

STATEMENT OF [REDACTED]

On [REDACTED], I, [REDACTED], of [REDACTED]
[REDACTED], state as follows:

1 The information in this statement is confidential to Telstra Corporation Limited (“Telstra”) as it contains highly sensitive data about Telstra’s customer churn. I have prepared this statement on the basis that the information in it will remain confidential and that the information will only be disclosed in accordance with the terms and conditions agreed with Telstra and the recipient of the information.

Background

2 I am [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

3 [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

4 [REDACTED]
[REDACTED]
[REDACTED]

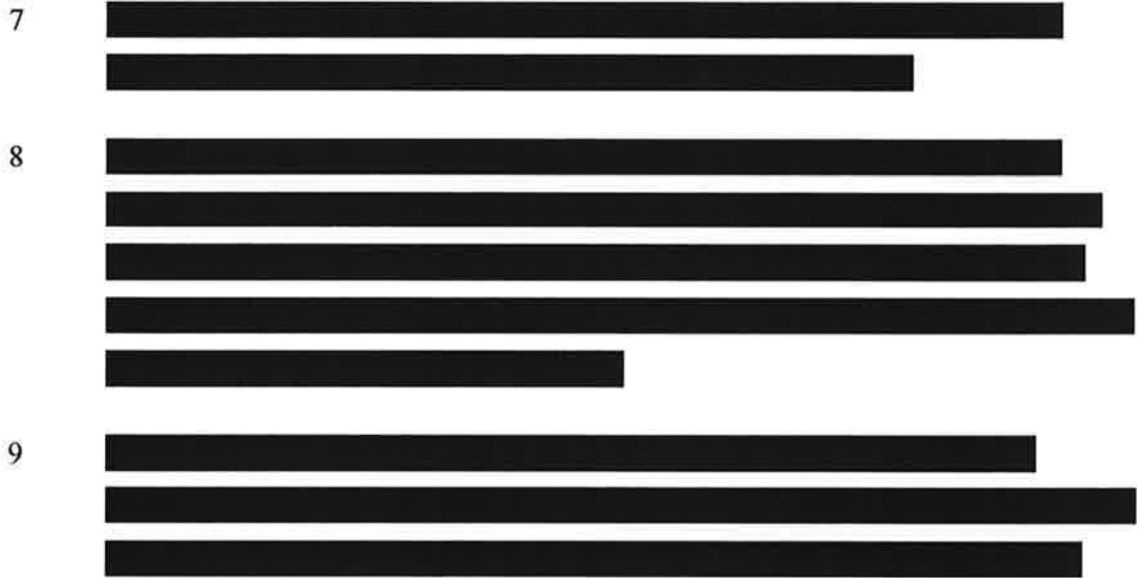
BigPond ADSL cancellations and churn rate data

5 [REDACTED], I receive data reports in regard to physicals and ADSL demand trends for BigPond services.

6 The data I receive includes data in relation to the number of cancellations of BigPond ADSL services and the “churn rate” for BigPond ADSL services for each financial year. Churn rate is a calculation of the number of BigPond services that have been cancelled in a financial year calculated as a percentage of the cumulative number of services in operation (“SIOs”) which are supplied with BigPond services

by Telstra for that financial year. The churn rate for each financial year is an indication of the cancellation rate of BigPond services.

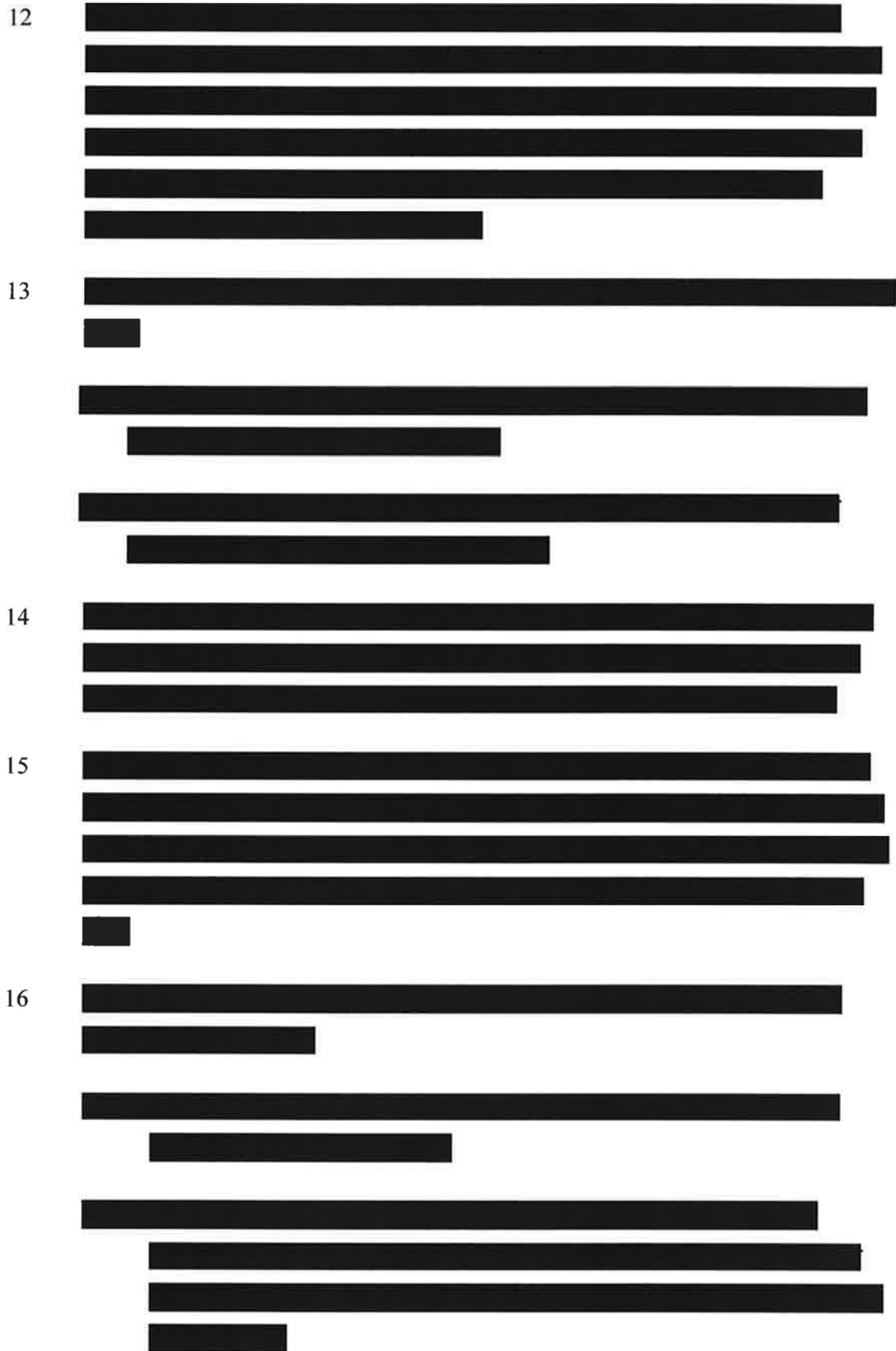
Cancellation and churn rate data collection for the period July 2001 to June 2006



Cancellation and churn rate data forecasts for the period July 2006 to June 2007



Calculation of BigPond churn rate



[REDACTED]

[REDACTED]

DATED: 15th August 2007

[REDACTED]