

Bettatrans Waste and Recycling Transport

7 Naweena Road, Regency Park SA 5010

1300 885 625

<http://www.bettatrans.com.au/>

Dear Commissioner,

It is with worry that our family business has witnessed the re-emergence of the Council Solutions application for joint waste tenders. Bettatrans are a waste business s with over 25 years experience in the Adelaide market. Previously we have supported the WRISA and WRASA submissions on the Council Solutions submissions due to what we believe will be a significant impact on the Adelaide waste industry. We offer a human service with a focus on waste minimisation for our customers.

It is hard to believe in our eyes that our business and waste services customers could be better off in the case of large waste contracts being awarded across the city. Bettatrans does not own waste facilities and could not compete with bigger companies when it comes to the disposal of the waste. Our business has found a good niche in the Adelaide market which would be threatened by a lack of competition if large parts of the market became unavailable.

We are very worried about our continued access to the Adelaide market as Bettatrans does not have the people or resources to tender for the proposed council services, but we are concerned by the reducing access due to large companies growth through acquisition. It would be a large undertaking using people outside of the family and business to tender for one or all of the available contracts. It would also be costly and very risky for our business to buy all the fleet and resources necessary to undertake such a large contract.

Also, the loss of any subcontracting work we currently carry out due to a reduction in recycling processors would have a huge affect on the business and will threaten the business as a whole. A new reality of mega contracts and parts of the Adelaide market not being available goes against our current business model and contrary to some of the assertions made by Council Solutions and the Draft Determination it would be impossible for us to simply find replacement work elsewhere..

It is in our business and families best interest, and we believe the success of the Adelaide waste industry as a whole, that the application from Councils Solutions is denied so that the market and competition can continue to benefit everybody, including the customers, rather than favour a select few large companies in Adelaide. We ask the ACCC to consider very carefully the negative affects the proposed contracts would have on Bettatrans.

Kind Regards,

Chris Cunningham

Bettatrans