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Peter Strickland

Senior Associate

Competition, Regulation and Trade

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Patrick Terminals

Patrick Stevedores Operations
Pty Limited
ABN 33 065 375 840

Level 6, 15 Blue Street
North Sydney NSW 2060
Telephone: 61 2 8484 8000

New Infrastructure Surcharge East Swanson Dock from 10 March 2014

Rent and rates charges at the Port of Melbourne have increased considerably in the last few years and throughout our current tenancy at East Swanson Dock (ESD). Since 2006, the combined cost of land tax, rental and council rates at ESD has increased in excess of 90%. Whilst we have implemented a number of initiatives to improve efficiency and productivity in order to avoid the imposition of additional costs on the supply chain, we can no longer absorb all of these excessive charges.

From the 10th of March 2014, we will apply an infrastructure surcharge at the Patrick ESD Terminal as part of the basis on which access to the Terminal is granted. The surcharge will be applied to road transport operators for all full container movements (VBS and Bulk Runs), both import and export, handled at the Terminal. The surcharge of \$3.50 per container will be invoiced electronically via One Stop.

The surcharge will be covered by the existing terms and conditions of the Vehicle Booking System, including payment terms. Ongoing access to the Terminal will be conditional on payment of the charges as per our conditions. It is important to note that a substantial part of our Terminal, including our dedicated Truck Marshalling Area, is devoted to the servicing of road transport and that the cost of providing this specialist infrastructure has, like the Terminal as a whole, been subject to the cost increases indicated above.

It is important to note that we have absorbed previous increases in infrastructure costs for several years however this is no longer sustainable. Patrick will apply the surcharge to all road transport operators on exactly the same basis. The charge will be reviewed annually along with our other terms and conditions.

Patrick will continue to strive to maintain exemplary service to all transport operators ensuring rapid turnaround of trucks.

Please contact Chris Brewster on (03) 9688 5680 with any queries

Regards

Peter Nash

GM, Sales and Marketing

Terminals and Logistics

Patrick Terminals

Level 6, 15 Blue Street

North Sydney NSW 2060

Telephone: 61 2 8484 8000

www.patrick.com.au

1300 367 777

patrick21091 PATRICK

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DP WORLD
Brisbane

Fisherman Islands Terminal
Port Drive
Port of Brisbane QLD 4178
PO Box 702
Wynnum QLD 4178

Tel: +61 7 3895 9222
Fax: +61 7 3895 1221
www.dpworld.com

17th February 2014

NOTICE TO DP WORLD CUSTOMERS INFRASTRUCTURE SURCHARGE

Customers are advised that effective from 24th March 2014 the Infrastructure Surcharge at DP World Brisbane will increase to \$28.90 (excluding GST).

DP World Brisbane conducted a review of the current Infrastructure Surcharge and as a result of continued increases in associated costs of required infrastructure improvements and rising inflation rates an increase in the surcharge to cover the cost factors is necessary.

The Infrastructure Surcharge effective from 24th March 2014 will be;

A\$28.90 (excluding GST) per full container handled via gate operations.

The Infrastructure Surcharge is applicable at DP World leasehold facilities in the Port of Brisbane.

The Infrastructure Surcharge will be levied via the Vehicle Booking System and covered by the existing Carrier Access Arrangements including payment terms.

DP World reserves the right to review the Infrastructure Surcharge.

If you have any queries please do not hesitate to contact Candice Blignaut 3895 9360.

Yours sincerely

Mark Hulme
Director and General Manager
DP World Brisbane

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DP WORLD
Melbourne

West Swanson Terminal
Mackenzie Road
West Melbourne VIC 3003
GPO Box 4732
Melbourne VIC 3001

Telephone +61 3 9680 0700
Facsimile +61 3 9687 4482
www.dpworld.com

3rd March 2014

**NOTICE TO DP WORLD CUSTOMERS
INFRASTRUCTURE SURCHARGE**

DP World Melbourne has conducted a review of consistent increases in associated costs of rent, rates, land tax and required infrastructure improvements. DP World Melbourne has actively sought to mitigate the effects of these increases over the years however we regret to advise that we are no longer in a position to continue to do so.

Customers are advised that effective from 31st March 2014 DP World Melbourne will be introducing an Infrastructure Surcharge.

The Infrastructure Surcharge, effective from 31st March 2014 will be;

A\$3.45 (excluding GST) per full container handled via gate operations.

The Infrastructure Surcharge is applicable at DP World leasehold facilities in the Port of Melbourne.

The Infrastructure Surcharge will be applied via the Vehicle Booking System to road transport operators and will be covered by the existing Carrier Access Arrangements including payment terms.

DP World reserves the right to review the Infrastructure Surcharge.

If you have any queries please do not hesitate to contact Sean Bradley 9680 0830.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Andrew Jena', written over a horizontal line.

Andrew Jena
Director and General Manager
DP World Melbourne

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O'Brien, Belinda

From: WST RD <WST.RD@dpworld.com.au>
Sent: Tuesday, 4 March 2014 9:59 AM
Cc: Craig Sandford; Cathy Lando; WST Transport: WST RD (WST.RD@dpworld.com)
Subject: FW: Infrastructure Surcharge
Attachments: Notice Infrastructure Charge.pdf

All Carriers,

Please see attached notification.

Kind Regards,

Sean

Sean Bradley
Landside Superintendent
Operations
DP World Melbourne
Ph: +61 3 9680 0830
Email: wst.transport@dpworld.com.au

"Safety is sacrosanct. It will not and cannot be compromised"



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3rd March 2014

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If you have any queries please do not hesitate to contact Sean Bradley 9680 0830.

Yours sincerely



Andrew Jena
Director and General Manager
DP World Melbourne

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O'Brien, Belinda

From: Craig Sandford <Craig.Sandford@dpworld.com.au>
Sent: Wednesday, 5 March 2014 9:43 AM
To: Tony Desira
Cc: Sean Bradley; Andrew Jena; Gary Ellis
Subject: RE: Infrastructure Surcharge

Hi Tony,

Yes this is the approval to proceed with 1 stop. The infrastructure surcharge applies to all full containers received and delivered at both WST and WSIT and will be \$3.45 X GST with the go live date 31/03/2014. Can you please let me know the "finance detail" you need. I assume GL code is required which I will find out, but is there anything else?

From: Tony Desira
Sent: Wednesday, 5 March 2014 9:21 AM
To: Craig Sandford
Cc: Sean Bradley; Andrew Jena; Gary Ellis
Subject: Re: Infrastructure Surcharge

Hello Craig,

Is this also approval for me to proceed with the 1-Stop changes required to the system. There will be an approximate charge of \$3600 for the changes required.

I will also require all of the Finance detail for AX and other systems before proceeding with 1-Stop.

Kind regards,

Anthony Desira
IT/System Superintendent
Operations
DP World Melbourne
Ph: [+61 3 96800706](tel:+61396800706)
Mbl: [+61 421 097 782](tel:+61421097782) Email: tony.desira@dpworld.com.au
www.dpworld.com

"Safety begins with teamwork"

On 4 Mar 2014, at 9:53 am, "Craig Sandford" <Craig.Sandford@dpworld.com.au> wrote:

Hi Sean,

The attached communication is approved to be sent to the transport industry

Regards

Craig Sandford
Finance & Administration Manager
DP World Melbourne
Ph: +61 3 9680 0801
Mbl: +61 458 395 979
Email: craig.sandford@dpworld.com

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Security Information (S) with respect to the information

<Notice Infrastructure Charge.pdf>

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O'Brien, Belinda

From: Andrew Jena <Andrew.Jena@dpworld.com.au>
Sent: Wednesday, 5 March 2014 12:20 PM
To: Tony Desira; Craig Sandford
Cc: Sean Bradley; Gary Ellis
Subject: RE: Infrastructure Surcharge

Approved to proceed with whatever changes are required.

Regards/aj

From: Tony Desira
Sent: Wednesday, 5 March 2014 9:21 AM
To: Craig Sandford
Cc: Sean Bradley; Andrew Jena; Gary Ellis
Subject: Re: Infrastructure Surcharge

Hello Craig,

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Regards

Craig Sandford
Finance & Administration Manager
DP World Melbourne
Ph: +61 3 9680 0801
Mbl: +61 458 395 979
Email: craig.sandford@dpworld.com

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Notice of Infrastructure Charge

<Notice Infrastructure Charge.pdf>

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Melbourne

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Mackenzie Road
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3rd March 2014

NOTICE TO DP WORLD CUSTOMERS INFRASTRUCTURE SURCHARGE

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DP World reserves the right to review the Infrastructure Surcharge.

If you have any queries please do not hesitate to contact Sean Bradley 9680 0830.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Andrew Jena', written over a horizontal line.

Andrew Jena
Director and General Manager
DP World Melbourne

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O'Brien, Belinda

From: Cathy Lando <Cathy.Lando@dpworld.com.au>
Sent: Monday, 24 March 2014 10:33 AM
To: Cathy Lando
Subject: Customer Briefing : Infrastructure Surcharge
Attachments: Notice Infrastructure Charge 2nd communication.pdf

For your information, the attached Notice has been sent to all Carriers.

Kind regards,

Andrew Jena
General Manager
DP World Melbourne

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Melbourne

West Swanson Terminal
Mackenzie Road
West Melbourne VIC 3003
GPO Box 4732
Melbourne VIC 3001

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www.dpworld.com

24th March 2014

NOTICE TO DP WORLD CUSTOMERS INFRASTRUCTURE SURCHARGE

We wish to advise that as a result of feedback received from the industry, DP World Melbourne will postpone the introduction of the Infrastructure Surcharge that was due to commence on 31st March to now take effect from 1st June 2014. The fee will then be applied to road transport operators via the Vehicle Booking System. All other particulars remain as previously advised.

Should you have any queries, please feel free to contact Sean Bradley on 9680 0830.

Yours faithfully

A handwritten signature in blue ink, appearing to read 'Andrew Jena'.

Andrew Jena
Director & General Manager

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O'Brien, Belinda

From: Craig Sandford <Craig.Sandford@dpworld.com.au>
Sent: Monday, 24 March 2014 10:30 AM
To: John McLoughlin; Tony Desira
Cc: Garry Douglas; Anit Patel
Subject: RE: Infrastructure Surcharge

Hi John and Tony,

It has been decided by the business to postpone the introduction of the infrastructure surcharge to the 1st June. We can still develop the functionality but not turn it on until June.

Regards Craig

From: John McLoughlin [mailto:jmcloughlin@1-stop.biz]
Sent: Thursday, 6 March 2014 3:02 PM
To: Tony Desira
Cc: Craig Sandford; Garry Douglas; Anit Patel
Subject: RE: Infrastructure Surcharge

Hi Tony,

I have looked at your request and it appears to be just a configuration of the VBS Invoicing to include a "infrastructure surcharge". I understand this needs to be in place on 31 Mar 14, I assume it's the 1st full billing run from that date.

I have raised this request to our Operations Team (Anit) who will contact you short regarding the implementation and setting your expectation for the delivery. The reference number is VBS-3879.

If you have any questions please let me know.

Regards

John

John McLoughlin
Product Manager



1-Stop Connections Pty Ltd
P +61 (2) 9588 8971
M +61 419 220 714
F +61 (2) 9567 9967
E jmcloughlin@1-stop.biz
W www.1-stop.biz

From: Tony Desira [mailto:Tony.Desira@dpworld.com]
Sent: Wednesday, 5 March 2014 10:21 AM
To: John McLoughlin
Cc: Craig Sandford
Subject: Fwd: Infrastructure Surcharge

Hello John,

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Please see correspondence below. Can you let me know what you require to setup the 'Infrastructure Charge' for WST & WSIT in the way of finance details. I will send back the information you require in one email along with the approval for acceptance of work that needs to be carried out. Thanks.

Kind regards,

Anthony Desira
IT/System Superintendent
Operations
DP World Melbourne
Ph: [+61 3 96800706](tel:+61396800706)
Mbl: [+61 421 097 782](tel:+61421097782)
Email: tony.desira@dpworld.com.au
www.dpworld.com

"Safety begins with teamwork"

Begin forwarded message:

From: Craig Sandford <Craig.Sandford@dpworld.com.au>
Date: 5 March 2014 9:43:16 am AEDT
To: Tony Desira <Tony.Desira@dpworld.com.au>
Cc: Sean Bradley <Sean.Bradley@dpworld.com.au>, Andrew Jena <Andrew.Jena@dpworld.com.au>, Gary Ellis <Gary.Ellis@dpworld.com.au>
Subject: RE: Infrastructure Surcharge

Hi Tony,

Yes this is the approval to proceed with 1 stop. The infrastructure surcharge applies to all full containers received and delivered at both WST and WSIT and will be \$3.45 X GST with the go live date 31/03/2014. Can you please let me know the "finance detail" you need. I assume GL code is required which I will find out, but is there anything else?

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To: Craig Sandford
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Regards

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Mbl: +61 458 395 979
Email: craig.sandford@dpworld.com

"Safety is sacrosanct, it will not and cannot be compromised."

<Notice Infrastructure Charge.pdf>

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