



Our Ref: Your Ref:

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3 April 2007

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Dear Dr Warren

MOBILE TERMINATION COST MODEL: BUSY HOUR STATISTICS

The Australian Competition and Consumer Commission (ACCC) notes that the busy hour (BH) parameters are important for dimensioning the network in the WIK Model. The ACCC also understands that this parameter can be both country-specific and peculiar to a mobile network.

Given that some MNOs, have raised the busy hour (BH) parameters as an issue in their submissions, the ACCC is endeavouring to accurately reflect any country-specific characteristics of the BH in Australia.

However it can only do so with assistance from the MNOs operating in Australia. As a result the ACCC is seeking Telstra's cooperation in providing key BH statistics that inform the BH parameter in the WIK Cost Model, namely, the:

- average measured proportion of daily traffic in the BH (per cent)
- average number of days per year on which the typical BH is relevant (number of days)
- average traffic per customer during the BH (milli Erlang)

These data can be presented in a table that clearly identifies which of these data are commercial-in-confidence (c-i-c) to Telstra.



The ACCC recognises that these statistics are c-i-c. At this stage, these data will be used for internal (ACCC) purposes to identify any significant and country-specific trends that may need to be taken into consideration when parameterising the WIK Model. The ACCC may need to use these data for other purposes in the future.

This request is being made to the four mobile network owners and operators in Australia, and we would appreciate Telstra's cooperation in this regard.

The ACCC understands that these data should be readily available and asks that Telstra provide these data by no later than close of business on 13 April 2007. If Telstra is not able to provide these data by this date, the ACCC would appreciate a short letter or email stating the reasons why these data are not available.

This letter, along with any responses from Telstra in relation to this matter (excised of any c-i-c information as identified by Telstra), will be placed on the ACCC's website.

If you have any queries in relation to this request please feel free to call Gwenda Gleeson on (02) 9230 9188.

Yours sincerely

Robert Wright

General Manager

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