



GrainCorp

2009/10

**Annexure A
Wheat Port Terminal Services and Fees
Schedule**

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Notes:

1. Unless stated otherwise, all prices are quoted as AUD per tonne.
2. All fees are quoted exclusive of GST.
3. These prices are effective from 1 October 2009.

1.0 Port Intake Fees

1.1 Intake Fees at Terminal ex GrainCorp Country Sites

Ex GrainCorp Country Site Receival				
All Port Terminals	Wheat	Transport Mode	NSW & VIC Fee / T	QLD Fee / T
		Rail		
		Road		

Intake into the terminal is as specified as per the shift hours listed in 4.1 of this Annexure A. Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

Services included in the Port Terminal intake fee ex GrainCorp Country Sites include:

- Supply chain management from Country Sites to Port Terminals including liaison with the Client's freight provider;
- Unloading of rail and road trucks;
- Intake into the Port Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification confirmation on delivery;
- Standard Terminal testing services;
- Weighing on delivery;
- Transfer of Grain to storage cells;
- Recording and provision of delivery information;
- Provision of rail or road truck details to the transport provider for billing purposes;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm, etc)

Services **excluded** in the Port Terminal intake fee ex GrainCorp Country Sites:

- Stevedoring costs
- Geelong wharfage



1.2 Intake Fees at Port Terminals ex Approved Bulk Handling Company* - Treated

* refer Definitions 14.1 of the Wheat Port Terminal Services Agreement.

Ex Other Approved Bulk Handling Company* – Treated / Fumigated Grain				
All Port Terminals	Wheat	Transport Mode	NSW & VIC Fee / T	QLD Fee / T
		Rail		
		Road		

Intake into the Port Terminal is as specified as per the shift hours listed in 4.1 of this Annexure A.

Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

When receiving treated or fumigated wheat by other **Approved Bulk Handling Company***, the Client must advise on submitting the Cargo Nomination Application (and prior to delivery), the details of any chemical treatment used or planned to be used, and not deliver the wheat until advised that such treatments are acceptable to GrainCorp. Port Terminals have a nil tolerance for fumigant residues. Where the wheat has been fumigated, the Client must provide a 'clearance certificate' stating that the commodity is free from all fumigant residues, issued by a licensed fumigator. If this information cannot be supplied fees as outlined in section 1.3 of this Annexure A will be applicable.

Services included in the terminal intake fee ex other Approved Bulk Handling Company include:

- Unloading of rail and road trucks;
- Intake into the Port Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification on delivery;
- Standard Terminal testing services
- Weighing on delivery;
- Transfer of Grain to storage cells;
- Recording and provision of delivery information;
- Provision of rail or road truck details to the transport provider for billing purposes;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm, etc)

Services excluded in the Port terminal intake fee ex other Approved Bulk Handling Company:

- Stevedoring costs
- Geelong wharfage

The direct to port intake fee under this section 1.2 Annexure A will be available for deliveries of wheat by customers who meet the terms and conditions of Annexure B: Port Terminal Services Protocol and the following terms of access:

- Minimum of 500 tonnes per day delivery by road or 1,000 tonnes by rail during normal Port Terminal receipt hours, on normal business days as advised by the Port Terminal from time to time;



- Deliveries are to be in accordance with a Site Assembly Plan agreed to between the parties;
- Minimum parcel of 5,000 tonnes for a specific nominated vessel;
- All cargo to be delivered within an agreed period prior to the nominated date of arrival of the vessel. Such period will be a maximum of 21 business days and will be dependent on the storage capacity allocated for that accumulation;
- Deliveries not to commence prior to acceptance by GrainCorp of the Cargo Nomination Application and under the terms as contained in Annexure B: Port Terminal Services Protocol .
- The Client will provide proof of prior treatment before rail or road is directed to the port terminal;
- No grain protection (pesticide or fumigation) to be provided by GrainCorp;
- The Client allows GrainCorp to inspect the Grain in store before outloading to the Port Terminal;
- Delivery inspection to consist of check for infestation (infested loads will be rejected), obvious contamination and moisture content (loads exceeding maximum tolerances will be rejected) only. The Client indemnifies GrainCorp for any claims in relation to the quality of the grain received or outloaded;
- The Client agrees to remove all grain left in the Port Terminal after completion of loading the vessel. Additional charges are applicable to residual grain left in the Port Terminal after the completion of loading as detailed in this Annexure A.

Fees for service requirements that do not meet the above criteria will be quoted on a case by case basis depending on the services required. Unless special circumstances apply (ie. provision of services beyond those normally provided for ex-grower receivals), the fee will not exceed those detailed in 1.3 of this Annexure A.

Failure by the Client to meet any of the agreed service parameters during the delivery period or after may lead to additional charges being levied.

The applicable Port Terminal intake fee is levied against all tonnes received into the terminal.

1.2.1 Intake at Port Terminal by Rail from ex Other Approved Bulk Handling Company - Infested Loads

Ex other Approved Bulk Handling Company* - Infested Loads	Fee / T
Rail Receiving Path Cleaning Fee	/ Train consist
Hospital Bin/Bunker Treatment (includes transport, handling and treatment)	per tonne
On site fumigation (where available)	per 1,000 (wheat) tonne of bin capacity

Intake into the Port Terminal is as specified as per the shift hours listed in 4.1 of this Annexure A.

Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

In the circumstance where wheat is delivered to a GrainCorp Port Terminal by rail from an Other Approved Bulk Handling Company and is found to be infested, the mitigation costs will be charged to the Client. The charges will be levied in two separate components:

1. Rail receiving path cleaning fee; and either of
2. Fumigation fee for the infested grain (where this service is available); or



3. Removal of the grain from the terminal to a "hospital" facility for disinfestation.

GrainCorp reserves the right to reject wheat from intake into the Port Terminal if infestation is detected prior to the unloading of rail wagons.

**1.3. Intake at Terminal ex Other Approved Bulk Handling Company* -
Untreated, ex Non-approved Storage, ex Grower**

Untreated means that the grain has not been treated to a level acceptable by GrainCorp within the last three months

If the Client is unable to provide proof of prior treatment, or Wheat is received from a non-approved Bulk Handling Company, or grain is received from the Grower, then the intake fees below will be applicable to all tonnes unloaded if GrainCorp agrees to accept the deliveries.

Ex Other Approved Bulk Handling* – Untreated, ex Non-approved Storage, ex Grower	Commodity	Component	NSW & VIC Fee / T	QLD Fee / T
All Port Terminals	Wheat	All Grades		

Intake into the Port Terminal is as specified as per the shift hours listed in 4.1 of this Annexure A.

Overtime fees as per 4.1 are applicable for intake and unloading outside of these hours.

The services included in the Port Terminal intake fee include:

- Unloading of road trucks;
- Intake into the Port Terminal during the hours and days as specified by GrainCorp;
- Sampling and classification on delivery;
- Standard Terminal testing services;
- Weighing on delivery;
- Transfer of Grain to storage cells
- Recording and provision of delivery information on Receiving Dockets;
- Grain hygiene and quality management;
- Elevation to outloading paths;
- Regulatory compliance costs;
- Shipping stem maintenance;
- Insurance for all general physical risk (ie. fire, flood, storm etc.);



1.4. Re-Delivery at Terminal

Re-Delivery at Terminal	Commodity	Component	Fee / T
All Port Terminals	Wheat	All Grades	

This fee is applicable to wheat outloaded from a GrainCorp site and rejected at its destination for reasons outside of the control of GrainCorp and tendered for re-delivery to the Port Terminal. This fee will apply if wheat is rejected at a destination for quality non-conformance and subsequent load samples indicate that the load is within specification.

1.5. Cargo Nomination Application Booking Fee

Cargo Nomination Application Booking Fee (non refundable)	Fee / T
Wheat at all Port Terminals (Refer to Annexure B: Port Terminal Services Protocol for applicable conditions on nominated tonnes).	

This fee is in addition to any other fees that may be applicable to the intake, storage and the loading of vessels.

Conditions applicable to this fee are to be found in Annexure B: Port Terminal Services Protocol.

The Client will be invoiced on the cargo nomination tonnage. Following completion of loading of the vessel an adjustment invoice or credit will be prepared as part of the vessel loading advice (VLA) to adjust for loaded tonnes.

1.6. Vessel Loading Fee

Vessel Loading Fee	Fee / T
Wheat	

The vessel loading fee is in addition to the Port Terminal Intake fees listed in tables 1.1, 1.2 and 1.3 of this Annexure A and will be charged against all tonnes loaded onto vessels.

For Wheat outloaded to ship, the fee includes the following services:

- Transfer of wheat to the ship's side;
- Loading ships as per the relevant clauses in the Wheat Port Terminal Services Agreement and Annexure B,
- Monitoring of wheat quality during loading;
- Liaison with stevedore regarding loading requirements;
- Collection of hatch and cargo samples if required.

Loading of ships on a 24 hour per day basis can be arranged with prior notice to the Graincorp Export Shipping Manager and is subject to availability of labour and payment of additional charges. Overtime charges will be applicable as described in this Annexure A.

Fees for the collection of samples during loading of vessels can be found in section 5 of this Annexure A.



2.0 Port Storage Fees

2.1 Basic Terminal Storage Fee

Basic Terminal Storage Fee		Fee / T
All Port Terminals for Wheat	Price per week. (Stock On Hand Monday 12.01am opening balance)	per week All port terminals

The services provided for in the storage fees are as follows:

- Maintenance and provision (including electronically) of wheat stock records by Terminal and grade;
- Pesticide and fumigation application as required during the storage period;
- Condition monitoring, including aeration and temperature monitoring of canola.

The fees will be calculated by multiplying the Client's opening accounting stock balance at each Port Terminal on each Monday (including Public Holidays) by the relevant weekly storage fee.

2.2 Additional Terminal Storage Fees

These fees are in addition to the basic terminal storage fee.

Additional Terminal Storage Fees		Fee / T
Wheat	Cargo accumulated and awaiting loading on vessel which is 5 days beyond assigned Estimated Load Date for that vessel	per tonne per day
	Residual stock remaining in port after vessel departure	per tonne of capacity per week

3.0 Port Outloading Fees

Rail and road outloading from Port Terminals

- Road and rail outloading from Geelong, Newcastle and Mackay is by appointment only
- Road outloading from Portland and Port Kembla is by appointment
- Rail outloading is not available from Portland or Port Kembla
- Adequate notice must be provided by submission of a road or rail outload order in order to program outloading around the receipt and shipping activities

Outloading fees to domestic end users is included in the Port Terminal intake fee. Please refer to tables under 1.1, 1.2 and 1.3 of this Annexure A.

4.0 Port Terminal Miscellaneous Fees

4.1 Miscellaneous Fees

Port Terminal Miscellaneous Fees			Fee / T
Overtime fees for ship loading	Newcastle	Per shift	
	Port Kembla	Per shift	
	Geelong	Per shift	
	Portland	Per shift	
	QLD Ports	Per shift	
Overtime fees for rail and road intake	Newcastle	Per shift	
	Port Kembla	Per shift	
	Geelong	Per hour	
	Portland	Per hour	
	QLD Ports	Per shift	
Newcastle Transfer fee from Western Storage to main terminal		N/A	
Blending Fee		Per tonne	
Pre-blending fee for bulk		Per tonne	
Minimum Cargo Additional Loading Fee < 5,000 tonnes		Per tonne	
≥ 5,000 and < 10,000 tonnes		Per tonne	
Portland Terminal Shunting Fee		Per tonne	
Truck Marshalling Fee		Per tonne	
Geelong Terminal Wharf Hire		Per tonne	
Buyer to Buyer Transfer (sellers fee)	Internet	Per tonne	
	Manual	Per tonne	
Customer requested receipt Amendment*	Internet	Per receipt	
	Manual	Per receipt	
Shipping and Domestic Outturn Quality Certificate (includes Vendor declarations)		Per Certificate	
Inter-Zone Transfer Fee (Queensland only)		Per tonne	
Newcastle Grading Plant		Price and conditions on application	
Pesticide Residue Free Wheat (PRF) or Pesticide Residue Restricted Wheat (PRR)		Per tonne	



The applicable Day Shift hours at the Port Terminals are:

Terminal	Day Shift
Mackay	07:00 – 15:00 Monday to Friday
Gladstone	07:00 – 15:00 Monday to Friday
Fisherman Islands	07:00 – 15:00 Monday to Friday
Carrington	07:30 – 15:00 Monday to Friday
Port Kembla	07:15 – 14:45 Monday to Friday
Geelong	07:30 – 15:30 Monday to Friday
Portland	07:30 – 15:30 Monday to Friday



Blending Fee

A blending fee for no more than three grades will apply when separately segregated grades are either mixed together in store or on outturn (including loading separately segregated wheat into ship's holds).

A blending fee will also apply when wheat is blended to meet a customised grade. A customised grade is any commodity specification that does not meet the standard grade, for example but not limited to, blending to increase protein, or blending to reduce screenings to meet **contract** specifications.

The blending fee is applied to the total tonnes across the whole cargo. GrainCorp does not assume responsibility for compliance of grades and specifications where blending has been undertaken. If grain does not meet quality specifications at the destination, GrainCorp will refund the blending fee provided that the Client provides documentary proof to the reasonable satisfaction of GrainCorp that the grain has not met customer specifications.

Pre-blending Fee

A pre-blending fee will apply when the exporter requires three or more segregated grades to be blended. The pre-blending fee is applied to that portion of the cargo that requires pre-blending prior to the vessel arriving. The pre-blending fee applies to the total tonnes of the lesser tonnage grades.

Geelong Wharf Facility Hire Charge

The Geelong wharf facility hire charge per tonne loaded is levied on the shipper. Other charges such as lay time charges and provision of fresh water apply, but these are levied on the vessel's agent.

Portland Shunting Fee

Applies to all tonnes delivered by rail to the Portland Terminal. This is included for cost recovery purposes only and is collected by GrainCorp for payment to the Port of Portland for the shunting service.

Truck Marshalling Fee

At Port Terminals where applicable.

Inter Zone Transfer

Grain delivered into the Mackay Port Zone and exported through another Port will attract an Inter Zone Transfer fee. This fee is collected by GrainCorp on behalf of The Mackay Port Authority.



Pesticide Residue Free Grain

Pesticide Residue Free (PRF) wheat is wheat that has not been treated by GrainCorp with a contact pesticide. GrainCorp is not responsible for PRF wheat that has been accepted into the Port Terminal from other bulk handling companies, private storage or from growers as GrainCorp does not test on receipt for the presence of prior treatments. Nor is GrainCorp responsible for prior treatments or contamination from storage, handling or transport equipment. PRF wheat is supplied to the market via common grain paths, elevators, conveyors, silos, road/rail trucks etc which have the capacity to transfer low levels of contamination of pesticides.

This is applicable where wheat is requested by the customer, **and agreed by GrainCorp**, to be shipped as pesticide residue free to either the domestic or export market. Payable on all grain required to be shipped as PRF.

- PRF wheat requests require a minimum of four weeks notice
- GrainCorp does not guarantee PRF wheat nor accept any liability for wheat not meeting PRF requirements
- GrainCorp can only review the hygiene history for wheat held in GrainCorp storages
- PRF requests must be stated clearly on all enquiries, packing instructions and CNAs
- The fee covers site selection and arrangement of samples and arrangement of tests
- PRF testing for bulk shipments is included in the fee above
- PRF testing for bulk shipments does not include rapid tests which are at the shipper's expense
- PRF results are usually only available after the vessel has sailed
- If the wheat is found to exceed maximum residue levels at the destination, GrainCorp will refund the PRF fee but accepts no liability

Pesticide Residue Restricted Grain

Pesticide Residue Restricted (PRR) wheat is wheat that is selected, tested and outturned to a pesticide level which varies from the maximum residue limits prescribed for the commodity by the Australian Pesticides and Veterinary Medicines Authority (APVMA) and Food Standards Australian & New Zealand (FSANZ). GrainCorp is not responsible for ensuring pesticide restricted wheat meets specified residue tolerances where the commodity has been accepted into the Port Terminal from other bulk handling companies, private storage or from growers as GrainCorp cannot have knowledge of nor be responsible for prior treatments or contamination from storage, handling or transport equipment. Pesticide restricted wheat is supplied to the market via common grain paths, elevators, conveyors, silos, road/rail trucks etc which have the capacity to transfer low levels of contamination of pesticides.

This is applicable where wheat is requested by the customer, **and agreed by GrainCorp**, to be shipped as pesticide residue restricted wheat to either the domestic or export market. Payable on all wheat required to be shipped as PRF.



- PRR wheat requests require a minimum of four weeks notice
- GrainCorp does not guarantee PRR wheat or accept any liability for wheat not meeting PRR requirements
- GrainCorp can only review a the hygiene history for wheat held in GrainCorp storages
- PRR requests must be stated clearly on all enquiries, packing instructions and CNAs
- The fee covers site selection and arrangement of samples and arrangement of tests
- PRR testing for bulk shipments is included in the fee above
- PRR testing for bulk shipments does not include rapid tests which are at the shipper's expense
- PRR results are normally only available after the vessel has sailed
- If the wheat is found to exceed maximum residue levels at the destination, GrainCorp will refund the PRR fee but accepts no liability

5. GrainCorp Technical Services Port Sample Fees

Port Sample type	Quantity	Fee
Storage unit sample	For each 5kgs or part thereof	
Composite preshipment sample	For each 5kgs or part thereof	
Parcel sample	For each 5kgs or part thereof	
Hatch sample	For each 5kgs or part thereof	

Where bins are required to be turned for sample collection, charges will apply and will be advised to the Client at an agreed rate. All prices exclude freight costs and GST. These will be billed separately.

Prices for services provided by GrainCorp Technical Services (such as independent analysis) are available separately and do not form part of this agreement.

