## Response ID ANON-DUXZ-42GG-Y

Submitted to Northern Australia Insurance Inquiry Submitted on 2017-12-03 23:13:08

About you

What is your name?

Name:

I do not want my name to be published.

Do not publish my name

What is your email address?

Email:

What is your suburb/town and postcode? (Only one is required.)

Suburb/town::

Postcode::

If you live in northern Australia, please tick all descriptions that apply to you.

What type of residence do you live in?

What insurance do you currently have? Please tick all descriptions that apply to you.

What is important in your decisions about insurance?

1. How important is the price ('premium') in your decision?

You could also tell us: Did you know about the price of insurance in your town before you moved there? Has price changed a lot? Have you tried to get a lower price?:

Very important when supporting a young family. Insurance was always more expensive than southern Australia but our insurance just doubled in the last 12 months. We shopped around but alot of companies won't insure up here or are more expensive.

2. How much choice of insurers do you have?

You could also tell us: Where you live, how much choice is there between insurers? Do you think different insurers offer different policies (i.e. is coverage different)?:

There isn't much affordable competition around Exmouth. Most policies are fairly similar

3. What are you covered for?

You could also tell us: Can you get the sort of insurance you want? Do you want flood insurance? How confident are you that you know what you are covered for and what limits you have? If you have made a claim, were you covered for what you thought you were?:

We're covered for home and contents with flooding only covered by storm damage. We have claimed previously and they have been good to deal with. The main issue is the rising prices

4. How important is customer service and claims handling reputation?

You could also tell us: How much does an insurer's reputation matter? How much does customer service matter? Have you seen an insurer behaving in a way that you think is unfair or confusing?:

The dealings we have had with our insurance company has been fairly good, unlike many friends of ours within the same town. Reputation is important to us, luckily we have a policy in place already as our insurance company is not taking on any new policies

- 5. Have you seen an insurer behaving in way that you think is unfair or confusing?
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We have been caught out once, purely based on fine print within the policy

- 6. Has an insurer told you that they won't insure you or renew your insurance policy? If they have, what were the reasons they gave you?
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## How you get information about insurance and how easy it is to understand?

7. What information does your insurer give you and how useful is it?

You could also tell us: Does your renewal notice say if price has changed and the reason? Does it say how premiums are calculated? What could insurers do to make it easier to understand their products?:

Our policy has doubled from the previous year without any indication that there was an increase or why it has increased. My wife called them to get an explanation but no reasonable explanation was given

8. Where else do you see or look for information?

You could also tell us: How much effort is it to look for better or cheaper policies? What sort of advertising do you see? Have you used websites, tools or calculators? If you live in Queensland, have you heard about or used the North Queensland Home Insurance website? What did you think about it?:

My wife searched alot on the internet and made phone calls. We looked at reducing the value of our property and contents and increasing our excess to make it cheaper but everywhere was more expensive or didn't give the same coverage

9. Have you used, or thought about using, a broker? Why or why not?

You could also tell us: Did it make it easier for you to get a policy that you were more confident suited your needs?:

We spoke to a broker but couldn't get a better deal

10. Is there information to meet the needs of all consumers?

You could also tell us: Who can you ask if you need help understanding insurance? Is there information for people who are unable to read or write or use a language other than English? Do insurers have an office in your area or do they visit? Is mail, phone or internet access an issue in remote areas?

There are no brokers or agents in our town, we rely mainly on the internet or by phone communications

11. What special information do owners or managers of strata units need?

You could also tell us: How difficult is it to get clear and useful information about strata insurance? How transparent is the information provided to

12. Have you seen examples of tools, technology or information in other industries that should be used to make insurance easier to understand?

Have you seen examples of tools, technology or information in other industries that should be used to make insurance easier to understand?: Not that I'm aware of

## Have you switched insurers?

13. Have you considered switching insurance in recent years? Did you go ahead and switch? Why or why not? Please tell us about your experience.

You could also tell us: Did you consider switching policies with the same insurer, to a different insurer, or both? How did you find and compare policies? How many quotes did you compare? Was it a lot of effort? How does the use of standard definitions, such as for 'flood', make it easier to compare? Was your focus on price or coverage or both? Did you use a broker to help you?:

We switched insurance companies for our car insurance, but home and contents we couldn't find a better alternative that was affordable. We searched at least half a dozen companies

# What can households and insurers do to make insurance more affordable?

14. Have you considered renovating or altering your home, or building a new home to, to reduce the risk of storm or cyclone damage? Did you go ahead?

You could also tell us: How did you find out about building for your local conditions? How did you decide that it was a 'worthwhile' investment? If you made any alterations, did this have any impact on your insurance premium? Has it already, or will it, save you money in the long run?:

Ours is an old house but it has survived all the major cyclones. We are maintaining the property and will look at replacing the roof in the next 5 years. With falling

property prices and lack of employment in the town, it's hard to justify spending the money to renovate the house and over capitalise, especially if you decide to try and sell and move to a different location

#### 15. What are insurers doing to make it easier and could they do more?

You could also tell us: Would your premium be lower if you made your house or belongings safer? Can you pay fortnightly or monthly and how much extra does it cost to do so? Does your insurer offer Centrepay to eligible customers? Have you seen new or different policies to target particular consumers, such as tenants, households on a low income, or people with only a small amount to insure?:

I doubt the premiums would come down due to making the house safer, most of their quotes are based on the value of the house and the age of it. No-one has ever come to evaluate the house based on how safe it is

### 16. What are you doing to manage the cost of insurance?

You could also tell us: Have rising premiums motivated you to spend more effort looking for better policy options? Have you, or would you, reduce your level of coverage to save? Who else can you get help from?:

We have our excess higher to reduce our premiums

## Other issues

17. If you have a view or experience to share that you haven't already covered in another question, please tell us about it. (Optional)

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