

Questions

1. **According to ADM's published shipping stem, ADM Trading Australia is the only exporter that has had grain loaded via the Port Pirie loader. Can you please confirm whether and to what extent ADM has received from exporters requests to have grain loaded via the Port Pirie loader or expressions of interest in having grain loaded via the Port Pirie loader?**

[Confidential]

No expressions of interest have been received this season however we have had discussions with other marketers about using ADM's facilities.

2. **In ADM's application for exemption ADM noted that 'ADM estimate the total shipping capacity through Port Pirie to be maximum 150,000mt per annum.' According to ADM's published shipping stem ADM loaded around 180,000 tonnes between early December 2020 and late April 2021 (i.e. just under five months).**

While the 150,000 tonne figure was an estimate, noting that that estimate was exceeded in around five months could you please explain what the 150,000 tonne figure was based on and whether ADM considers that it remains an appropriate estimate for the facility's capacity in subsequent years. Could ADM also please provide an updated estimate for the 2020/21 shipping year (i.e. 1 October 2020 – 30 September 2021)?

[Confidential]

Our final tonnage for the season will be 181,435.76mt as the current shipping stem reflects. We do not envisage any further tonnage to be exported through our Port Pirie operations for the season 20/21.

[Confidential]

3. **ADM has provided high level details of its Standard Operating Procedure (SOP) for the Mobile Bulk Loading (MBL) that was approved by the Department, has any part of this agreement changed since you provided this information? Could you please confirm the confidentiality status of this information?**

[Confidential]

We are open to discussing the specific of our SOP with the ACCC or any other marketer for that matter should they have any questions.

4. **Relatedly, will ADM continue to use the same mobile ship loader or is there the potential (or plans) to use different mobile ship loaders in the future? Does ADM's Standard Operating Procedure (SOP) for the Mobile Bulk Loading (MBL) operation require ADM to use a specific mobile loader?**

[Confidential]

5. **Is ADM planning to increase the capacity of its facility in any other ways?**

[Confidential]

6. **Have exports from Port Pirie to date involved two port loading, if so which other ports has ADM used to complete Port Pirie loadings?**

[Confidential]

7. **Has ADM entered into any further agreements regarding the facility, either with Flinders Ports, [Confidential] or other parties?**

No.

However, Port Pirie Berth 5 will undergo asphaltting this August in preparation for next season's exports should they eventuate. [Confidential]