
From: Phil Hopwood
Sent: Friday, 23 February 2018 1:40 PM
To: Adjudication
Subject: HPE CM: Re: ACCC: Tooltechnic notification of resale price maintenance RPM20181 - consultation [SEC=UNCLASSIFIED]

Tess,

I originally supported this application because I thought it would help us maintain quality local support for quality brands. Unfortunately the complete reverse has happened. Tooltechnics has used this as an excuse to cut out all of the smaller suppliers by closing our accounts. This has meant that we can no longer provide service for the Festool and Fein brands, even for our own customers that have bought these brands from us in the past. Tooltechnics have refused to take back stock on hand leaving us to quit it as best we can, making a total joke of the retail price maintenance principle.

Instead of creating an environment where we could fairly compete on service to the customer, we have been cut out of the market entirely. A disaster for our local customers.

In hindsight, I was mistaken to support the application in my previous submission and now totally withdraw any support for the idea.

Best regards

Phil Hopwood

Director

Fremantle Power Tools.