
From: Barlows <barlowsballina@gmail.com>
Sent: Thursday, 17 October 2019 12:31 PM
To: Adjudication
Subject: Re: ACCC correspondence - Weldclass resale price maintenance notification - interested party consultation [DLM=For-Official-Use-Only]

Categories: Submission

Hi Simon

I would just like to say we think it is a great initiative by Weldclass to implement a RPM on their welding/plasma line. As a small family owned business that focus on good old fashion customer service, we like to spend the time with a customer and sell them the appropriate machine for the use. We agree with Weldclass that a minimum resale price will protect our time that we invest in walking a customer through the available machines.

We have previous sold machines from Unimig and Boc but have been squeezed out of the market from online sales from companies that offer no support to customers.

We made the switch to Weldclass because of there support to us and the customer. They understand problems we face in the welding machine sales Market.

Best Regards
Brad Jacobs
Manager
Barlows of Ballina