From: Michael Starr

Sent: Thursday, 13 October 2022 3:40 PM

**To:** Merger Authorisations

**Subject:** Vodafone Business Centre - Sydney South: MA1000021 – Telstra TPG Spectrum

Transaction - submission

## To ACCC.

I am writing with regards to the application by TPG Telecom and Telstra in respect of their MOCN Service Agreement.

We see a positive outcome for both existing and prospective customers should the ACCC vote in favour.

Existing customers have been forced into leaving a smaller portion of their mobile fleet with Telstra as they have no other option for regional coverage.

Prospective customers are eager to break the monopoly that's been held by Telstra for so long.

With the approval of this service agreement, they can finally have other choices.

In the current business environment, we are also seeing more business owners keen to reduce their recurring expenses.

With cost of goods, wages and other running costs increasing in recent months, we have seen a shift in the number of businesses wanting to significantly reduce their telco expenses.

More choices can mean more competitive pricing.

Metro based businesses looking to expand in regional areas will also benefit.

This is particularly important with transport companies as well as any company that has field technicians or sales people.

Having access to a 5G regional network is also a very positive outcome as everyone is becoming much more reliant on data speeds to operate.

Consumers will also greatly benefit with an increased coverage footprint for many of the same reasons. This will provide genuine choices to many Australian's.

We would very much like to see this agreement approved as it will help many businesses and consumers across the country.

## Kind Regards



## Michael Starr Managing Director m: o: e: w: www.VBCSydneySouth.com.au

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