

**From:** Scott Murray  
**Sent:** Thursday, 9 November 2017 11:24 AM  
**To:** Cramond, Tessa  
**Cc:** Dalins, Marie  
**Subject:** RE: ACCC- South Australian Baiada Growers Group authorisation application  
[SEC=UNCLASSIFIED]

Dear Ms Cramond

We refer to the South Australian Baiada Growers Group authorisation application which we received on 1 Nov 2017 and our telephone call on 2 Nov 2017.

Our position can be summarised as follows:

1. We do not oppose the grant of the authorisation or that it be granted on an urgent interim basis. We recognise that other grower groups in other regions have been authorised to collectively negotiate with processors and we can see no reason why the SA growers should not be afforded the same opportunity/legal protection to do so;
2. We do not wish to respond on every matter that is referred to in the lengthy commentary contained within Annexures A-F attached to the authorisation application. We do however wish to record our view that some of that commentary on relative bargaining power, returns on investment, the level of competition and other market characteristics is flawed and in some cases is a misstatement of the true position.

Yours faithfully

**Scott Murray**  
**General Manager - Legal & Corporate Affairs**