From: Peter Campbell $\square$
Sent: Wednesday, 7 June 2023 7:11 PM
To: Cassandra Ang [Cassandra.Ang@accc.gov.au](mailto:Cassandra.Ang@accc.gov.au)
Cc: Naomi Menon [Naomi.Menon@accc.gov.au](mailto:Naomi.Menon@accc.gov.au); Rebecca Ryan [Rebecca.Ryan@accc.gov.au](mailto:Rebecca.Ryan@accc.gov.au); Bethany White [Bethany.White@accc.gov.au](mailto:Bethany.White@accc.gov.au); Daniel Kiley <
Subject: RE: Health Partners application for authorisation [SEC=OFFICIAL] [ACCC-
ACCCANDAER.FID3431105] [HWLE-MATTER.C090649.1146532]

## Dear Cassandra

We have now been instructed that our client agrees to the description of Proposed Conduct in the email from Ms White of 2 June 2023.

Regards

Peter

## Peter Campbell

Partner


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From: Bethany White [Bethany.White@accc.gov.au](mailto:Bethany.White@accc.gov.au)

To:
Cc: Naomi Menon < Naomi.Menon@accc.gov.au>; Rebecca Ryan < Rebecca.Ryan@accc.gov.au>; Cassandra Ang [Cassandra.Ang@accc.gov.au](mailto:Cassandra.Ang@accc.gov.au); Daniel Kiley
Subject: FW: Health Partners application for authorisation [HWLE-MATTER.C090649.1146532] [SEC=OFFICIAL]

## OFFICIAL

Hi Peter,

From your response dated 27 April 2023, we understand that the provisions of the template agreement for which the applicant is seeking authorisation are clauses 17-26 and 30. Taking into consideration paragraph 3.2 of the application, we have combined these two to determine the applicant's Proposed Conduct to ensure the scope is sufficiently specific. Could you please confirm the below correctly reflects the applicant's definition of the Proposed Conduct:

The applicant is seeking authorisation to enter into and give effect to certain pricing arrangement provisions in agreements with Partner Practices in regional South Australia; specifically clauses 17-26 and clause 30 of the dental agreement (the Proposed Conduct). These clauses are replicated at Annexure A.

Specifically, the provisions provide that dental practices:

1. Cap the maximum prices for certain routine dental services provided to Members, including preventative and diagnostics services (Capped Services); and
2. For all services rendered to Members, ensure that Members are charged no more than the Partner Practice's usual fee schedule for other patients (Usual Fee Schedule).
We would appreciate if you could please respond by Wednesday 7 June.

Kind regards,

## Bethany White (she/her)

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