From: Peter Campbell <

Sent: Wednesday, 7 June 2023 7:11 PM

To: Cassandra Ang < Cassandra. Ang@accc.gov.au>

Cc: Naomi Menon < Naomi.Menon@accc.gov.au>; Rebecca Ryan < Rebecca.Ryan@accc.gov.au>;

Bethany White <Bethany.White@accc.gov.au>; Daniel Kiley <

Subject: RE: Health Partners application for authorisation [SEC=OFFICIAL] [ACCC-

ACCCANDAER.FID3431105] [HWLE-MATTER.C090649.1146532]

Dear Cassandra

We have now been instructed that our client agrees to the description of Proposed Conduct in the email from Ms White of 2 June 2023.

Regards

Peter

Peter Campbell

Partner



Full service | Commercially oriented | Unrivalled value

Adelaide | Brisbane | Canberra | Darwin | Hobart | Me bourne | Norwest | Perth | Sydney

Cyber fraud warning - please note that HWL Ebsworth will not notify you of a change to the firm's bank account details via email. If you are in any doubt, please telephone your known contact at the firm, with their known contact details, to verbally confirm the relevant bank account details prior to transferring funds electronically. Similarly, we may contact you to verify payment details in particular circumstances.

If you receive this communication by mistake we proh bit you from using it in any way and do not waive client legal privilege. Please notify us, delete the communication (and any attachments) and destroy all copies. We do not represent or warrant that this communication is free from computer viruses or other defects. You are respons ble for all loss or damage caused directly or indirectly by the use of this communication. If you do not receive all of the email or attachments please notify us immediately by reply email. Please do not click on any links or open attachments unless you recognise the sender and have verified that the communication is genuine. This notice should not be deleted or altered.

From: Bethany White < Bethany. White@accc.gov.au >

Sent: Friday, 2 June 2023 4:08 PM

To:

Cc: Naomi Menon < Naomi.Menon@accc.gov.au >; Rebecca Ryan < Rebecca.Ryan@accc.gov.au >;

Cassandra Ang < Cassandra. Ang@accc.gov.au >; Daniel Kiley

Subject: FW: Health Partners application for authorisation [HWLE-MATTER.C090649.1146532]

[SEC=OFFICIAL]

OFFICIAL

Hi Peter,

From your response dated 27 April 2023, we understand that the provisions of the template agreement for which the applicant is seeking authorisation are clauses 17-26 and 30. Taking into consideration paragraph 3.2 of the application, we have combined these two to determine the applicant's Proposed Conduct to ensure the scope is sufficiently specific. Could you please confirm the below correctly reflects the applicant's definition of the Proposed Conduct:

The applicant is seeking authorisation to enter into and give effect to certain pricing arrangement provisions in agreements with Partner Practices in regional South Australia; specifically clauses 17-26 and clause 30 of the dental agreement (the **Proposed Conduct**). These clauses are replicated at Annexure A.

Specifically, the provisions provide that dental practices:

- 1. Cap the maximum prices for certain routine dental services provided to Members, including preventative and diagnostics services (Capped Services); and
- 2. For all services rendered to Members, ensure that Members are charged no more than the Partner Practice's usual fee schedule for other patients (Usual Fee Schedule).

We would appreciate if you could please respond by Wednesday 7 June.

Kind regards,

Bethany White (she/her)

Senior Analyst | Competition Exemptions | Mergers, Exemptions and Digital Division Australian Competition & Consumer Commission
Level 2 | 111 Macquarie Street, Hobart TAS 7050
T: (03) 6215 9318
www.accc.gov.au



The ACCC acknowledges the traditional owners and custodians of Country throughout Australia and recognises their continuing connection to the land, sea and community. We pay our respects to them and their cultures; and to their Elders past, present and future.
