

Our Ref: M2006/536
Your Ref:
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6 September 2007

Dr Tony Warren
Executive Director - Regulatory Affairs
Public Policy and Communications, Telstra Corporation Ltd
Barton ACT 2600

Dear Dr Warren

MOBILE TERMINATION COST MODEL: INFORMATION REQUEST

The Australian Competition and Consumer Commission (ACCC) is currently finalising the MTAS Pricing Principles Determination consultation process.

The ACCC is requesting information from MNOs to refine the calibration of the WIK Model for Australia.

The ACCC is seeking Telstra's cooperation in providing the following information:

- Total number of BTSs and Node Bs by type i.e. total number of macrocells, total number of microcells and total number of picocells.
- Total number of sites leased or owned and used to support infrastructure for Telstra's mobile network(s)
- Extent of site sharing (from the BTS to MSC level) with other networks: total number of shared sites should be also classified into:
 - i. Number and proportion of total sites within a specific network element (i.e. percentage of total BTS Macrocell sites) that are shared with infrastructure servicing Telstra's 3G mobile networks.
 - ii. Number and proportion of total sites within a specific network element that are shared with infrastructure servicing Telstra's 2G CDMA mobile network.
 - iii. Number and proportion of total sites within a specific network element that are shared with infrastructure servicing Telstra's fixed network.
 - iv. Number and proportion of total sites within a specific network element that are shared with another MNO.
 - v. Number and proportion of total sites within a specific network element that are shared with another infrastructure owner other than i., ii., iii. or iv.



Tables in Excel format have been provided (see attached) to assist you with filling in the information that we require.

The ACCC understands that some of this information is likely to be commercial-in-confidence (c-i-c).

These data can be presented in a table that clearly identifies which of these data are c-i-c to Telstra.

At this stage, these data will be used for internal (ACCC) purposes to identify any material discrepancies that may effect the estimated cost of supplying the MTAS when compared to the data of relevant Australian MNOs. The ACCC may need to use these data for other purposes in the future. It is not seeking to precisely mirror the network of any actual MNO, but to ensure that the model parameterisation closely reflects an Australian context.

This data request is being made to Optus, Vodafone and Telstra.

The ACCC understands that these data should be readily available and asks that Telstra provides these data by no later than close of business on 28 September 2007. If Telstra is not able to provide these data by this date, the ACCC would appreciate a short letter or email stating the reasons why these data are not available.

This letter, along with any responses from Telstra in relation to this matter that are able to be disclosed publicly (and excised of any c-i-c information as identified by Telstra), will be placed on the ACCC's website.

If you have any queries in relation to this request please feel free to call myself on (03) 9290 1864

Yours sincerely



Robert Wright
General Manager
Compliance and Regulatory Operations
Communications Group