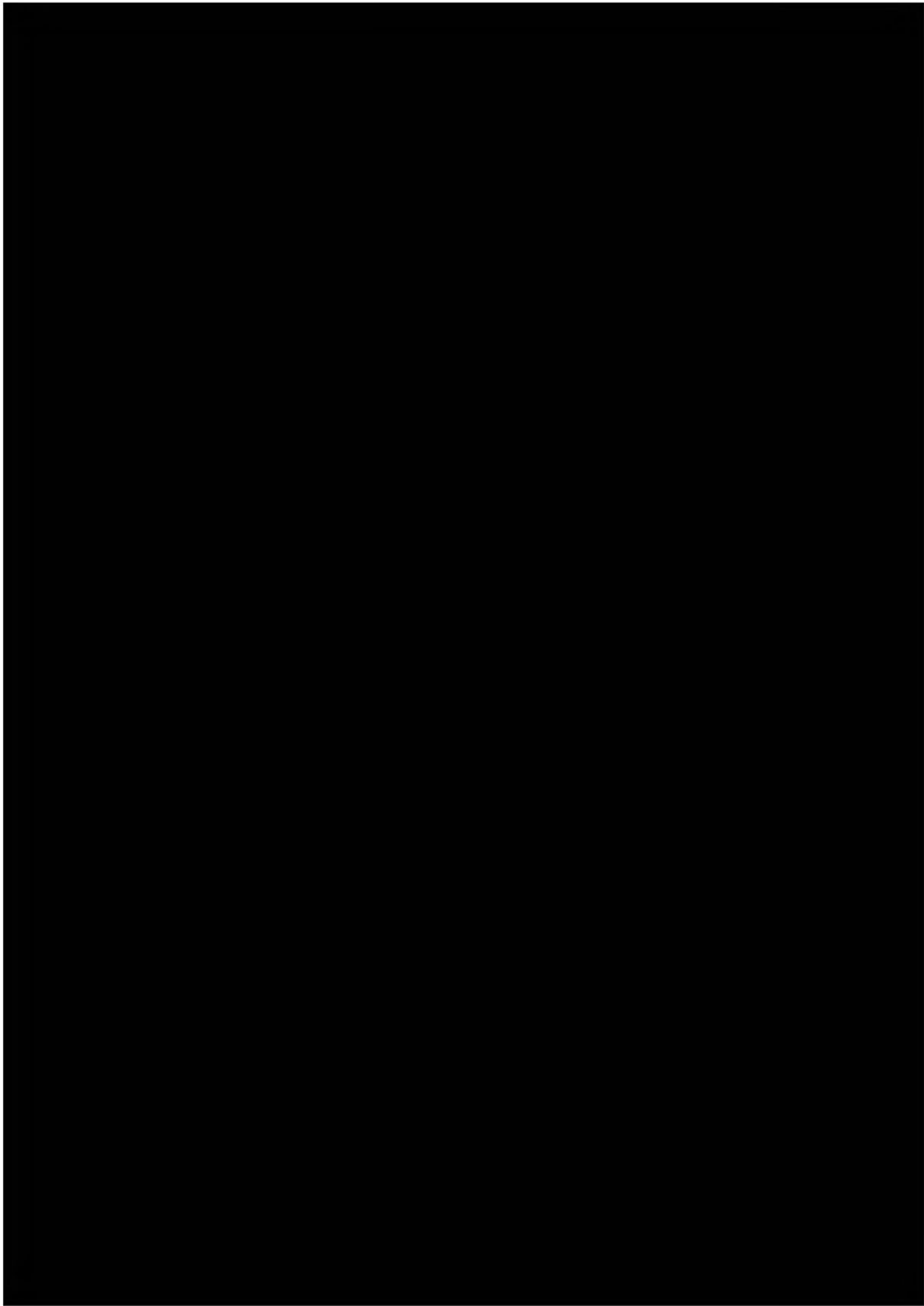


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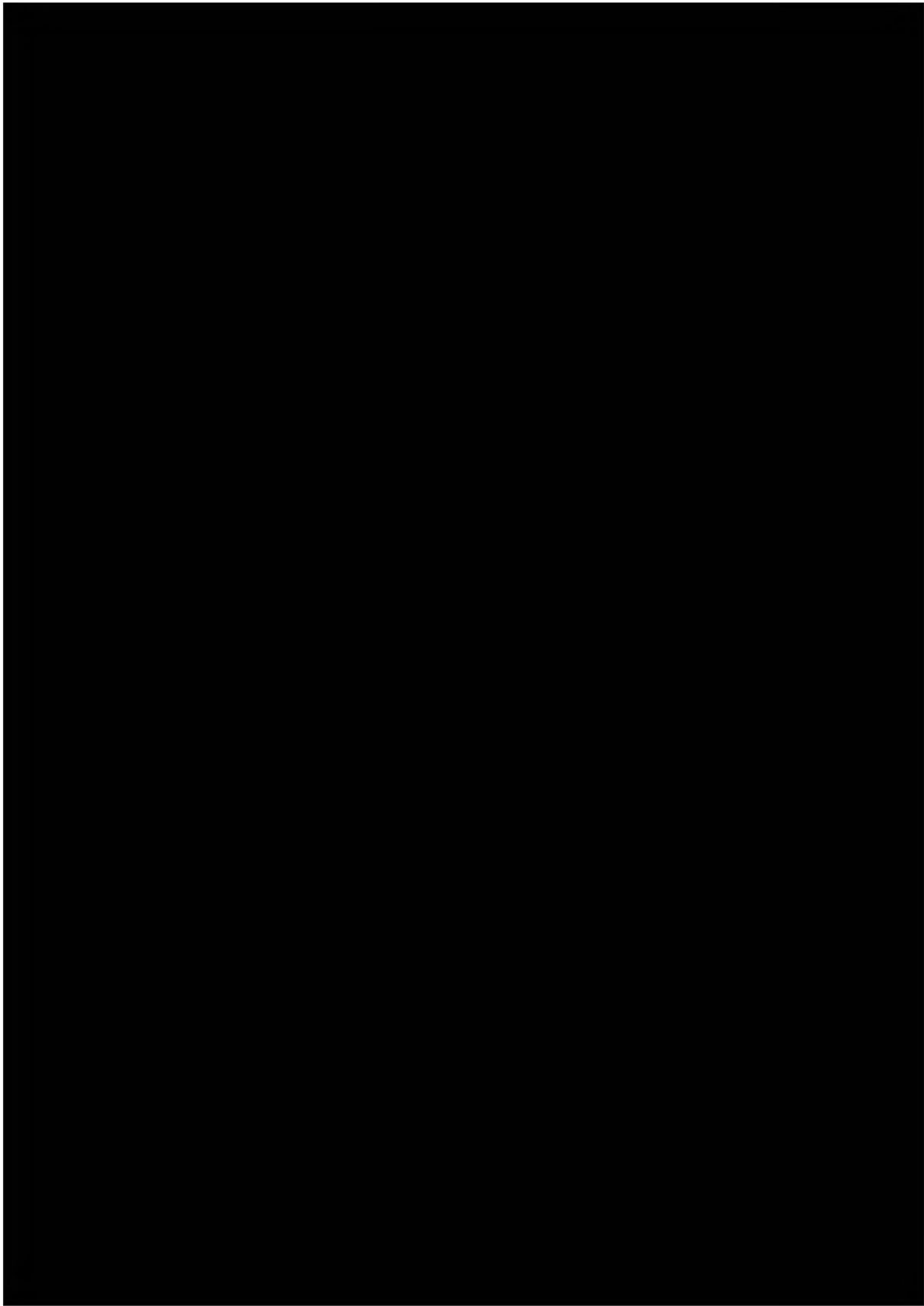
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Herbalife Australasia Pty. Ltd.

PO BOX 61
Marleston, SA 5033
ABN 42 008 003 030

Mon - Fri 9:00am - 5:00pm (ACDT) Phone (08) 8154 0200

AUSTRALIA

Bank Account Details

Herbalife Australasia Pty. Ltd.
National Australia Bank
BSB: 085364 Acc: 463719492

Valid from 27 November 2018

Pricelists are subject to change without notice

All prices are in Australian Dollars (AUD)

GST Rate 10%

Minimum Freight \$8.65

Freight: 2.4% + GST or minimum of \$8.65 + GST

Stock No.	Product Name	Qty.	Volume Points	Earn Base	Earn Base Inc GST.	Retail Taxable Amount	Retail Tax Free Amount	Recom'd Retail Price Exc. GST	Recom'd Retail Price Inc. GST	Member Purchase Price (including GST)				MF (inc GST)	Freight (inc GST)
										25%	35%	42%	50%		
INNER NUTRITION															
CORE PRODUCTS															
0141	Formula 1 Nutritional Shake Mix - Vanilla	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0142	Formula 1 Nutritional Shake Mix - Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0143	Formula 1 Nutritional Shake Mix - Berry	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0146	Formula 1 Nutritional Shake Mix - Cookies n' Cream	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
2789	Formula 1 Nutritional Shake Mix - Mint Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
1124	Formula 1 Select - Vanilla	(1)	27.55	68.50	75.35	75.77	0.00	75.77	83.35	64.51	56.98	51.70	45.68	0.83	2.00
3115	Formula 2 Multivitamin Complex	(1)	19.95	42.73	47.00	45.70	0.00	45.70	50.27	38.52	33.82	30.53	26.77	0.50	1.21
2864	Active Fibre Complex Apple	(1)	22.95	50.82	55.90	54.35	0.00	54.35	59.79	45.81	40.22	36.31	31.84	0.60	1.43
0075	Probiotic Complex	(1)	20.50	42.77	47.05	45.74	0.00	45.74	50.31	38.55	33.84	30.55	26.79	0.50	1.21
WEIGHT MANAGEMENT															
0194	Personalized Protein Powder 360g	(1)	28.50	63.20	69.52	67.59	0.00	67.59	74.35	56.97	50.02	45.15	39.59	0.74	1.78
0111	Cell-U-Loss	(1)	15.75	32.27	35.50	34.51	0.00	34.51	37.96	29.09	25.54	23.05	20.21	0.38	0.91
0364	Vanilla/Almond Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0365	Chocolate/Peanut Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0366	Citrus/Lemon Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0210	Chitosan Fibre Complex	(1)	24.05	68.03	74.83	72.76	0.00	72.76	80.04	61.33	53.85	48.61	42.62	0.80	1.92
0106	Instant Herbal Beverage - Original	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0190	Instant Herbal Beverage - Peach	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0195	Instant Herbal Beverage - Cinnamon	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
HERBALIFE 24 PRODUCTS															
1458	HERBALIFE 24 - Hydrate	(1)	22.20	53.48	58.83	57.20	0.00	57.20	62.92	48.21	42.33	38.21	33.51	0.63	1.51
1459	HERBALIFE 24 - Rebuild	(1)	54.75	100.78	110.86	111.98	0.00	111.98	123.18	95.47	84.38	76.62	67.75	1.23	2.96
1412	HERBALIFE 24 - F1 Sport - Vanilla	(1)	41.60	99.96	109.96	106.91	0.00	106.91	117.60	90.11	79.12	71.42	62.62	1.18	2.82
1463	HERBALIFE 24 - CR7 Drive - Acai Berry	(1)	24.90	58.73	64.60	66.25	0.00	66.25	72.88	56.73	50.27	45.75	40.58	0.73	1.75
1653	HERBALIFE 24 - Program	(1)	143.45	312.95	344.25	342.34	0.00	342.34	376.57	290.51	256.08	231.99	204.45	3.77	9.04
PRODUCT PACKS															
093A	3 Day Trial Pack - Vanilla	(1)	8.70			22.17	0.00	22.17	24.39					0.24	0.59
1777	Shape Up Pack - Vanilla	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1778	Shape Up Pack - Chocolate	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1779	Shape Up Pack - Berry	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
2595	Shape Up Pack - Cookies n' Cream	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
3336	Healthy Breakfast Pack - Vanilla	(1)	103.80	238.05	253.99	170.46	84.14	254.60	271.65	208.15	182.75	164.97	144.66	2.80	6.72
WEIGHT MANAGEMENT PROGRAMMES															
2072	Quickstart Programme - Vanilla	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2073	Quickstart Programme - Chocolate	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2074	Quickstart Programme - Berry	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2075	Quickstart Programme - Cookies n' Cream	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2076	Advanced Programme - Vanilla	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2077	Advanced Programme - Chocolate	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2078	Advanced Programme - Berry	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52

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2079	Advanced Programme - Cookies n' Cream	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2106	Ultimate Programme - Vanilla	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2107	Ultimate Programme - Chocolate	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2108	Ultimate Programme - Berry	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2109	Ultimate Programme - Cookies n' Cream	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
TARGETED NUTRITION															
0065	Herbalifeline®	(1)	25.75	66.31	72.94	70.92	0.00	70.92	78.01	59.77	52.48	47.37	41.54	0.78	1.87
0006	Herbal Aloe Concentrate - 473ml Original Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
1065	Herbal Aloe Concentrate - 473ml Mango Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
2631	Herbal Aloe Concentrate - 473ml Mandarin Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
0555	Joint Support Advanced	(1)	20.90	50.17	55.19	53.66	0.00	53.66	59.03	45.23	39.71	35.85	31.44	0.59	1.42
0139	Roseguard™	(1)	23.75	50.79	55.87	54.32	0.00	54.32	59.75	45.78	40.20	36.29	31.82	0.60	1.43
0003	Tang Kuei Plus	(1)	12.50	34.07	37.48	36.44	0.00	36.44	40.08	30.71	26.96	24.34	21.34	0.40	0.96
0020	Xtra-Cal	(1)	10.25	26.08	28.69	27.89	0.00	27.89	30.68	23.51	20.64	18.63	16.34	0.31	0.74
ENERGY & FITNESS															
2871	Liftoff™ - Lemon-Lime Blast (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
2872	Liftoff™ - Ignite-Me Orange (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
0124	NRG	(1)	14.15	35.78	39.36	38.27	0.00	38.27	42.10	32.26	28.32	25.57	22.42	0.42	1.01
PERSONAL CARE / OUTER NUTRITION															
SKIN ESSENTIALS															
0765	SKIN - Soothing Aloe Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0766	SKIN - Polishing Citrus Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0767	SKIN - Energizing Herbal Toner	(1)	12.70	27.90	30.69	29.84	0.00	29.84	32.82	25.15	22.08	19.93	17.48	0.33	0.79
0768	SKIN - Line Minimizing Serum	(1)	37.70	82.74	91.01	88.49	0.00	88.49	97.34	74.59	65.49	59.11	51.83	0.97	2.34
0769	SKIN - Daily Glow Moisturiser	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0770	SKIN - Firming Eye Gel	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0771	SKIN - Hydrating Eye Cream	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0772	SKIN - Instant Reveal Berry Scrub	(1)	13.10	28.75	31.63	30.75	0.00	30.75	33.83	25.92	22.76	20.55	18.02	0.34	0.81
0773	SKIN - Purifying Mint Clay Mask	(1)	14.20	31.14	34.25	33.31	0.00	33.31	36.64	28.08	24.65	22.25	19.51	0.37	0.88
0774	SKIN - Replenishing Night Cream	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0899	SKIN - Protective Moisturizer SPF 30	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
SKIN ESSENTIALS (cont.)															
1492	SKIN - Basic Kit - Normal to Dry	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1496	SKIN - Basic Kit - Normal to Oily	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1493	SKIN - Advanced Kit - Normal to Dry	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1497	SKIN - Advanced Kit - Normal to Oily	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1494	SKIN - Ultimate Kit - Normal to Dry	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
1498	SKIN - Ultimate Kit - Normal to Oily	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
BODY ESSENTIALS															
0378	Herbal Aloe - Everyday Hand & Body Lotion (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0379	Herbal Aloe - Everyday Soothing Gel (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0493	Herbal Aloe - Body Wash	(1)	12.95	27.16	29.88	29.05	0.00	29.05	31.96	24.49	21.50	19.41	17.02	0.32	0.77
LITERATURE															
BUSINESS ESSENTIALS															
9909	Annual Membership Services Fee - Member	(1)				14.35		14.35	15.79						
0909	Annual Membership Services Fee - Supervisor	(1)				95.01		95.01	104.51						
5498	Herbalife Member Pack	(1)				65.63		65.63	72.19					0.72	1.73
5003	Career Manual (2 x Books & Folder)	(1)				14.99		14.99	16.49					0.16	0.40
6704	Presentation Pitch Book	(1)				4.04		4.04	4.44					0.04	0.11
5001	Retail/Tax Invoice Pad	(25)				2.93		2.93	3.22					0.03	0.08
CATALOGUES, MAGAZINES, BROCHURES & FLYERS															
6240	Mini Product Brochure	(10)				9.70		9.70	10.67					0.11	0.26
5942	Product Information Guide	(1)				2.43		2.43	2.67					0.03	0.06

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6095	Product Information Guide (5)	(5)				9.09		9.09	10.00					0.10	0.24
6502	Business Opportunity Brochure	(20)				8.48		8.48	9.33					0.09	0.22
6458	Herbalife Programmes Guide	(20)				6.07		6.07	6.68					0.07	0.16
6654	Ring Binder (Green)	(1)				4.20		4.20	4.62					0.05	0.11
6530	Lean Protein Estimator	(1)				5.45		5.45	6.00					0.06	0.14
6407	Meal Planner Guide	(50)				18.19		18.19	20.01					0.20	0.48
N355	H24 Product Brochure	(20)				7.64		7.64	8.40					0.08	0.20
5004	Nutrition Brochure	(10)				4.73		4.73	5.20					0.05	0.12
5360	Healthy Breakfast Flyer	(20)				6.92		6.92	7.61					0.08	0.18
6954	Weight Loss Challenge Flyer	(100)				12.69		12.69	13.96					0.14	0.34
5355	Formula 1 Flyer	(100)				12.12		12.12	13.33					0.13	0.32
N048	Herbalife Skin Brochure - Mens	(20)				9.70		9.70	10.67					0.11	0.26
N052	Herbalife Skin Brochure - Womens	(20)				9.70		9.70	10.67					0.11	0.26
4029	Zip-Lock Sample Bags	(10)				6.07		6.07	6.68					0.07	0.16
6683	Enviro Bags	(10)				16.36		16.36	18.00					0.18	0.43
N013	Herbalife White Bags - plastic	(20)				7.99		7.99	8.79					0.09	0.21
N053	Herbalife Skin Flip Book	(5)				19.39		19.39	21.33					0.21	0.51
N014	Weight Loss Tracker Booklet	(20)				9.13		9.13	10.04					0.10	0.24
PROMOTE															
PROMOTE ITEMS															
8501	Buttons - Lose Weight Now	(10)	0.75			8.81		8.81	9.69					0.10	0.23
8502	Buttons - I've Lost Over...	(10)	0.75			8.81		8.81	9.69					0.10	0.23
I069	Buttons - Skin	(4)	0.50			7.89		7.89	8.68					0.09	0.21
082A	Buttons - 3 Day Trial	(2)	0.20			1.86		1.86	2.05					0.02	0.05
A403	Button - I Make the World Healthier and Happier	(1)	0.55			4.55		4.55	5.01					0.05	0.12
8462	Pins - I Love Herbalife Green Magnetic Pin	(5)	1.85			34.36		34.36	37.80					0.38	0.91
8346	Pins - Gold Magnetic Leaf	(5)	1.40			25.93		25.93	28.52					0.29	0.68
8347	Pins - Silver Magnetic Leaf	(5)	1.40			25.93		25.93	28.52					0.29	0.68
311A	Fabric Tape Measure - 153cm length	(10)	0.75			10.42		10.42	11.46					0.11	0.28
8271	Promote! Starter Kit	(1)	0.90			15.03		15.03	16.53					0.17	0.40
296A	Shakers (set)	(5)	1.65			22.45		22.45	24.70					0.25	0.59
I065	H24 Shaker Bottle	(1)	0.65			10.34		10.34	11.37					0.11	0.27
297A	Measuring Spoons (Set)	(10)	1.20			22.45		22.45	24.70					0.25	0.59
606A	Thermal Travel Bottle	(1)	1.90			18.54		18.54	20.39					0.20	0.49
837P	H24 Metal Shaker	(1)	2.10			18.54		18.54	20.39					0.20	0.49
838P	CR7 Stainless Steel Drink Bottle	(1)	2.10			18.54		18.54	20.39					0.20	0.49
8785	Herbalife Nutrition Water Bottle - 700ml	(1)	0.85			9.71		9.71	10.68					0.11	0.26
K509	H24 Water Bottle - 1 Litre	(1)	1.05			9.27		9.27	10.20					0.10	0.24
024P	Herbalife Nutrition Water Bottle - 2 Litre	(1)	1.70			14.55		14.55	16.01					0.16	0.38
381P	Herbalife Healthy Food Container	(1)	1.10			9.46		9.46	10.41					0.10	0.25
299A	Tablet Boxes - Small	(10)	1.15			17.88		17.88	19.67					0.20	0.47
305A	Tablet Boxes - Medium	(5)	1.05			12.84		12.84	14.12					0.14	0.34
8780	Tablet Box - X-Large	(1)	1.05			12.19		12.19	13.41					0.13	0.32
308A	Tablet Box - Long	(5)	1.50			18.68		18.68	20.55					0.21	0.49
195A	Bling Tablet Box with Carrier Bag	(1)	5.45			69.54		69.54	76.49					0.76	1.64
302A	Powder Containers - Formula 1 (Small)	(10)	0.90			14.00		14.00	15.40					0.15	0.37
377P	Herbalife Nutrition Table Runner	(1)	3.25			29.09		29.09	32.00					0.32	0.77
378P	Herbalife Skin Table Runner	(1)	3.25			27.82		27.82	30.60					0.31	0.73
043A	Herbalife Nutrition Retro Sports Bag	(1)	5.45			48.47		48.47	53.32					0.53	1.28
379P	H24 Travel Fitness Towel	(1)	3.25			27.82		27.82	30.60					0.31	0.73
I070	Herbalife Skin Crystal Pen	(1)	0.55			8.53		8.53	9.38					0.09	0.23
I068	Herbalife Skin Trolley Set Kit	(1)	7.10			106.64		106.64	117.30					1.17	2.82
I025	Herbalife Skin All In One Tool Set	(1)	1.00			9.46		9.46	10.41					0.10	0.25
049A	Herbalife Skin Drawstring Bags	(3)	1.25			11.09		11.09	12.20					0.12	0.29

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HERBALIFE APPAREL													
446P	Ottaman Fabric Caps	(1)	11.25			27.82		27.82	30.60			0.31	0.73
428P	Womens Champion Range Sleeveless - XS	(1)	0.00			26.10		26.10	28.71			0.29	0.69
429P	Womens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
430P	Womens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
431P	Womens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
K563	Womens H24 Lifestyle Shorts - L	(1)	0.00			11.02		11.02	12.12			0.12	0.29
K595	Womens H24 Streamline Training Full Length Leggings - L	(1)	0.00			18.20		18.20	20.02			0.20	0.48
K596	Womens H24 Streamline Training Full Length Leggings - XL	(1)	0.00			18.20		18.20	20.02			0.20	0.48
897Q	Nike Victory Solid Polo Women White -S	(1)	0.00			34.00		34.00	37.40			0.37	0.90
898Q	Nike Victory Solid Polo Women White - M	(1)	0.00			34.00		34.00	37.40			0.37	0.90
899Q	Nike Victory Solid Polo Women White - L	(1)	0.00			34.00		34.00	37.40			0.37	0.90
900Q	Nike Victory Solid Polo Women White -XL	(1)	0.00			34.00		34.00	37.40			0.37	0.90
Y696	Womens Bling Skin T-Shirt Grey - S	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y697	Womens Bling Skin T-Shirt Grey - M	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y698	Womens Bling Skin T-Shirt Grey - L	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y699	Womens Bling Skin T-Shirt Grey - XL	(1)	0.00			10.35		10.35	11.39			0.11	0.27
442P	Womens Herbalife Skin Dress Tee - S	(1)	0.00			31.95		31.95	35.15			0.35	0.84
443P	Womens Herbalife Skin Dress Tee - M	(1)	0.00			31.95		31.95	35.15			0.35	0.84
444P	Womens Herbalife Skin Dress Tee - L	(1)	0.00			31.95		31.95	35.15			0.35	0.84
445P	Womens Herbalife Skin Dress Tee - XL	(1)	0.00			31.95		31.95	35.15			0.35	0.84
424P	Mens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
425P	Mens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
426P	Mens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
427P	Mens Champion Range Sleeveless - XL	(1)	0.00			26.10		26.10	28.71			0.29	0.69
416P	Mens Customised Kooldry V Neck T-Shirt -S	(1)	0.00			27.40		27.40	30.14			0.30	0.72
417P	Mens Customised Kooldry V Neck T-Shirt - M	(1)	0.00			27.40		27.40	30.14			0.30	0.72
418P	Mens Customised Kooldry V Neck T-Shirt - L	(1)	0.00			27.40		27.40	30.14			0.30	0.72
419P	Mens Customised Kooldry V Neck T-Shirt - XL	(1)	0.00			27.40		27.40	30.14			0.30	0.72
X582	Mens Contrast Placket Dress Shirt - S	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X583	Mens Contrast Placket Dress Shirt - M	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X584	Mens Contrast Placket Dress Shirt - L	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X585	Mens Contrast Placket Dress Shirt - XL	(1)	0.00			19.50		19.50	21.45			0.21	0.51
438P	Mens Running Shorts - S	(1)	0.00			37.50		37.50	41.25			0.41	0.99
439P	Mens Running Shorts - M	(1)	0.00			37.50		37.50	41.25			0.41	0.99
440P	Mens Running Shorts - L	(1)	0.00			37.50		37.50	41.25			0.41	0.99
441P	Mens Running Shorts - XL	(1)	0.00			37.50		37.50	41.25			0.41	0.99
T171	Mens Skin T- Shirt Grey - S	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T172	Mens Skin T-Shirt Grey - M	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T173	Mens Skin T-Shirt Grey - L	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T174	Mens Skin T-Shirt Grey - XL	(1)	0.00			10.10		10.10	11.11			0.11	0.27
902Q	H24 Nike Mens Legend Tee Black - M	(1)	0.00			48.95		48.95	53.85			0.54	1.29
903Q	H24 Nike Mens Legend Tee Black - L	(1)	0.00			48.95		48.95	53.85			0.54	1.29
904Q	H24 Nike Mens Legend Tee Black - XL	(1)	0.00			48.95		48.95	53.85			0.54	1.29

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PROGRAMME PACKS - AUSTRALIA

SHAPE UP

SKU# 1777 1778 1779 2595

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 Literature items

HEALTHY BREAKFAST PACK

SKU# 3336

1 x Formula 1 - Vanilla
 1 x Multivitamin Complex
 1 x Herbal Aloe Concentrate
 1 x Instant Herbal Beverage - Original
 Literature items

H24 PROGRAM

SKU# 1653

1 x Herbalife 24 - Hydrate
 1 x Herbalife 24 - Rebuild
 1 x Herbalife 24 - CR7 Canister
 1 x Herbalife 24 - F1 Sport
 1 x H24 Brochure

QUICKSTART

SKU# 2072 2073 2074 2075

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 Literature items

ADVANCED

SKU# 2076 2077 2078 2079

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 Literature items

ULTIMATE

SKU# 2106 2107 2108 2109

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 1 x Herbal Aloe Concentrate Original
 1 x Probiotic Complex
 Literature items

SKIN - ULTIMATE KIT

choose from either cleanser

SKU# 1494

1 X Soothing Aloe Cleanser (Normal to Dry)**OR**

SKU# 1498

1 x Polishing Citrus Cleanser (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream
 1 x Purifying Mint Clay Mask
 1 x Instant Reveal Berry Scrub

SKIN - ADVANCED KIT

choose from either cleanser

SKU# 1493

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1497

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

SKIN - BASIC KIT

choose from either cleanser

SKU# 1492

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1496

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

3 DAY TRIAL PACK

SKU# 093A

Zippered case branded with Herbalife Nutrition
 6 x Formula 1 Nutritional Shake Mix - Vanilla
 3 x Instant Herbal Beverage - Original (9 x servings)

Released under FOI

Distributor Discount Scale:

Q23: With the marketing plan enhancements, what discounts will remain?

A23: Beginning November 1, 2009, regardless of the volume month, we will streamline our discount scale to four discounts:

- 25%
- 35%
- 42%
- 50%

DISTRIBUTOR LEVEL	MONTHLY VOLUME	DISCOUNT	ELIGIBILITY
DISTRIBUTOR	0 – 499 Volume Points	25%	Until you become eligible for a higher discount.
SENIOR CONSULTANT	Achieve 500 Volume Points or more	35%	Accumulate 500 VP during the month and then your next order is at 35% OR Purchase a 500VP order @ 35% All orders will be placed at 35% discount until you become eligible for a higher discount.
	Accumulate 2000 Volume Points or more	42%	Once you have accumulated 2000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount.
SUCCESS BUILDER	Minimum 1000 Volume Points (one order)	42%	This order entitles you to a 42% discount on this order and all orders for the remainder of the Volume Month.
QUALIFIED PRODUCER	2500 Personally Purchased volume Points in 1-3 months	42%	As a Qualified Producer you are entitled to a 42% discount on every order. Must requalify annually.
QUALIFYING SUPERVISOR	Accumulate 4000 Volume Points or more	Temporary 50%	Once 4000 Volume Points are achieved in one Volume Month, additional orders are purchased at a Temporary 50% discount.
SUPERVISOR	1. 4000 volume points in 1 month 2. 2500 volume points in 2 consecutive months OR 3. Accumulate 5000 personally purchased volume points within 12 months (with a 3 month minimum required)	50%	As a Supervisor you are entitled to a 50% discount on every order. Must requalify annually.

***Note:** Once you have qualified for Senior Consultant the following Monthly Discount Scale will apply:

- 35% = 0 – 1,999 Volume Points
- 42% = 2,000 – 4,000 Volume Points
- 42% = 1,000 in One order = Success Builder

THE SALES AND MARKETING PLAN

5

may be surprised to learn that retail sales are not the only way to increase your profit. There are other ways to increase your earnings, too...

WAYS OF EARNING

PROFIT ON RETAIL

Up to 50%



02 PROFIT ON WHOLESALE

Up to 25%



03 ROYALTIES

Up to 5% on three levels of your Organisation

04 BONUS

2% to 7% bonus on the Organisational production



1. Profit on Retail explained:

As a Member, you may purchase at Wholesale prices of 25% to 50%. As your Volume increases, this profit increase up to a maximum of 50% when you act as a Supervisor. You earn an immediate profit of 25% to 50% when you sell these products to your downline. The difference between the discounted price paid by you and the retail price is your profit.

2. Profit on Wholesale explained:

(See also COMMISSIONS)

In addition to Retail Profit, as a Herbalife Member, you can earn Wholesale Profit on the products purchased by your downline (Members who you have sponsored). Wholesale Profit, also called Commissions, is the profit between the discounted price you pay for the products and the discounted price paid by your downline. You must qualify to earn Commissions when you are a Supervisor Consultant and have at least one downline.

3. Royalties explained:

When you are a Supervisor and have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may then be able to earn Royalty Overrides of 1% to 5% of your Organisation Volume.

4. Bonus explained:

Once you have qualified as TAB Team, you may be eligible to receive a bonus of between 2% and 7% on your downline Organisation Volume, provided you meet certain requirements.

The three 'Pre-Supervisor' levels explained...

Senior Consultant

35 - 42% Product Discount

7% - 17% Profit on Wholesale

Who is a Senior Consultant?

A Senior Consultant is the first step up from joining as a Member and it's at this level that a Herbalife Member starts building their own downlines and taking the first steps to developing their own organisation!

How to qualify and product discount:

- Achieve 500 Volume Points in 1 Volume month to qualify for 35% discount.
- or**
- Achieve 2000 Volume Points in 1 Volume month to qualify for 42% discount.
- Once you have achieved 2,000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount. Minimum discount will then be 35% from the 1st of the next Volume month.

As a Senior Consultant, you are eligible to earn:

- 35% Profit on Retail when you sell to your customers
- Earn 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Senior Consultant is on a 35% discount and if you have a Member in your downline on a 25% discount, you will earn 10% Wholesale Profit (Commission) on their product purchases).

How many customers do you need to reach this level?

As a guide, if you have five customers who each purchases x2 Formula 1, x1 Instant Herbal Beverage and x1 Herbal Aloe Concentrate, along with your own personal products, you could achieve 500 VP and reach Senior Consultant in one month.

Accumulating Volume Points can either come from orders that you place directly with Herbalife, which are referred to as your Personally Purchased Volume, or they can come from orders placed by your downline Members with Herbalife, called Downline Volume. Both types of volume may be used to achieve Senior Consultant at 35% or 42% discount.



REMEMBER: Work with your Sponsor - Your sponsor is an experienced person who can help you to define and achieve your goals. The more often you are in touch with him/her, the less mistakes you will be making along the way and the faster you will be moving towards the goals you've set.

5

THE SALES AND MARKETING PLAN

Success Builder**42% Product Discount****7% - 17% Profit on Wholesale****Who is a Success Builder?**

A Success Builder is one step up from Senior Consultant. At this level, a Member is building upon the downlines they have created and really beginning to develop their organisation. Not only do they have their own direct downlines but their downlines may also be starting to build their own teams.

How to qualify and product discount:

- Your own Personally Purchased Volume order of 1,000 Volume Points or more entitles you to a 42% discount on this order and all orders for the remainder of the month.

Members (non-Supervisors) who do not achieve Success Builder are able to order at a 42% once they have accumulated 2,000 Volume Points in one month or have achieved the Qualified Producer level.

*The Success Builder level is a Personally Purchased Volume qualification; Downline Volume may not be used towards this discount opportunity.

As a Success Builder, you are eligible to earn:

- 35% - 42% Profit on Retail when you sell to your customers
- 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Success Builder is on a 42% discount and if you have a Member in your downline on 25% discount, you will earn 17% Wholesale Profit (Commission) on their product purchases).



Qualified Producer**Product Discount****17% Profit on Wholesale**

To qualify and product discount:

• Accumulate 2,500 Volume Points in 1-3 months.
 • Which 1,000 is Personally Purchased Volume and receive
 17% discount.

• Producer is an annual status, which means you need to
 qualify every year in order to retain your status.

As a Qualified Producer, you are eligible to earn:

• Profit on Retail when you sell to your customers

• 17% Profit on Wholesale (Commissions).

• Earn Commissions on the products purchased by your
 Members. The amount you earn is the difference between
 your discount on the products and your downline's discount (e.g. a
 Qualified Producer is on a 42% discount and if you have a Member
 downline on 35% discount, you will earn 7% Wholesale Profit
 on their product purchases).



5

THE SALES AND MARKETING PLAN

Supervisor**50% Product Discount****8–25% Wholesale Profit****Up to 5% Royalty Overrides**

Plus access to special trainings, bonuses and the opportunity to qualify for promotions including vacations.



How to qualify and product discount:

- 4,000 VP in 1 month with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP over 2 consecutive months with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP in 3–12 months, with at least 2,000 PPV.

Once you have achieved the required Volume Points toward Supervisor qualification, you will be considered a Qualifying Supervisor until the 1st of the following month, when you will become a Fully Qualified Supervisor. As a Qualifying Supervisor, you are eligible for a temporary 50% discount for the remainder of the Volume Month in which your qualifying Volume Points were achieved.



As a Supervisor, you are eligible to earn:

- 50% Profit on Retail when you sell to your customers
- 8-25% Wholesale Profit (Commission)

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. you are on 50% discount and you have a Senior Consultant in your downline on 35% discount, you will earn 15% Wholesale Profit (Commission) on their product purchases).

- Up to 5% Royalties

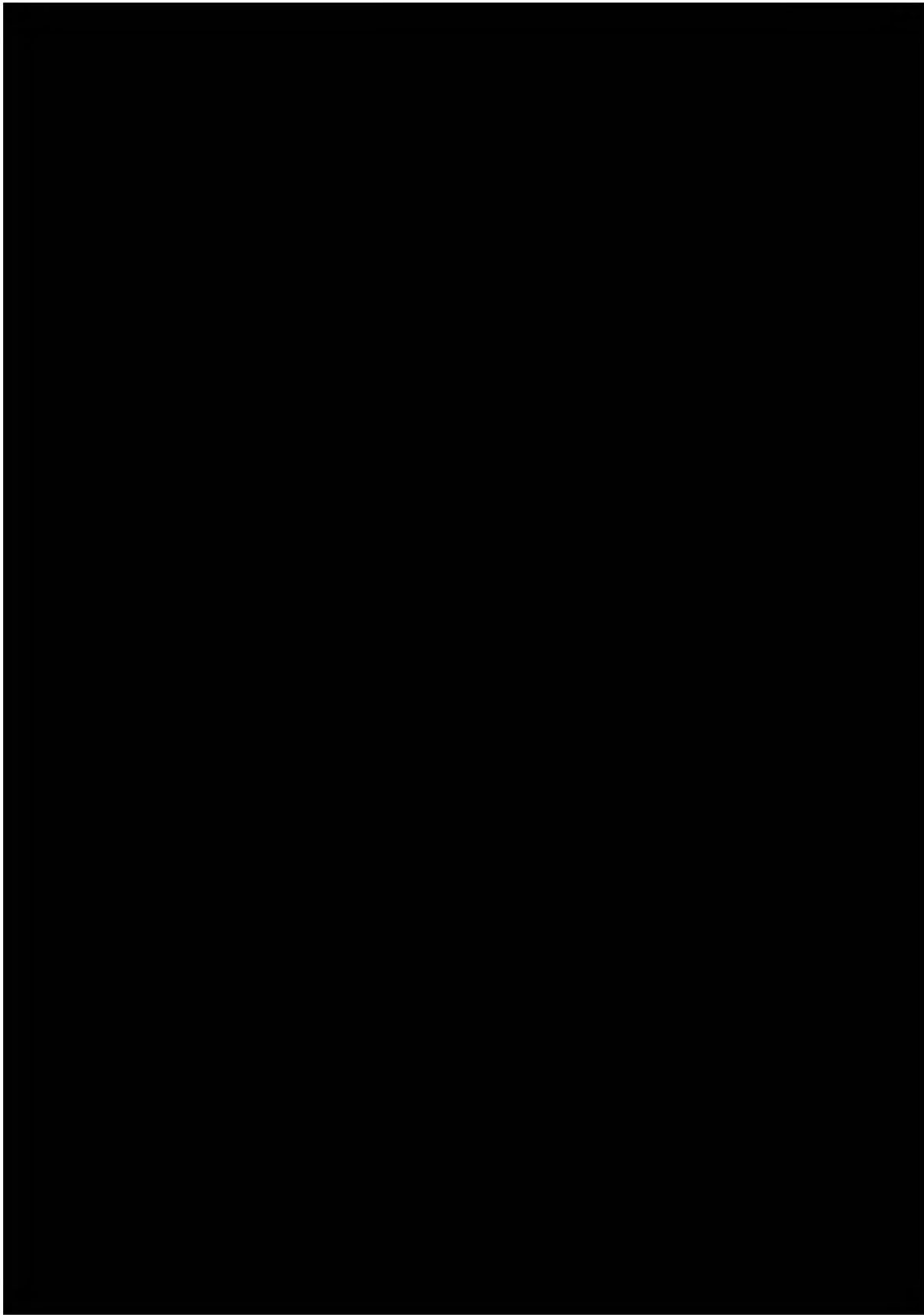
When you are a Supervisor and you have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may qualify to earn Royalty Overrides of 1-5% on your Organisational Volume.

Plus you become eligible to:

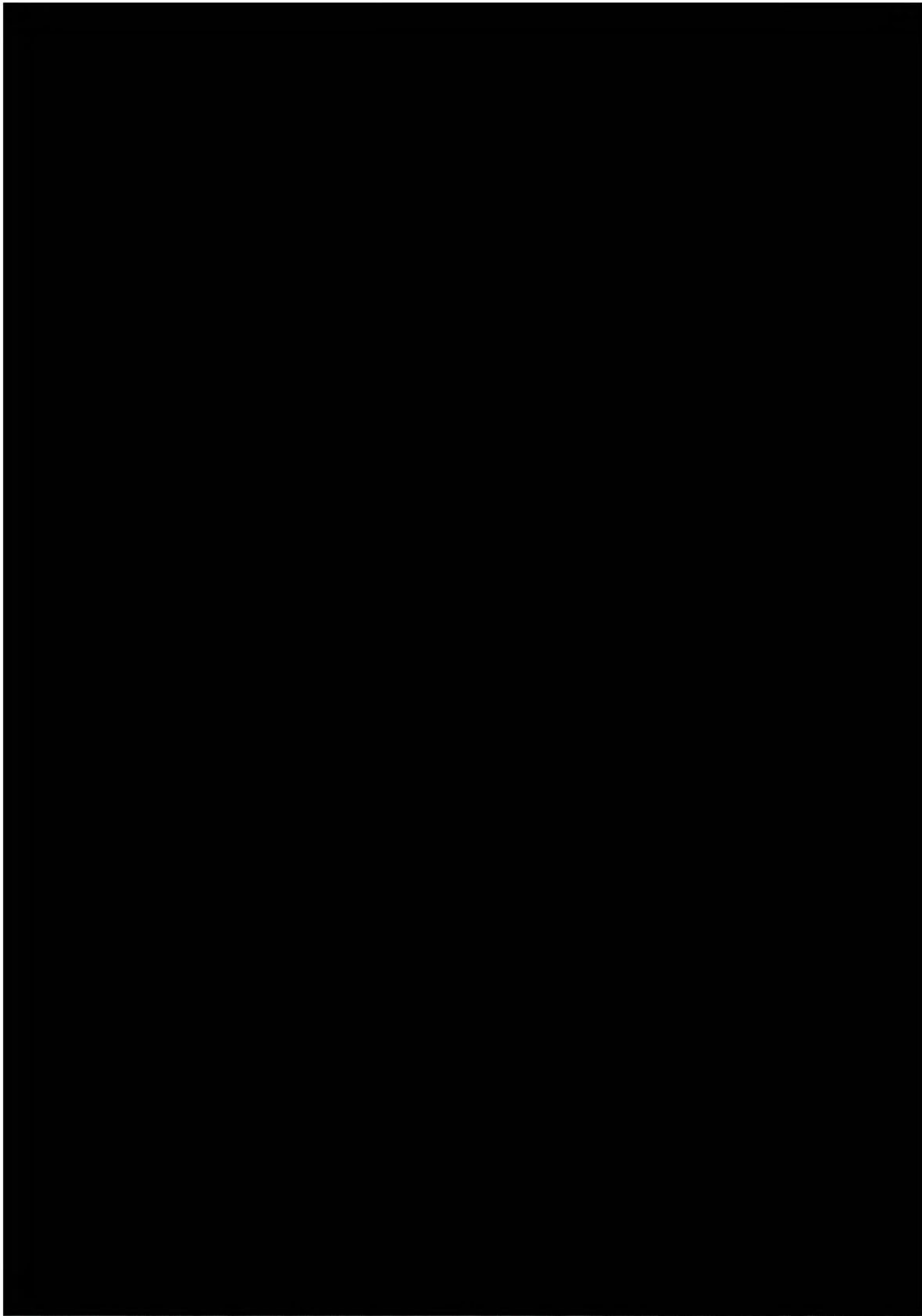
- Qualify for Vacation and training events.

*Unencumbered Volume is all volume produced by anyone in your personal organisation, that is not used by anyone for Supervisor qualification purposes. Unencumbered volume is also your own personal volume.

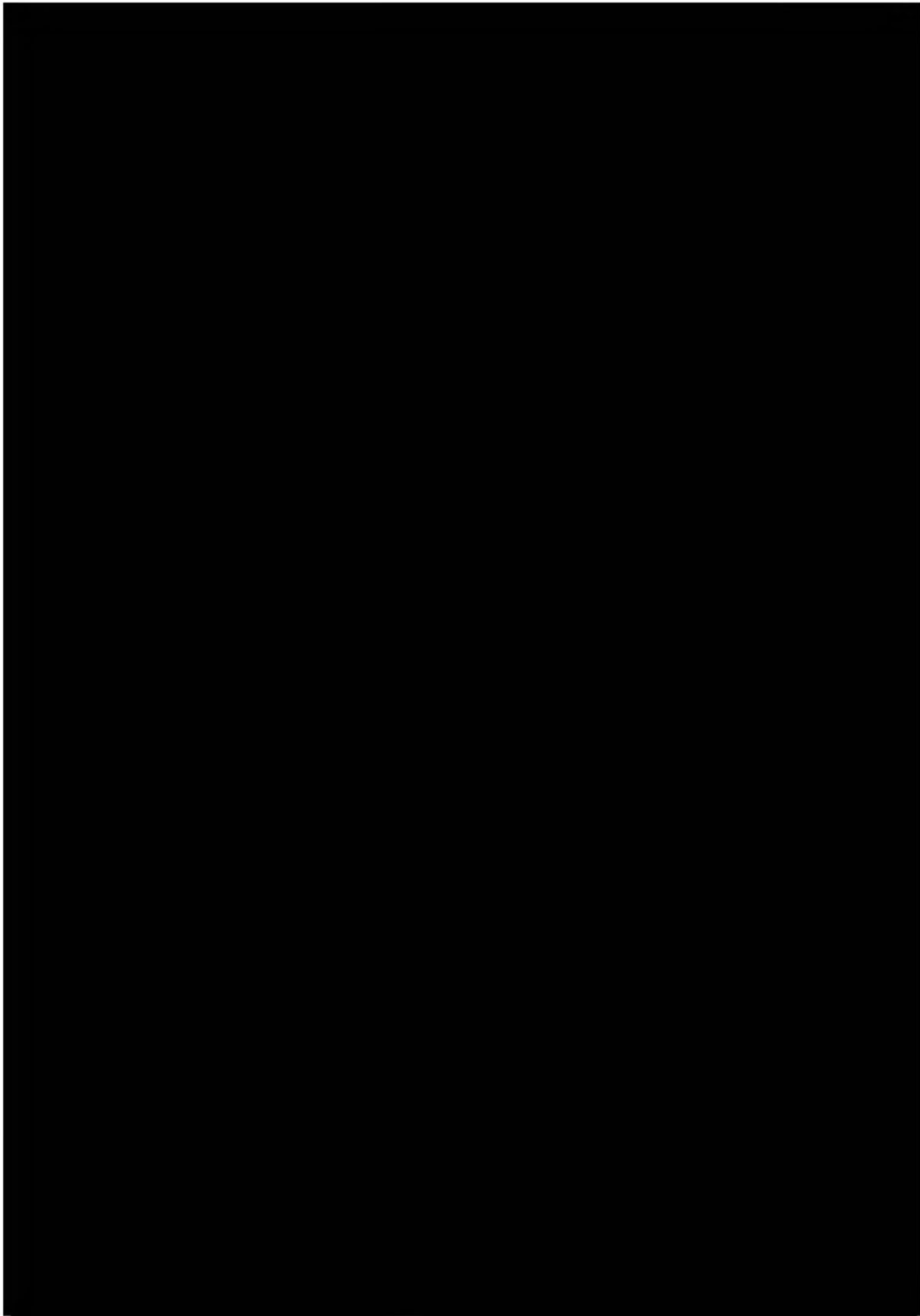
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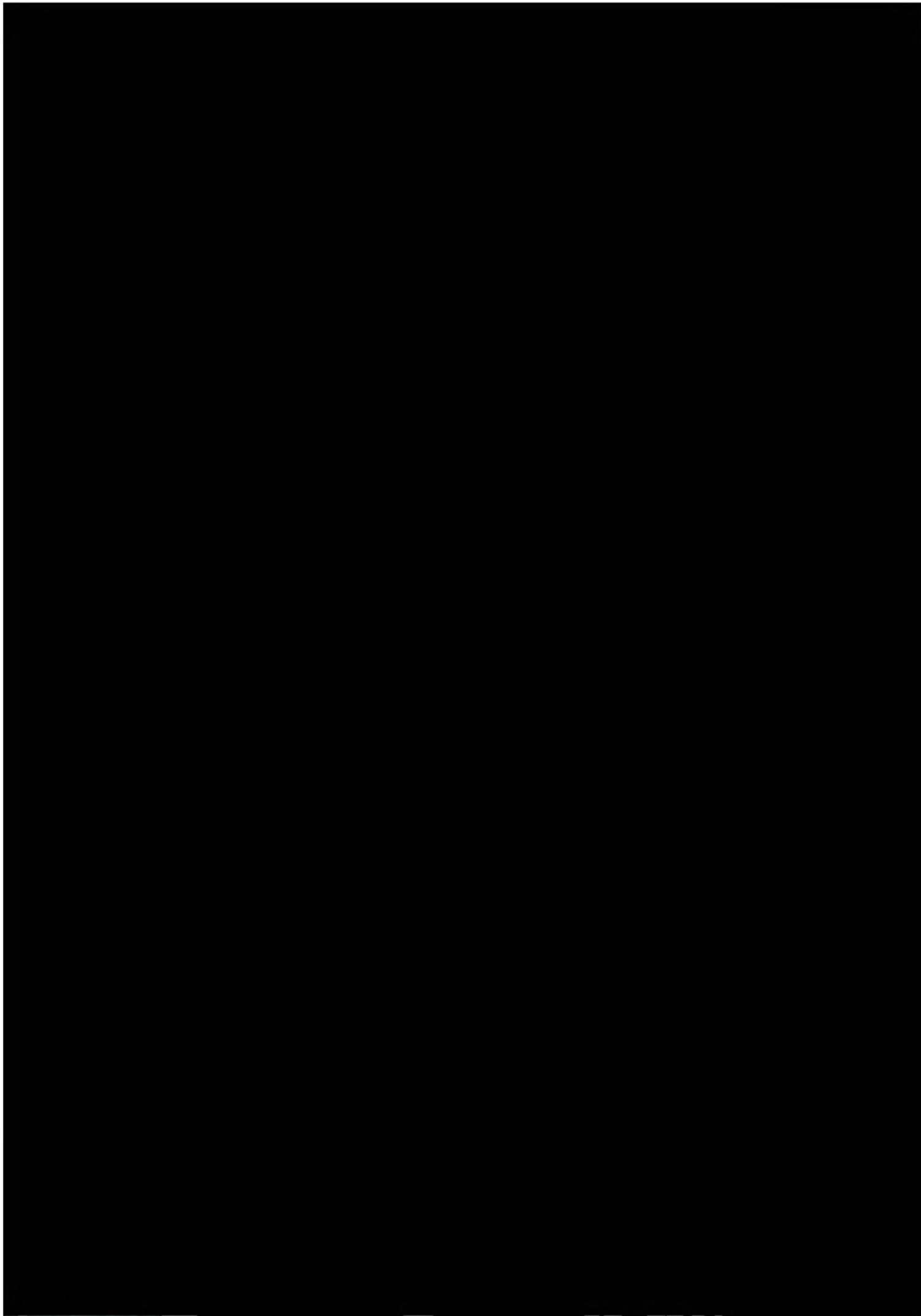
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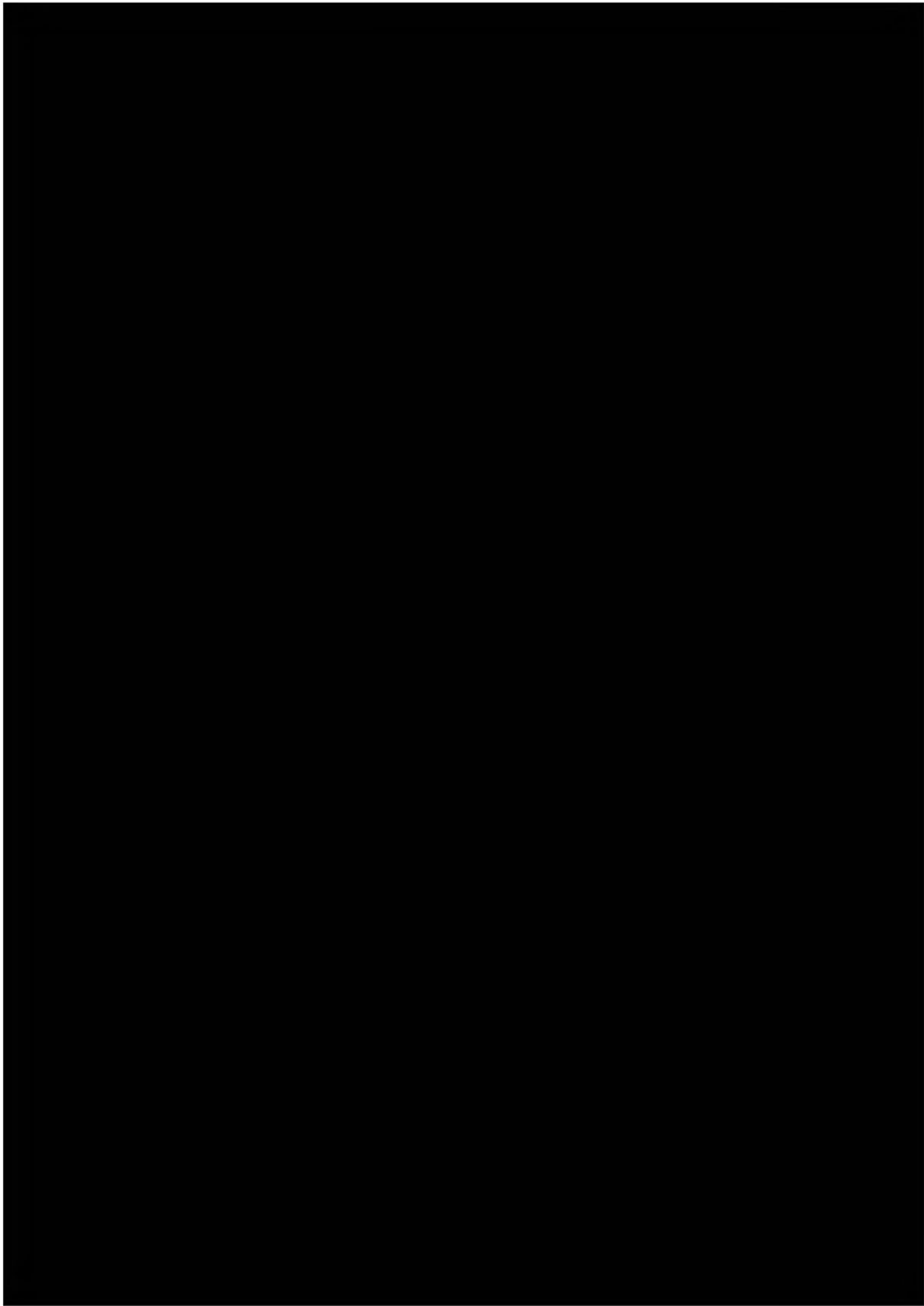
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Sent On	
Activity Status	Completed

Released under FOI



Herbalife Australasia Pty. Ltd.

PO BOX 61
Marleston, SA 5033
ABN 42 008 003 030

Mon - Fri 9:00am - 5:00pm (ACDT) Phone (08) 8154 0200

AUSTRALIA

Bank Account Details

Herbalife Australasia Pty. Ltd.
National Australia Bank
BSB: 085364 Acc: 463719492

Valid from 27 November 2018

Pricelists are subject to change without notice

All prices are in Australian Dollars (AUD)

GST Rate 10%

Minimum Freight \$8.65

Freight: 2.4% + GST or minimum of \$8.65 + GST

Stock No.	Product Name	Qty.	Volume Points	Earn Base	Earn Base Inc GST.	Retail Taxable Amount	Retail Tax Free Amount	Recom'd Retail Price Exc. GST	Recom'd Retail Price Inc. GST	Member Purchase Price (including GST)				MF (inc GST)	Freight (inc GST)
										25%	35%	42%	50%		
INNER NUTRITION															
CORE PRODUCTS															
0141	Formula 1 Nutritional Shake Mix - Vanilla	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0142	Formula 1 Nutritional Shake Mix - Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0143	Formula 1 Nutritional Shake Mix - Berry	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
0146	Formula 1 Nutritional Shake Mix - Cookies n' Cream	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
2789	Formula 1 Nutritional Shake Mix - Mint Chocolate	(1)	23.95	61.36	67.50	65.63	0.00	65.63	72.19	55.32	48.57	43.84	38.44	0.72	1.73
1124	Formula 1 Select - Vanilla	(1)	27.55	68.50	75.35	75.77	0.00	75.77	83.35	64.51	56.98	51.70	45.68	0.83	2.00
3115	Formula 2 Multivitamin Complex	(1)	19.95	42.73	47.00	45.70	0.00	45.70	50.27	38.52	33.82	30.53	26.77	0.50	1.21
2864	Active Fibre Complex Apple	(1)	22.95	50.82	55.90	54.35	0.00	54.35	59.79	45.81	40.22	36.31	31.84	0.60	1.43
0075	Probiotic Complex	(1)	20.50	42.77	47.05	45.74	0.00	45.74	50.31	38.55	33.84	30.55	26.79	0.50	1.21
WEIGHT MANAGEMENT															
0194	Personalized Protein Powder 360g	(1)	28.50	63.20	69.52	67.59	0.00	67.59	74.35	56.97	50.02	45.15	39.59	0.74	1.78
0111	Cell-U-Loss	(1)	15.75	32.27	35.50	34.51	0.00	34.51	37.96	29.09	25.54	23.05	20.21	0.38	0.91
0364	Vanilla/Almond Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0365	Chocolate/Peanut Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0366	Citrus/Lemon Protein Bar (14 per box)	(1)	13.22	26.68	29.35	46.77	0.00	46.77	51.45	44.11	41.18	39.12	36.78	0.51	1.23
0210	Chitosan Fibre Complex	(1)	24.05	68.03	74.83	72.76	0.00	72.76	80.04	61.33	53.85	48.61	42.62	0.80	1.92
0106	Instant Herbal Beverage - Original	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0190	Instant Herbal Beverage - Peach	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
0195	Instant Herbal Beverage - Cinnamon	(1)	34.95	78.67	78.67	0.00	84.14	84.14	84.14	64.47	56.61	51.10	44.81	0.93	2.22
HERBALIFE 24 PRODUCTS															
1458	HERBALIFE 24 - Hydrate	(1)	22.20	53.48	58.83	57.20	0.00	57.20	62.92	48.21	42.33	38.21	33.51	0.63	1.51
1459	HERBALIFE 24 - Rebuild	(1)	54.75	100.78	110.86	111.98	0.00	111.98	123.18	95.47	84.38	76.62	67.75	1.23	2.96
1412	HERBALIFE 24 - F1 Sport - Vanilla	(1)	41.60	99.96	109.96	106.91	0.00	106.91	117.60	90.11	79.12	71.42	62.62	1.18	2.82
1463	HERBALIFE 24 - CR7 Drive - Acai Berry	(1)	24.90	58.73	64.60	66.25	0.00	66.25	72.88	56.73	50.27	45.75	40.58	0.73	1.75
1653	HERBALIFE 24 - Program	(1)	143.45	312.95	344.25	342.34	0.00	342.34	376.57	290.51	256.08	231.99	204.45	3.77	9.04
PRODUCT PACKS															
093A	3 Day Trial Pack - Vanilla	(1)	8.70			22.17	0.00	22.17	24.39					0.24	0.59
1777	Shape Up Pack - Vanilla	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1778	Shape Up Pack - Chocolate	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
1779	Shape Up Pack - Berry	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
2595	Shape Up Pack - Cookies n' Cream	(1)	59.65	136.36	150.00	145.84	0.00	145.84	160.42	122.92	107.92	97.42	85.42	1.60	3.85
3336	Healthy Breakfast Pack - Vanilla	(1)	103.80	238.05	253.99	170.46	84.14	254.60	271.65	208.15	182.75	164.97	144.66	2.80	6.72
WEIGHT MANAGEMENT PROGRAMMES															
2072	Quickstart Programme - Vanilla	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2073	Quickstart Programme - Chocolate	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2074	Quickstart Programme - Berry	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2075	Quickstart Programme - Cookies n' Cream	(1)	96.75	222.96	245.26	238.46	0.00	238.46	262.31	201.00	176.47	159.30	139.68	2.62	6.30
2076	Advanced Programme - Vanilla	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2077	Advanced Programme - Chocolate	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2078	Advanced Programme - Berry	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52

Released under FOI

2079	Advanced Programme - Cookies n' Cream	(1)	131.70	301.63	323.93	238.46	84.14	322.60	346.45	265.47	233.07	210.40	184.49	3.55	8.52
2106	Ultimate Programme - Vanilla	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2107	Ultimate Programme - Chocolate	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2108	Ultimate Programme - Berry	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
2109	Ultimate Programme - Cookies n' Cream	(1)	177.15	399.69	431.79	343.33	84.14	427.47	461.80	353.85	310.67	280.45	245.91	4.70	11.29
TARGETED NUTRITION															
0065	Herbalifeline®	(1)	25.75	66.31	72.94	70.92	0.00	70.92	78.01	59.77	52.48	47.37	41.54	0.78	1.87
0006	Herbal Aloe Concentrate - 473ml Original Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
1065	Herbal Aloe Concentrate - 473ml Mango Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
2631	Herbal Aloe Concentrate - 473ml Mandarin Flavour	(1)	24.95	55.29	60.82	59.13	0.00	59.13	65.04	49.84	43.75	39.50	34.63	0.65	1.56
0555	Joint Support Advanced	(1)	20.90	50.17	55.19	53.66	0.00	53.66	59.03	45.23	39.71	35.85	31.44	0.59	1.42
0139	Roseguard™	(1)	23.75	50.79	55.87	54.32	0.00	54.32	59.75	45.78	40.20	36.29	31.82	0.60	1.43
0003	Tang Kuei Plus	(1)	12.50	34.07	37.48	36.44	0.00	36.44	40.08	30.71	26.96	24.34	21.34	0.40	0.96
0020	Xtra-Cal	(1)	10.25	26.08	28.69	27.89	0.00	27.89	30.68	23.51	20.64	18.63	16.34	0.31	0.74
ENERGY & FITNESS															
2871	Liftoff™ - Lemon-Lime Blast (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
2872	Liftoff™ - Ignite-Me Orange (10 per Box)	(1)	15.95	38.80	42.68	41.50	0.00	41.50	45.65	34.98	30.71	27.72	24.31	0.46	1.10
0124	NRG	(1)	14.15	35.78	39.36	38.27	0.00	38.27	42.10	32.26	28.32	25.57	22.42	0.42	1.01
PERSONAL CARE / OUTER NUTRITION															
SKIN ESSENTIALS															
0765	SKIN - Soothing Aloe Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0766	SKIN - Polishing Citrus Cleanser	(1)	16.75	36.75	40.43	39.31	0.00	39.31	43.24	33.13	29.09	26.26	23.03	0.43	1.04
0767	SKIN - Energizing Herbal Toner	(1)	12.70	27.90	30.69	29.84	0.00	29.84	32.82	25.15	22.08	19.93	17.48	0.33	0.79
0768	SKIN - Line Minimizing Serum	(1)	37.70	82.74	91.01	88.49	0.00	88.49	97.34	74.59	65.49	59.11	51.83	0.97	2.34
0769	SKIN - Daily Glow Moisturiser	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0770	SKIN - Firming Eye Gel	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0771	SKIN - Hydrating Eye Cream	(1)	26.35	57.82	63.60	61.84	0.00	61.84	68.02	52.12	45.76	41.31	36.22	0.68	1.63
0772	SKIN - Instant Reveal Berry Scrub	(1)	13.10	28.75	31.63	30.75	0.00	30.75	33.83	25.92	22.76	20.55	18.02	0.34	0.81
0773	SKIN - Purifying Mint Clay Mask	(1)	14.20	31.14	34.25	33.31	0.00	33.31	36.64	28.08	24.65	22.25	19.51	0.37	0.88
0774	SKIN - Replenishing Night Cream	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
0899	SKIN - Protective Moisturizer SPF 30	(1)	28.40	62.31	68.54	66.64	0.00	66.64	73.30	56.16	49.31	44.51	39.03	0.73	1.76
SKIN ESSENTIALS (cont.)															
1492	SKIN - Basic Kit - Normal to Dry	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1496	SKIN - Basic Kit - Normal to Oily	(1)	86.25	189.27	208.20	202.43	0.00	202.43	222.67	170.62	149.80	135.23	118.57	2.23	5.34
1493	SKIN - Advanced Kit - Normal to Dry	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1497	SKIN - Advanced Kit - Normal to Oily	(1)	176.65	387.65	426.42	414.60	0.00	414.60	456.06	349.46	306.81	276.97	242.85	4.56	10.95
1494	SKIN - Ultimate Kit - Normal to Dry	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
1498	SKIN - Ultimate Kit - Normal to Oily	(1)	203.95	447.54	492.29	478.66	0.00	478.66	526.53	403.46	354.23	319.77	280.38	5.27	12.64
BODY ESSENTIALS															
0378	Herbal Aloe - Everyday Hand & Body Lotion (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0379	Herbal Aloe - Everyday Soothing Gel (200ml)	(1)	9.00	18.43	20.27	19.71	0.00	19.71	21.68	16.61	14.58	13.17	11.54	0.22	0.52
0493	Herbal Aloe - Body Wash	(1)	12.95	27.16	29.88	29.05	0.00	29.05	31.96	24.49	21.50	19.41	17.02	0.32	0.77
LITERATURE															
BUSINESS ESSENTIALS															
9909	Annual Membership Services Fee - Member	(1)				14.35		14.35	15.79						
0909	Annual Membership Services Fee - Supervisor	(1)				95.01		95.01	104.51						
5498	Herbalife Member Pack	(1)				65.63		65.63	72.19					0.72	1.73
5003	Career Manual (2 x Books & Folder)	(1)				14.99		14.99	16.49					0.16	0.40
6704	Presentation Pitch Book	(1)				4.04		4.04	4.44					0.04	0.11
5001	Retail/Tax Invoice Pad	(25)				2.93		2.93	3.22					0.03	0.08
CATALOGUES, MAGAZINES, BROCHURES & FLYERS															
6240	Mini Product Brochure	(10)				9.70		9.70	10.67					0.11	0.26
5942	Product Information Guide	(1)				2.43		2.43	2.67					0.03	0.06

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6095	Product Information Guide (5)	(5)			9.09	9.09	10.00				0.10	0.24
6502	Business Opportunity Brochure	(20)			8.48	8.48	9.33				0.09	0.22
6458	Herbalife Programmes Guide	(20)			6.07	6.07	6.68				0.07	0.16
6654	Ring Binder (Green)	(1)			4.20	4.20	4.62				0.05	0.11
6530	Lean Protein Estimator	(1)			5.45	5.45	6.00				0.06	0.14
6407	Meal Planner Guide	(50)			18.19	18.19	20.01				0.20	0.48
N355	H24 Product Brochure	(20)			7.64	7.64	8.40				0.08	0.20
5004	Nutrition Brochure	(10)			4.73	4.73	5.20				0.05	0.12
5360	Healthy Breakfast Flyer	(20)			6.92	6.92	7.61				0.08	0.18
6954	Weight Loss Challenge Flyer	(100)			12.69	12.69	13.96				0.14	0.34
5355	Formula 1 Flyer	(100)			12.12	12.12	13.33				0.13	0.32
N048	Herbalife Skin Brochure - Mens	(20)			9.70	9.70	10.67				0.11	0.26
N052	Herbalife Skin Brochure - Womens	(20)			9.70	9.70	10.67				0.11	0.26
4029	Zip-Lock Sample Bags	(10)			6.07	6.07	6.68				0.07	0.16
6683	Enviro Bags	(10)			16.36	16.36	18.00				0.18	0.43
N013	Herbalife White Bags - plastic	(20)			7.99	7.99	8.79				0.09	0.21
N053	Herbalife Skin Flip Book	(5)			19.39	19.39	21.33				0.21	0.51
N014	Weight Loss Tracker Booklet	(20)			9.13	9.13	10.04				0.10	0.24
PROMOTE												
PROMOTE ITEMS												
8501	Buttons - Lose Weight Now	(10)	0.75		8.81	8.81	9.69				0.10	0.23
8502	Buttons - I've Lost Over...	(10)	0.75		8.81	8.81	9.69				0.10	0.23
I069	Buttons - Skin	(4)	0.50		7.89	7.89	8.68				0.09	0.21
082A	Buttons - 3 Day Trial	(2)	0.20		1.86	1.86	2.05				0.02	0.05
A403	Button - I Make the World Healthier and Happier	(1)	0.55		4.55	4.55	5.01				0.05	0.12
8462	Pins - I Love Herbalife Green Magnetic Pin	(5)	1.85		34.36	34.36	37.80				0.38	0.91
8346	Pins - Gold Magnetic Leaf	(5)	1.40		25.93	25.93	28.52				0.29	0.68
8347	Pins - Silver Magnetic Leaf	(5)	1.40		25.93	25.93	28.52				0.29	0.68
311A	Fabric Tape Measure - 153cm length	(10)	0.75		10.42	10.42	11.46				0.11	0.28
8271	Promote! Starter Kit	(1)	0.90		15.03	15.03	16.53				0.17	0.40
296A	Shakers (set)	(5)	1.65		22.45	22.45	24.70				0.25	0.59
I065	H24 Shaker Bottle	(1)	0.65		10.34	10.34	11.37				0.11	0.27
297A	Measuring Spoons (Set)	(10)	1.20		22.45	22.45	24.70				0.25	0.59
606A	Thermal Travel Bottle	(1)	1.90		18.54	18.54	20.39				0.20	0.49
837P	H24 Metal Shaker	(1)	2.10		18.54	18.54	20.39				0.20	0.49
838P	CR7 Stainless Steel Drink Bottle	(1)	2.10		18.54	18.54	20.39				0.20	0.49
8785	Herbalife Nutrition Water Bottle - 700ml	(1)	0.85		9.71	9.71	10.68				0.11	0.26
K509	H24 Water Bottle - 1 Litre	(1)	1.05		9.27	9.27	10.20				0.10	0.24
024P	Herbalife Nutrition Water Bottle - 2 Litre	(1)	1.70		14.55	14.55	16.01				0.16	0.38
381P	Herbalife Healthy Food Container	(1)	1.10		9.46	9.46	10.41				0.10	0.25
299A	Tablet Boxes - Small	(10)	1.15		17.88	17.88	19.67				0.20	0.47
305A	Tablet Boxes - Medium	(5)	1.05		12.84	12.84	14.12				0.14	0.34
8780	Tablet Box - X-Large	(1)	1.05		12.19	12.19	13.41				0.13	0.32
308A	Tablet Box - Long	(5)	1.50		18.68	18.68	20.55				0.21	0.49
195A	Bling Tablet Box with Carrier Bag	(1)	5.45		69.54	69.54	76.49				0.76	1.64
302A	Powder Containers - Formula 1 (Small)	(10)	0.90		14.00	14.00	15.40				0.15	0.37
377P	Herbalife Nutrition Table Runner	(1)	3.25		29.09	29.09	32.00				0.32	0.77
378P	Herbalife Skin Table Runner	(1)	3.25		27.82	27.82	30.60				0.31	0.73
043A	Herbalife Nutrition Retro Sports Bag	(1)	5.45		48.47	48.47	53.32				0.53	1.28
379P	H24 Travel Fitness Towel	(1)	3.25		27.82	27.82	30.60				0.31	0.73
I070	Herbalife Skin Crystal Pen	(1)	0.55		8.53	8.53	9.38				0.09	0.23
I068	Herbalife Skin Trolley Set Kit	(1)	7.10		106.64	106.64	117.30				1.17	2.82
I025	Herbalife Skin All In One Tool Set	(1)	1.00		9.46	9.46	10.41				0.10	0.25
049A	Herbalife Skin Drawstring Bags	(3)	1.25		11.09	11.09	12.20				0.12	0.29

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HERBALIFE APPAREL													
446P	Ottaman Fabric Caps	(1)	11.25			27.82		27.82	30.60			0.31	0.73
428P	Womens Champion Range Sleeveless - XS	(1)	0.00			26.10		26.10	28.71			0.29	0.69
429P	Womens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
430P	Womens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
431P	Womens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
K563	Womens H24 Lifestyle Shorts - L	(1)	0.00			11.02		11.02	12.12			0.12	0.29
K595	Womens H24 Streamline Training Full Length Leggings - L	(1)	0.00			18.20		18.20	20.02			0.20	0.48
K596	Womens H24 Streamline Training Full Length Leggings - XL	(1)	0.00			18.20		18.20	20.02			0.20	0.48
897Q	Nike Victory Solid Polo Women White -S	(1)	0.00			34.00		34.00	37.40			0.37	0.90
898Q	Nike Victory Solid Polo Women White - M	(1)	0.00			34.00		34.00	37.40			0.37	0.90
899Q	Nike Victory Solid Polo Women White - L	(1)	0.00			34.00		34.00	37.40			0.37	0.90
900Q	Nike Victory Solid Polo Women White -XL	(1)	0.00			34.00		34.00	37.40			0.37	0.90
Y696	Womens Bling Skin T-Shirt Grey - S	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y697	Womens Bling Skin T-Shirt Grey - M	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y698	Womens Bling Skin T-Shirt Grey - L	(1)	0.00			10.35		10.35	11.39			0.11	0.27
Y699	Womens Bling Skin T-Shirt Grey - XL	(1)	0.00			10.35		10.35	11.39			0.11	0.27
442P	Womens Herbalife Skin Dress Tee - S	(1)	0.00			31.95		31.95	35.15			0.35	0.84
443P	Womens Herbalife Skin Dress Tee - M	(1)	0.00			31.95		31.95	35.15			0.35	0.84
444P	Womens Herbalife Skin Dress Tee - L	(1)	0.00			31.95		31.95	35.15			0.35	0.84
445P	Womens Herbalife Skin Dress Tee - XL	(1)	0.00			31.95		31.95	35.15			0.35	0.84
424P	Mens Champion Range Sleeveless - S	(1)	0.00			26.10		26.10	28.71			0.29	0.69
425P	Mens Champion Range Sleeveless - M	(1)	0.00			26.10		26.10	28.71			0.29	0.69
426P	Mens Champion Range Sleeveless - L	(1)	0.00			26.10		26.10	28.71			0.29	0.69
427P	Mens Champion Range Sleeveless - XL	(1)	0.00			26.10		26.10	28.71			0.29	0.69
416P	Mens Customised Kooldry V Neck T-Shirt -S	(1)	0.00			27.40		27.40	30.14			0.30	0.72
417P	Mens Customised Kooldry V Neck T-Shirt - M	(1)	0.00			27.40		27.40	30.14			0.30	0.72
418P	Mens Customised Kooldry V Neck T-Shirt - L	(1)	0.00			27.40		27.40	30.14			0.30	0.72
419P	Mens Customised Kooldry V Neck T-Shirt - XL	(1)	0.00			27.40		27.40	30.14			0.30	0.72
X582	Mens Contrast Placket Dress Shirt - S	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X583	Mens Contrast Placket Dress Shirt - M	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X584	Mens Contrast Placket Dress Shirt - L	(1)	0.00			19.50		19.50	21.45			0.21	0.51
X585	Mens Contrast Placket Dress Shirt - XL	(1)	0.00			19.50		19.50	21.45			0.21	0.51
438P	Mens Running Shorts - S	(1)	0.00			37.50		37.50	41.25			0.41	0.99
439P	Mens Running Shorts - M	(1)	0.00			37.50		37.50	41.25			0.41	0.99
440P	Mens Running Shorts - L	(1)	0.00			37.50		37.50	41.25			0.41	0.99
441P	Mens Running Shorts - XL	(1)	0.00			37.50		37.50	41.25			0.41	0.99
T171	Mens Skin T- Shirt Grey - S	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T172	Mens Skin T-Shirt Grey - M	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T173	Mens Skin T-Shirt Grey - L	(1)	0.00			10.10		10.10	11.11			0.11	0.27
T174	Mens Skin T-Shirt Grey - XL	(1)	0.00			10.10		10.10	11.11			0.11	0.27
902Q	H24 Nike Mens Legend Tee Black - M	(1)	0.00			48.95		48.95	53.85			0.54	1.29
903Q	H24 Nike Mens Legend Tee Black - L	(1)	0.00			48.95		48.95	53.85			0.54	1.29
904Q	H24 Nike Mens Legend Tee Black - XL	(1)	0.00			48.95		48.95	53.85			0.54	1.29

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PROGRAMME PACKS - AUSTRALIA

SHAPE UP

SKU# 1777 1778 1779 2595

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 Literature items

HEALTHY BREAKFAST PACK

SKU# 3336

1 x Formula 1 - Vanilla
 1 x Multivitamin Complex
 1 x Herbal Aloe Concentrate
 1 x Instant Herbal Beverage - Original
 Literature items

H24 PROGRAM

SKU# 1653

1 x Herbalife 24 - Hydrate
 1 x Herbalife 24 - Rebuild
 1 x Herbalife 24 - CR7 Canister
 1 x Herbalife 24 - F1 Sport
 1 x H24 Brochure

QUICKSTART

SKU# 2072 2073 2074 2075

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 Literature items

ADVANCED

SKU# 2076 2077 2078 2079

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 Literature items

ULTIMATE

SKU# 2106 2107 2108 2109

1 x Formula 1
 1 x Multivitamin Complex
 1 x Cell U Loss
 1 x Active Fibre
 1 x NRG
 1 x Instant Herbal Beverage - Original
 1 x Herbal Aloe Concentrate Original
 1 x Probiotic Complex
 Literature items

SKIN - ULTIMATE KIT

choose from either cleanser

SKU# 1494

1 X Soothing Aloe Cleanser (Normal to Dry)**OR**

SKU# 1498

1 x Polishing Citrus Cleanser (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream
 1 x Purifying Mint Clay Mask
 1 x Instant Reveal Berry Scrub

SKIN - ADVANCED KIT

choose from either cleanser

SKU# 1493

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1497

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Line Minimising Serum
 1 x Firming Eye Gel
 1 x Hydrating Eye Cream
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

SKIN - BASIC KIT

choose from either cleanser

SKU# 1492

1 X Soothing Aloe (Normal to Dry)**OR**

SKU# 1496

1 x Polishing Citrus (Normal to Oily)*and all kits include the following:*

1 x Energising Herbal Toner
 1 x Daily Glow Moisturiser
 1 x Replenishing Night Cream

3 DAY TRIAL PACK

SKU# 093A

Zippered case branded with Herbalife Nutrition
 6 x Formula 1 Nutritional Shake Mix - Vanilla
 3 x Instant Herbal Beverage - Original (9 x servings)

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Distributor Discount Scale:

Q23: With the marketing plan enhancements, what discounts will remain?

A23: Beginning November 1, 2009, regardless of the volume month, we will streamline our discount scale to four discounts:

- 25%
- 35%
- 42%
- 50%

DISTRIBUTOR LEVEL	MONTHLY VOLUME	DISCOUNT	ELIGIBILITY
DISTRIBUTOR	0 – 499 Volume Points	25%	Until you become eligible for a higher discount.
SENIOR CONSULTANT	Achieve 500 Volume Points or more	35%	Accumulate 500 VP during the month and then your next order is at 35% OR Purchase a 500VP order @ 35% All orders will be placed at 35% discount until you become eligible for a higher discount.
	Accumulate 2000 Volume Points or more	42%	Once you have accumulated 2000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount.
SUCCESS BUILDER	Minimum 1000 Volume Points (one order)	42%	This order entitles you to a 42% discount on this order and all orders for the remainder of the Volume Month.
QUALIFIED PRODUCER	2500 Personally Purchased volume Points in 1-3 months	42%	As a Qualified Producer you are entitled to a 42% discount on every order. Must requalify annually
QUALIFYING SUPERVISOR	Accumulate 4000 Volume Points or more	Temporary 50%	Once 4000 Volume Points are achieved in one Volume Month, additional orders are purchased at a Temporary 50% discount
SUPERVISOR	1. 4000 volume points in 1 month 2. 2500 volume points in 2 consecutive months OR 3. Accumulate 5000 personally purchased volume points within 12 months (with a 3 month minimum required)	50%	As a Supervisor you are entitled to a 50% discount on every order. Must requalify annually.

***Note:** Once you have qualified for Senior Consultant the following Monthly Discount Scale will apply:

35% = 0 – 1,999 Volume Points

42% = 2,000 – 4,000 Volume Points

42% = 1,000 in One order = Success Builder

THE SALES AND MARKETING PLAN

5

may be surprised to learn that retail sales are not the only way to increase your profit. There are other ways to increase your earnings, too...

WAYS OF EARNING

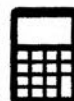
PROFIT ON RETAIL

Up to 50%



02 PROFIT ON WHOLESALE

Up to 25%



03 ROYALTIES

Up to 5% on three levels of your Organisation

04 BONUS

2% to 7% bonus on the Organisational production



1. Profit on Retail explained:

As a Member, you may purchase at Wholesale prices of 25% to 50%. As your Volume increases, this profit increase up to a maximum of 50% when you act as a Supervisor. You earn an immediate profit of 25% to 50% when you sell these products to your customers. The difference between the discounted price paid by you and the retail price is your profit.

2. Profit on Wholesale explained:

(COMMISSIONS)

In addition to Retail Profit, as a Herbalife Member, you can earn Wholesale Profit on the products purchased from your downline (Members who you have sponsored). Wholesale Profit, also called Commissions, is the profit between the discounted price you pay for the products and the discounted price paid by your downline. You must qualify to earn Commissions when you become a Supervisor Consultant and have at least one downline.

3. Royalties explained:

When you are a Supervisor and have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may then be able to earn Royalty Overrides of 1% to 5% of your Organisation Volume.

4. Bonus explained:

Once you have qualified as TAB Team, you may be eligible to receive a bonus of between 2% and 7% on your downline Organisation Volume, provided you meet certain requirements.

The three 'Pre-Supervisor' levels explained...

Senior Consultant

35 - 42% Product Discount

7% - 17% Profit on Wholesale

Who is a Senior Consultant?

A Senior Consultant is the first step up from joining as a Member and it's at this level that a Herbalife Member starts building their own downlines and taking the first steps to developing their own organisation!

How to qualify and product discount:

- Achieve 500 Volume Points in 1 Volume month to qualify for 35% discount.
- or**
- Achieve 2000 Volume Points in 1 Volume month to qualify for 42% discount.
- Once you have achieved 2,000 Volume Points, you are eligible to place this order and all orders for the remainder of the Volume Month at a 42% discount. Minimum discount will then be 35% from the 1st of the next Volume month.

As a Senior Consultant, you are eligible to earn:

- 35% Profit on Retail when you sell to your customers
- Earn 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Senior Consultant is on a 35% discount and if you have a Member in your downline on a 25% discount, you will earn 10% Wholesale Profit (Commission) on their product purchases).

How many customers do you need to reach this level?

As a guide, if you have five customers who each purchases x2 Formula 1, x1 Instant Herbal Beverage and x1 Herbal Aloe Concentrate, along with your own personal products, you could achieve 500 VP and reach Senior Consultant in one month.

Accumulating Volume Points can either come from orders that you place directly with Herbalife, which are referred to as your Personally Purchased Volume, or they can come from orders placed by your downline Members with Herbalife, called Downline Volume. Both types of volume may be used to achieve Senior Consultant at 35% or 42% discount.



REMEMBER: Work with your Sponsor - Your sponsor is an experienced person who can help you to define and achieve your goals. The more often you are in touch with him/her, the less mistakes you will be making along the way and the faster you will be moving towards the goals you've set.

5

THE SALES AND MARKETING PLAN

Success Builder**42% Product Discount****7% - 17% Profit on Wholesale****Who is a Success Builder?**

A Success Builder is one step up from Senior Consultant. At this level, a Member is building upon the downlines they have created and really beginning to develop their organisation. Not only do they have their own direct downlines but their downlines may also be starting to build their own teams.

How to qualify and product discount:

- Your own Personally Purchased Volume order of 1,000 Volume Points or more entitles you to a 42% discount on this order and all orders for the remainder of the month.

Members (non-Supervisors) who do not achieve Success Builder are able to order at a 42% once they have accumulated 2,000 Volume Points in one month or have achieved the Qualified Producer level.

*The Success Builder level is a Personally Purchased Volume qualification; Downline Volume may not be used towards this discount opportunity.

As a Success Builder, you are eligible to earn:

- 35% - 42% Profit on Retail when you sell to your customers
- 7% - 17% Profit on Wholesale (Commissions).

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. a Success Builder is on a 42% discount and if you have a Member in your downline on 25% discount, you will earn 17% Wholesale Profit (Commission) on their product purchases).



Qualified Producer**Product Discount****17% Profit on Wholesale**

To qualify and product discount:

• Accumulate 2,500 Volume Points in 1-3 months.
 • Which 1,000 is Personally Purchased Volume and receive
 17% discount.

• Producer is an annual status, which means you need to
 qualify every year in order to retain your status.

As a Qualified Producer, you are eligible to earn:

• Profit on Retail when you sell to your customers

• 17% Profit on Wholesale (Commissions).

• Earn Commissions on the products purchased by your
 Members. The amount you earn is the difference between
 your discount on the products and your downline's discount (e.g. a
 Qualified Producer is on a 42% discount and if you have a Member
 downline on 35% discount, you will earn 7% Wholesale Profit
 on their product purchases).



5

THE SALES AND MARKETING PLAN

Supervisor**50% Product Discount****8–25% Wholesale Profit****Up to 5% Royalty Overrides**

Plus access to special trainings, bonuses and the opportunity to qualify for promotions including vacations.



How to qualify and product discount:

- 4,000 VP in 1 month with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP over 2 consecutive months with at least 1,000 Unencumbered* Volume,

Or

- 4,000 VP in 3–12 months, with at least 2,000 PPV.

Once you have achieved the required Volume Points toward Supervisor qualification, you will be considered a Qualifying Supervisor until the 1st of the following month, when you will become a Fully Qualified Supervisor. As a Qualifying Supervisor, you are eligible for a temporary 50% discount for the remainder of the Volume Month in which your qualifying Volume Points were achieved.

As a Supervisor, you are eligible to earn:

- 50% Profit on Retail when you sell to your customers
- 8-25% Wholesale Profit (Commission)

You can earn Commissions on the products purchased by your downline Members. The amount you earn is the difference between your discount on the products and your downline's discount (e.g. you are on 50% discount and you have a Senior Consultant in your downline on 35% discount, you will earn 15% Wholesale Profit (Commission) on their product purchases).

- Up to 5% Royalties

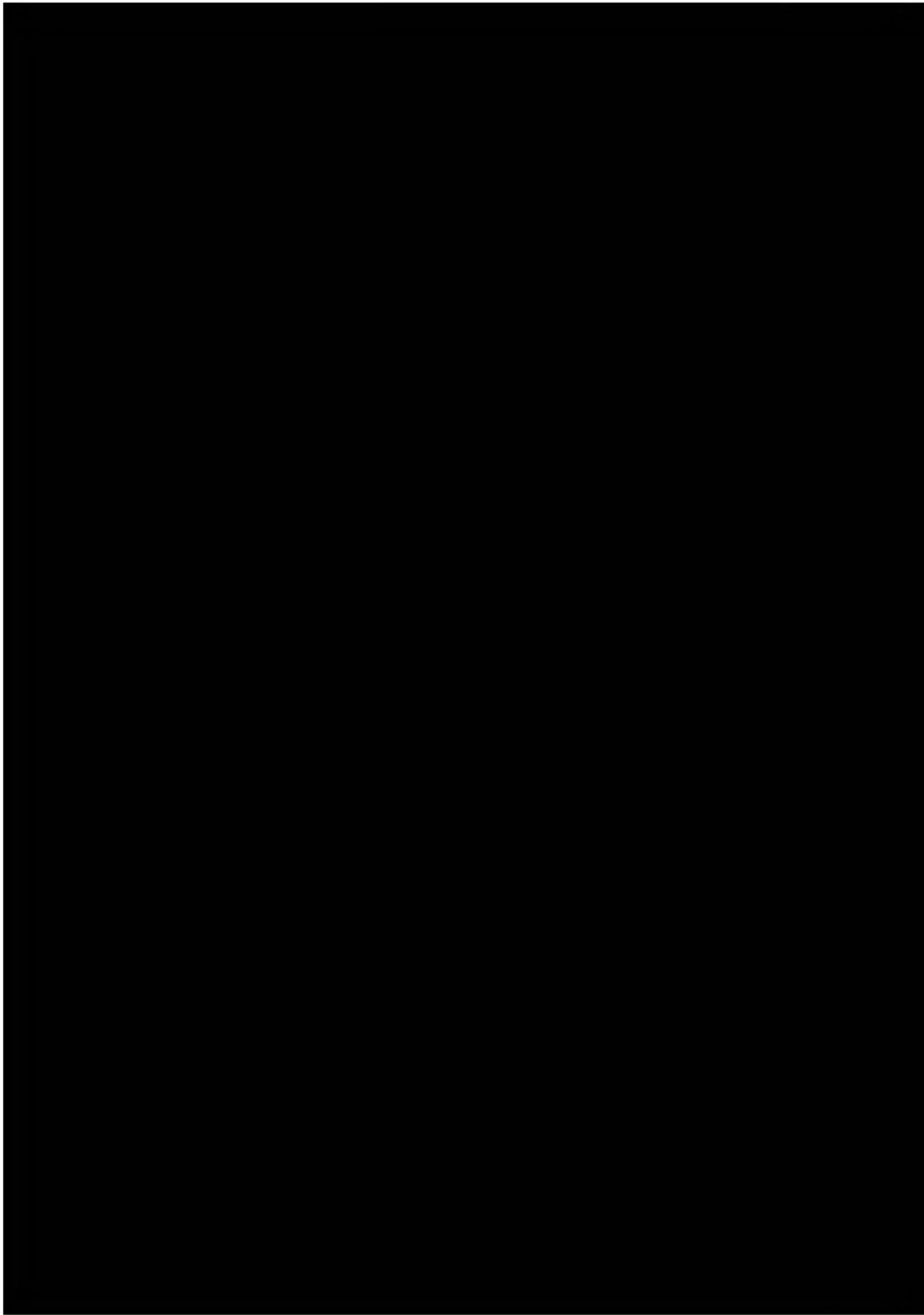
When you are a Supervisor and you have Fully Qualified or Qualifying Supervisors in your first three downline levels, you may qualify to earn Royalty Overrides of 1-5% on your Organisational Volume.

Plus you become eligible to:

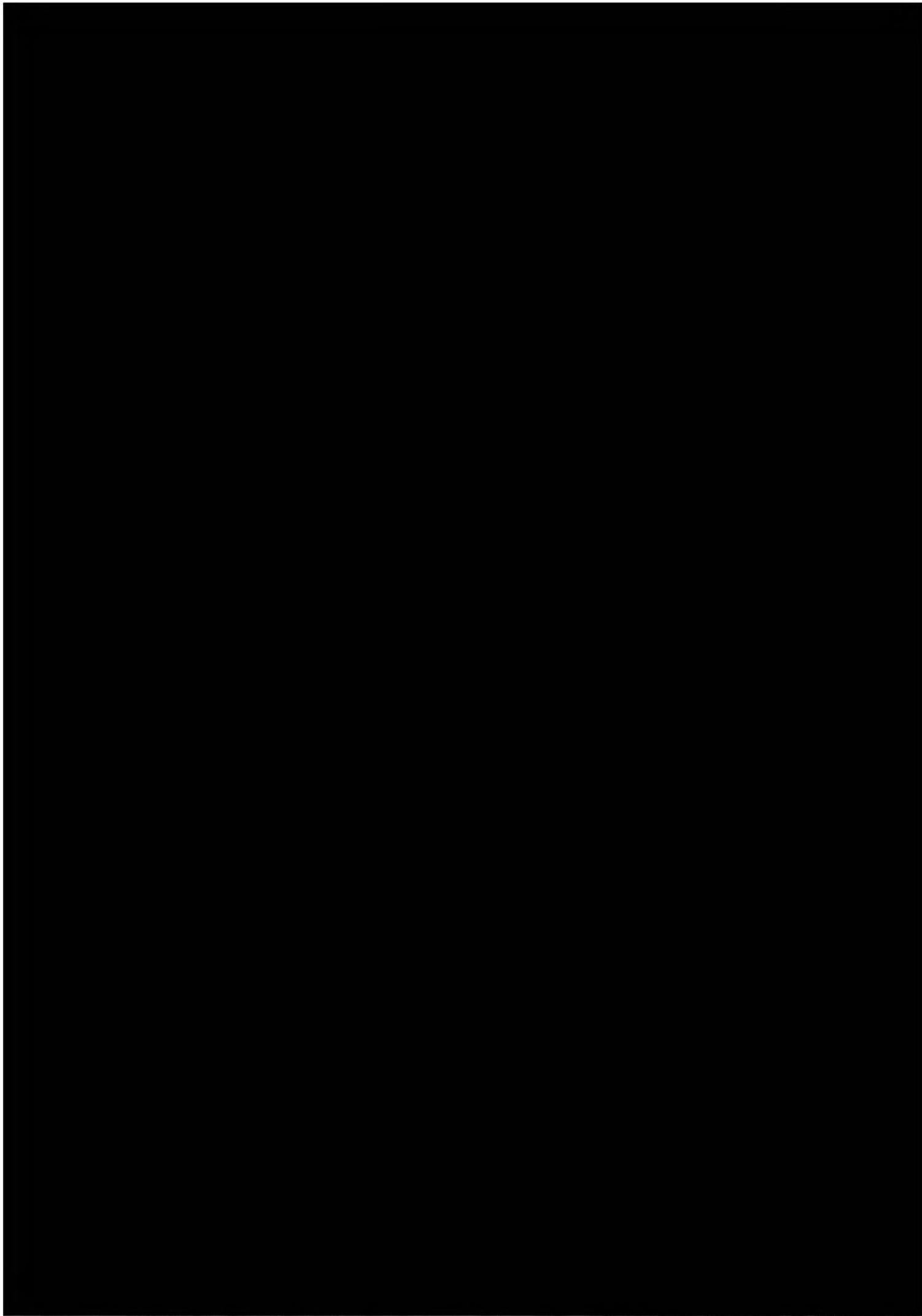
- Qualify for Vacation and training events.

*Unencumbered Volume is all volume produced by anyone in your personal organisation, that is not used by anyone for Supervisor qualification purposes. Unencumbered volume is also your own personal volume.

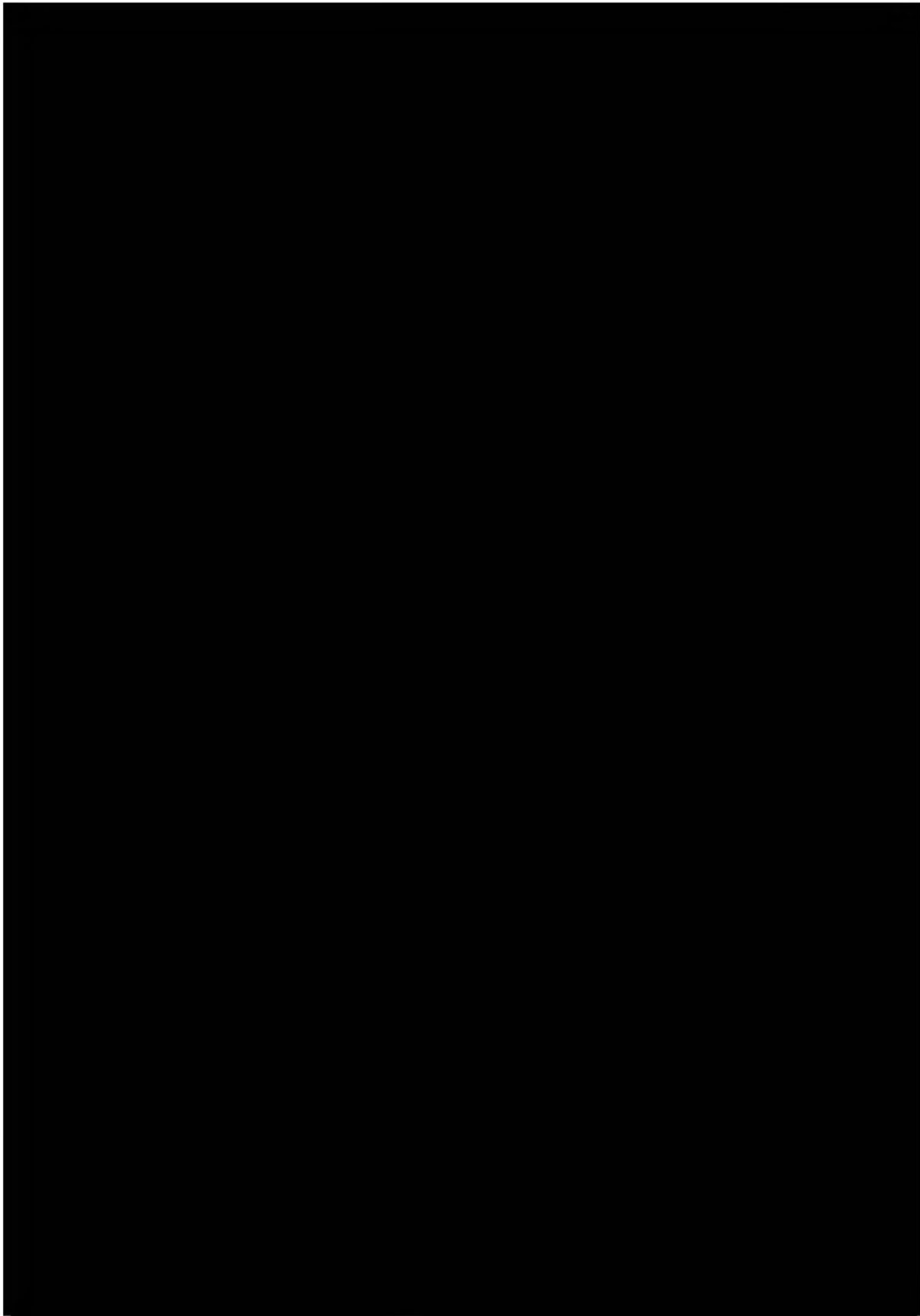
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